



Welcome to the 13th annual Top 100 Chemical Distributors. Look inside to find out who the leaders are of this important element in the chemical industry supply chain

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ICIS Top 100 Chemical Distributors

We present our global ranking of the leaders in chemical distribution, from large to small based on 2021 sales. This year we have a record of just over 300 companies participating

Sarah Creswell London
Joseph Chang New York
Will Beacham Barcelona

1

BRENNTAG

2021 SALES: \$16.36BN (€14.38BN)

Essen, Germany

www.brenntag.com

CEO: Christian Kohlpaintner

Products: Full-line range of more than 10,000 products; industrial chemicals; specialty chemicals; ingredients; adhesives; paints; oil and gas chemicals; food and nutrition ingredients; water treatment chemicals; personal care ingredients; pharmaceutical ingredients; cleaning chemicals; coatings and construction chemicals; animal nutrition products; pulp and paper chemicals

Services: Tailor-made distribution solutions for industrial and specialty chemicals; one-

stop-shop solutions; specific application technology; extensive technical support; value-added services such as just-in-time delivery; product blending and mixing; formulation; repackaging; inventory management; drum return handling

Assets: 700+ locations in 78 countries; workforce of more than 17,000 employees

2

TRICON ENERGY

2021 SALES: \$10BN

Houston, Texas, US

www.triconenergy.com

President and CEO: Ignacio Torras

Products: Chlor-alkali; aromatics; glycols; fibre intermediates; solvents; olefins; polymers; fertilizers

Services: Marketing; re-export financing; shipping; logistics; packaging; blending; storage; just-in-time delivery; repackaging; inven-

tory management; risk management for commodity price and foreign exchange

Assets: Global presence with sales into over 100 countries; 21+ offices; more than 450 employees

3

UNIVAR SOLUTIONS

2021 SALES: \$9.54BN

Downers Grove, Illinois, US

univarsolutions.com

President and CEO: David Jukes

Products: Acids; additives and modifiers; chelants; oleochemicals; oxides; polymers and resins; process acids; silicones; solvents; surfactants

Services: Technical support; corporate accounts; ChemPoint; custom blending; lab and formulation services; supply chain; transportation; warehousing; on-site services; Chem-Care services and local and bulk chemical

distribution

Assets: Warehouses; solution centres; truck fleet; digitalisation/e-commerce

4

NAGASE & CO

2021 SALES: \$7.21BN

Tokyo, Japan

www.nagase.co.jp/english

Representative Director and President:

Kenji Asakura

Services: Import/export and domestic sales of chemicals; plastics; electronics materials; cosmetics and health foods

5

HELM

2021 SALES: \$6.93BN (€6.10BN)

Hamburg, Germany

www.helmag.com

CEO: Stephan Schnabel

Products: Methanol; base petrochemicals; bio-based chemicals; acids and lyes; fibre-glass; intermediates; fertilizers (nitrogen, potassium, phosphates, liquids, specialties); crop protection (insecticides, herbicides; fungicides, growth regulators); pharmaceutical products (active pharmaceutical ingredients, pharmaceuticals)

Services: International marketing; logistics; project development; scientific and technical services; production and investments

Assets: Subsidiaries in about 30 countries; production participations; joint ventures

6

KOLMAR GROUP

2021 SALES: \$4.39BN

Zug, Switzerland

www.kolmargroup.com

CEO and Chairwoman of the Board of Directors: Ruth Sandelowsky

Products: Alcohols; aromatics; renewable fuels; fibre intermediates; solvents; olefins

Services: Blending; storage; transportation

Assets: 2 biofuels plants

Trading Sales: 69.2%

7

IMCD

2021 SALES: \$4.22BN

Rotterdam, Netherlands

www.imcdgroup.com

CEO: Piet van der Slikke

Products: Specialty chemicals and ingredients for the following industries: pharmaceuticals; coatings, adhesives, sealants and elastomers (CASE); personal care; advanced materials; food and nutrition; animal nutrition; nutraceuticals; lubricants; synthesis; HI&I; oil and gas

Services: Technical sales; application laboratory services; local and central stock holding; drumming; repackaging; blending; sampling

Assets: 65 market-focused application laboratories; over 3,700 employees; 92 offices and 107 warehouses throughout all operating companies in Europe, Turkey, Egypt, Israel,

United Arab Emirates, Africa (EMEA); US, Canada, Brazil, Puerto Rico, Dominican Republic, Chile, Argentina, Uruguay, Colombia, Mexico (Americas); Australia, New Zealand, India, Bangladesh, China, Malaysia, Indonesia, Philippines, Thailand, Singapore, Vietnam, Japan, South Korea (Asia-Pacific)

8

SINOCHEM PLASTICS

2021 SALES: \$3.79BN

Beijing, China

www.sinochemplastics.com

General Manager: Guoxun Zhao

Products: Engineering plastics (AS, PS, PMMA, MS, PC, PA, POM, PC/ABS, ASA, POE, PVC, EVA, R-Resin and ABSHR); high performance plastics (modified nylon, modified PBT, modified polyformaldehyde, polysulfone and PES); plastic additives (antioxygen, flame retardants, lubricants, matting agents, compatibilisation, titanium dioxide and other additives); epoxy resin (BPA and crude glycerine); UPR (phthalic anhydride, 2-methyl-1,3-propanediol, neopentyl glycol); coatings (organic silicon, emulsions, coating agents, surfactants); hygiene materials (fluff pulp, SAP super absorbent polymer); synthetic rubber (IIR, SSBR, EPDM, SBCS, TPE); general plastics (ABS, polyethylene (PE), polypropylene (PP), polyvinyl chloride); fine chemicals; polyurethane; vulcan chemicals; specialty chemicals; textile raw materials; dyestuff and pigments; coating materials; intermediates; solvents and other chemical products; biochemistries (palm oil, oilseed, vegetable oil, food raw materials and food chemical product); oilfield chemicals

Services: One-stop procurement; supply chain management; technical support; commissioned processing; brand maintenance; information consultation

Trading Sales: 40%

9

AZELIS

2021 SALES: \$3.22BN (€2.83BN)

Antwerp, Belgium

www.azelis.com

Group CEO: Hans Joachim Mueller

Products: Thousands of specialty chemicals and food ingredients for the following markets: animal nutrition, food and health, personal care, flavour and fragrance, home care and industrial cleaning, pharmaceuticals, specialty agri/horti, CASE, electronics, essential chemicals, fine chemicals, lubricants and metalworking fluids, rubber and plastic additives, textile, leather and paper, and other applications

Services: Laboratory analysis; formulation development and blending; expert technical and regulatory support; repacking; flexible pack sizes; local stockholding; market research and trend analysis; GMP and clean room pharmaceutical facilities; integrated supply chain; sampling

Assets: 60+ application laboratories; 3,100+ people; offices and access to warehouses across EMEA, Americas and Asia Pacific; high quality sales force that is technically trained for the market segments they serve

10

SUNRISE GROUP

2021 SALES: \$2.54BN

Ningbo, Zhejiang, China

www.sunrisechemical.com

President & CEO: Sun Yang

Products: Adhesives; active pharmaceutical ingredients and intermediates; paints and coating chemicals; polymers and resins; polyurethane; solvents; surfactants; aromatic hydrocarbon; polyester; polyolefin; engineering plastics; animal feed additives; veterinary and pesticide preparations; agrochemicals and intermediates; Chinese medicine

Services: Global sourcing and distribution; hazardous chemical storage; manufacturing and formulation; repackaging and labelling; custom mixing and blending; milling and granulating; laboratory analysis and quality control; technical training and consultancy; digital logistics support; marketing and financing services

Assets: Global distribution network in 39 countries with offices in China; United Kingdom; Japan and Canada; 3 plants and 2 labs with gross area of 74,000+ square metres; workforce of 270+ employees; self-developed customer portal; network of warehouses (owned and third-party)

Trading Sales: 58%

11

SNETOR

2021 SALES: \$2.51BN

Courbevoie, France

www.snetor.com

President: Emmanuel Aubourg

Products: PE; PP; PVC; PET; PS; ABS; engineering polymers; polyols; TDI; industrial chemicals – recycled, biodegradable, mass balance

Services: Trading

Assets: 90 warehouses; technical support

Trading Sales: 70%

12

BARENTZ

2021 SALES: \$2.15BN (€1.89BN)

Hoofddorp, Netherlands

www.barentz.com

CEO: Hidde van der Wal

Products: Life science ingredients and specialty chemicals for human nutrition, pharmaceuticals, personal care, animal nutrition, CASE and plastics, household care, industrial and institutional cleaning, specialty intermediates

Services: Local/regional/global warehousing; combined order management; harmonised sampling system; technical and formulation support; customised nutrition and taste systems/production; customized sourcing; dry/



liquid blending; spray-drying; micro-encapsulation; test-market support

Assets: Offices in 65+ countries in EMEA, Asia-Pacific, China, North America and Latin America; 25+ specialized application laboratories; 1,750+ employees; Barentz Academy

13

CALDIC

2021 SALES: \$2.1BN (€1.85BN)

Rotterdam, Netherlands

www.caldic.com

CEO: Alexander Wessels

Products: Specialty ingredients and chemicals for the food, pharmaceuticals, personal care and industrial formulations markets such as coatings and construction, plastics and rubber and other industrial applications

Services: GMP warehousing and clean room facilities for pharmaceuticals; manufacturing; mixing; blending; filling; grinding; repackaging and other services; technical formulation and application support; integrated supply chain services; regulatory support and quality control

Assets: Presence in 32 countries in Europe, Asia Pacific, North America and Latin America; 2,300 employees

14

PETROCHEM MIDDLE EAST

2021 SALES: \$2.1BN

Dubai, United Arab Emirates

www.petrocheme.com

CEO: Yogesh Mehta

Products: Aromatics; monomers; methanol; alcohols; esters; polymers; pharmaceutical field materials; plasticizers; acetic acid; butanols

Services: Bulk chemicals distribution world wide; tank storage solutions; blending and manufacturing chemicals

Assets: State-of-the-art bulk chemicals storage terminal; drum and powder chemicals storage; drumming lines and loading arms

Trading Sales: 36%

15

STOCKMEIER HOLDING

2021 SALES: \$1.8BN (€1.59BN)

Bielefeld, Germany

www.stockmeier.com

CEO: Peter Stockmeier

Products: Industrial chemicals (acids, caustic, solvents, solids); specialty chemicals for industrial and home care; cosmetics ingredients; coatings ingredients; construction chemicals; cleaning products; peracetic acid; polyurethane chemicals; flavours and spices; printing inks; textile auxiliaries; AdBlue; water treatment chemicals

Services: Warehousing; blending; toll manufacturing; specialised laboratories; logistics

Assets: More than 50 locations in Europe; 200 trucks

16

OMYA

2021 SALES: \$1.66BN

(SWFR1.51BN)

Oftringen, Switzerland

www.omya.com

Vice President, Global Distribution Services: Peter Bigler

Products: Binders; high-performance polymers; titanium dioxide; organic pigments; dyes; minerals; additives; specialty raw materials for coatings, adhesives, sealants, elastomers (CASE), inks, engineered materials, plastics, thermosets, plasters, mortars, concrete, packaging, board and paper, and aluminum finishing; ingredients for food, nutraceuticals, pharmaceuticals, personal care, cosmetics, home care and animal nutrition; raw materials for agriculture and water treatment

Services: Global marketing and sourcing; global supply chain management (logistics, customer service); regulatory affairs management and services; R&D; technical service; analytics; microscopy; quality control

Assets: R&D center for surface science, mineral pigment, chemical engineering, microbiology and consumer goods; technical application services hubs in Europe, Americas and Asia Pacific for all product categories; sales affiliates in more than 50 countries; global network of 120+ warehouses

17

BIESTERFELD

2021 SALES: \$1.62BN

Hamburg, Germany

www.biesterfeld.com

CEO: Thomas Arnold

Products: High-performance polymers; engi-



neering polymers; thermoplastic elastomers; styrenic and acrylic polymers; sustainable polymer solutions; synthetic rubbers; high-quality compounds based on silicone and fluoro-silicone rubbers; carbon blacks; additives; raw materials for personal care, pharmaceuticals, organic synthesis, food and CASE, performance products, industrial and agricultural chemicals, plant protection, animal health, salts

Services: Technical expertise and consulting; individual solutions; active application development and product specification; customised logistical solutions; direct and warehouse distribution; less-than-truckload (LTL) quantities; blending and storing; formulation/technical assistance and laboratory support; consultancy and advisory services for EU's Reach regulation

Assets: Subsidiaries in more than 40 countries; application laboratories; mixing; blending and storage facilities for solid and liquid chemicals

synthesis, construction, HI&I, cosmetics and personal care, feed and food, flavours and fragrances, pharmaceuticals, water treatment, surface technology, plastic and rubber, agriculture, lubricants, metal and surface treatment, automotive and machinery

Services: Blending; dilution and mixing; sustainability and recycling in own units; tailored logistics solutions; key account management; technical support; laboratory services; storage and warehousing; drumming and packaging; transloading vessel to rail; regulatory affairs management; clean room services; price risk mitigation (fixed, contract and spot pricing)

Assets: Offices and own warehouses in Europe covering 23 countries; tank terminal in Ludwigshafen, Germany; recycling plant; fleet of own trucks; specialised laboratories; dedicated workforce of 1,300 Europe-wide

Trading Sales: 5%

Services: Marketing and sales; logistics; innovation and formulation services; regulatory services; sourcing services; blending and repackaging; after-sales services; digital services

Assets: 48 innovation centers; 120 business locations

20

MANUCHAR

2021 SALES: \$1.4BN

Antwerp, Belgium

www.manuchar.com

CEO: Philippe Huybrechs

Products: Sodium sulphate; soda ash; zeolite; caustic soda; sodium bicarbonate; calcium chloride; sodium lauryl ether sulphate (SLES); linear alkyl benzene sulphonate (LABSA); glycerine; surfactants and oleochemicals; silicones; emulsifiers; resins and monomers; homecare and detergent chemicals; textile chemicals; personal care and cosmetics ingredients; paints and coatings chemicals; construction chemicals; mining chemicals; oilfield chemicals; food and feed additives; fertilizers

Services: Diversified product portfolio in chemicals; local know-how and technical support in emerging markets; distribution channel from producers towards end-users; tailor-made warehousing and other logistics/supply chain services; financial solutions; Coverage of emerging markets in Latin America, Carib-

19

DKSH HOLDING

2021 SALES: \$1.43BN

(SWFR1.3BN)

Zurich, Switzerland

www.dksh.com/pm

CEO: Stefan P Butz

Products: Food/beverage ingredients; personal care and cosmetics ingredients; pharmaceutical ingredients; specialty chemicals

18

OQEMA GROUP

2021 SALES: \$1.48BN (€1.3BN)

Liedberg, Germany

www.oqema.com

CEO: Peter Overlack

Products: Chemicals and ingredients for paints and coatings, chemical industry and

bean, Africa, Middle East and Asia

Assets: 80+ affiliates worldwide across 35+ countries; 170+ locations; 500,000+ square metres of warehouse space

Trading Sales: 40%

21 MITSUBISHI SHOJI CHEMICAL

2021 SALES: \$1.38BN

Tokyo, Japan

www.mccml.co.jp/en/index.html

President and CEO: Noriyuki Koga

Products: Solvents (aromatics, esters, paraffins, ketones, acids); urethanes; coatings (carbon black, acrylic resin, polyester resin, monomers, additives); silicones; fluorocarbon polymers

Services: Global marketing; sourcing and trading; logistics by vessel, isotank, bulk lorry, drum, bag

Assets: Global network in 115+ countries and locations as Mitsubishi Corp

22 QUIMIDROGA

2021 SALES: \$1.28BN (€1.12BN)

Barcelona, Spain

www.quimidroga.com

CEO: Vicente Munoz

Products: Solvents; monomers; glycols and intermediates; fine chemicals and specialties for food, feed, agrochemicals and fertilisers, pharmaceuticals, cosmetics, flavours and fragrances, detergents, coatings, adhesives, paper, water treatment, plasticizers, resins, plastics and elastomers

Services: Storage of liquid and packed products; blending; standard and tailor-made packaging; dissolutions; AEO (authorised economic operator) certification; customs bonded warehousing; technical advice, formulations and research for personal care, home care and food

Assets: One logistics complex at the Port of Barcelona with capacity of 30,000 tonnes of packed products plus 155 tanks for 12,000 cubic metres of liquids; two sites in the north (Burgos) and center (Madrid) of Spain, each with capacity of 1,500 tonnes of packed products plus 20 tanks for liquids; 9 distribution centers; fully equipped quality control laboratory; applications and development laboratory

Trading Sales: 5%

23 STAVIAN CHEMICAL

2021 SALES: \$1.12BN

Hai Ba Trung District, Hanoi,

Vietnam

www.stavianchem.com

Chairman and CEO: Dinh Duc Thang

Products: Plastics resins; biodegradable plastic bags

Services: International trading; logistics; import and export; supply chain solutions; packaging

Assets: 21 branches and representative offices worldwide; 2 plants of biodegradable plastic bags with capacity of 4,000 tonnes/month; 17 warehouses in Vietnam

Trading Sales: 20%

24 TER GROUP

2021 SALES: \$1.04BN (€910M)

Hamburg, Germany

www.terchemicals.com

CEO and Managing Shareholder: Christian Westphal

Products: Portfolio of more than 5,000 products; specialty chemicals for adhesives, rubber, plastic, coatings, construction, lubricants, industrial cleaning, home care, disinfection and water treatment; ingredients for personal care, health care, food and animal nutrition

Services: Tailor-made distribution solutions; product blending and mixing; packaging; warehousing; specific application technology; formulation advice; laboratory services; sampling; shipping; marketing; production

Assets: Global presence with 40+ subsidiaries, 1,000+ employees, 30,000+ customers and sales into 100+ countries by technically trained salesforce for dedicated application segments

25 EMERAUDE

2021 SALES: \$1BN

Paris, France

www.emeraude-international.com

CEO: Umar Rafique

Products: PE; PVC; PP; PET; PS; PU; recycled polymers; masterbatches and additives; adhesives and coatings

Services: Logistics; packaging; storage; technical expertise

Assets: 24 locations; workforce of more than 170 employees; 35 warehouses

26 RAVAGO CHEMICALS

2021 SALES: \$981.8M (€863M)

Arendonk, Belgium

www.ravagochemicals.com

General Manager EMEA: Filip Van Camfort;

General Manager US: Kevin Wettstein

Products: Industrial chemicals (coatings, PU and polymers, construction, asphalt); specialty chemicals (care, life sciences, performance, water); base chemicals (solvents, inorganics, intermediates, plasticizers)

Services: Technical expertise; warehousing; logistics; blending; repackaging; laboratory services

Assets: Network of warehouses (owned and 3rd party); drumming and blending and laboratory facilities; feed premix plant; pressure vessel manufacturing and water treatment factory

Trading Sales: 10%

27

JEBSEN & JESSEN GROUP

2021 SALES: \$957.9M (€842M)

Bangkok, Thailand and Ham-

burg, Germany

www.ingredients.jjsea.com,

www.jebesen-jessen.de

Managing Director: Lim Siew Tin;

CEO: Fritz von der Schulenburg

Products: Coatings and resins; plastics and rubber; food and nutrition ingredients; health ingredients; feed additives; oil and gas chemicals; oil derivatives; bioethanol; pharmaceutical and personal care ingredients; home care specialties; adhesives; water treatment specialties; mining components; agrochemicals; modified starches; collagen and sweeteners

Services: Sales and marketing; R&D; import/export; regulatory affairs; warehousing distribution; sourcing; factory audit; credit report; local currency financing

Assets: 21 offices worldwide; 15 warehouses; 4 laboratories; 3 regional innovation centers

28

KARTLI INTERNATIONAL

2021 SALES: \$904.4M

Baar, Switzerland

www.kartli.ch

Director: Marat Barnabishvili

Products: HDPE; LDPE; LLDPE; MLDPE; PP; PC; GPPS; HIPS; PET; PVC; ABS; synthetic rubber; carbon black

Services: International marketing; global distribution; logistics; technical support; technologist consultation; over 450,000 tonnes of products supplied annually

Assets: More than 200 employees; more than 300 warehouses

29

BEHN MEYER GROUP

2021 SALES: \$883.7M (€776.8M)

Hamburg, Germany

www.behnmeyer.com

Products: Fertilizers; crop protection chemicals; agricultural additives and specialties; ingredients for food, personal and home care, and pharmaceuticals; additives for animal feed and aquaculture; specialties for rubber and plastics; eco-friendly solutions for water treatment, petrochemicals, coatings, leather and textiles, and process industries

Services: Technical sales and marketing; customer service; industry-specific advice; regulatory and risk management; innovation and formulation; R&D support; blending; ingredient customisation and packaging; warehousing and logistics; supply chain management; omni-channel support; business development

Assets: Over 1,200 employees worldwide; offices and warehouses in 14 countries; 38 warehouse locations; global production facilities in Malaysia, Thailand, Indonesia, Italy, Netherlands, US and Australia; laboratory facilities in Malaysia, Indonesia, Thailand, Vietnam, Italy, Netherlands and Australia



Services: Marketing; storage; logistics; packaging; supply chain management; processing; transloading; re-manufacturing; sulphur forming (prilling); regeneration; investments in sustainable production; production and investments; project development

Assets: 9 tank farms; 6 storage facilities/warehouses; 1 production facility; worldwide subsidiaries from shareholder Sojitz Group

33 **HYDRITE CHEMICAL**

2021 SALES: \$752M

Brookfield, Wisconsin, US

www.hydrite.com

CEO: Paul Honkamp

Products: Extensive line of products including peracetic acid (PAA); chlor-alkali; industrial chemicals; foam control chemicals; food processing and sanitation chemicals; food ingredients; liquid sulfites; fertilizers and liquid micronutrients; pulp and paper chemicals; organic and inorganic chemicals; styrene/acrylic emulsion polymers; metal finishing chemicals; solvents; wastewater treatment chemicals

Services: Contract manufacturing; formulation; solvent reclamation; hazardous waste removal; packaging and transloading; technical training; customer product research

Assets: 15 locations; bulk storage of 15m gal; private fleet of trucks and professional drivers

34 **HAWKINS**

2021 SALES: \$705.4M

Roseville, Minnesota, US

www.hawkinsinc.com

President and CEO: Patrick Hawkins

Products: Caustic soda; bleach; minerals; lactates; sulphuric acid; hydrochloric acid; sodium citrate; vitamins; ferric/ferrous chloride; urea; chlorine

Services: Manufacturing; custom blending; packaging; private label; delivery

Assets: Industrial manufacturing facilities (7); water treatment distribution warehouses (37); trucks (150); nutraceutical manufacturing plant (1)

Trading Sales: 10%

35 **REDOX**

2021 SALES: \$678.4M

Sydney, Australia

www.redux.com

Chairman and Managing Director: Robert Coneliano

Products: More than 1,000 products serving all markets; commodity and specialty chemicals; food ingredients; agricultural chemicals; household and personal care chemicals; mining chemicals; surface coatings; plastics additives; grease and lubricants; water treatment chemicals; building and construction chemicals; pharmaceutical ingredients; animal feed ingredients

30

SAFIC-ALCAN

2021 SALES: \$857M

Paris, France

www.safic-alcant.com

President and CEO: Yann Lissillour

Products: Wide range of specialty chemicals and materials; performance products for adhesives and sealants, coatings and inks, construction, plastics, rubber, polyurethanes, industrial specialties, detergents, pharmaceuticals, cosmetics and personal care, health, wellness and nutrition

Services: Global sourcing; local sales; supply chain management and marketing support; dedicated technical, regulatory and quality support; formulation; blending; sampling

Assets: 31 offices that cover 60 countries in EMEA, North America and Asia; 9 laboratories for cosmetics, coatings, rubber, pharmaceuticals and water treatment; combination of local warehouses and regional storage

31

HROMATKA GROUP

2021 SALES: \$819.1M (€720M)

Vienna, Austria

www.hgmag.ch

Owner: Hans W Hromatka

Products: High-performance polymers; engi-

neering polymers; thermoplastic elastomers; styrenic and acrylic polymers; polyolefins; sustainable plastic solutions; blends; compounds; masterbatches

Services: Individual solutions; technical expertise and consulting; direct and warehouse distribution; customised blends and storing; active application development and product specification; assistance and laboratory support

Assets: Subsidiaries in 23 European countries with local brands (Plastoplan, Lenor-plastics, Graesslin, Aectra, Guzman, AGI, SAX, DK); 43 warehouses; 2 compounding facilities; 3 laboratories

Trading Sales: 5%

32

SOLVADIS GROUP

2021 SALES: \$770M

Frankfurt, Germany

www.solvadis.com

CEO: Andreas Weimann

Products: Sulphur; sulphuric acid; methanol; petrochemicals; solvents; industrial chemicals; industrial minerals; cosmetic and pharmaceutical raw materials; synthetic lubricants; laboratory chemicals; coatings; fertilizers; packaging materials; personal protective equipment; polymers

Services: Custom blending; dilutions; re-packaging; bulk storage of powders; solvents; acids; alkalis; palletised storage

Assets: 13 regional sales offices; 2 manufacturing sites; 7 in-house operated warehouses; more than 100 stock locations

36

CELLMARK

2021 SALES: \$667M

Gothenburg, Sweden

www.cellmark.com

CEOs: Hugo Galletta, Ersin Alkan

Products: Acetyls; acids; chlor-alkali; agrochemicals; construction chemicals; ligno chemicals; petrochemicals; light metals; foundry chemicals; non-ferrous and ferrous materials; caustic soda; hydrogen peroxide; semiconductor materials; renewable battery materials; oil and gas chemicals; water treatment chemicals; coatings; agrochemicals; flame retardants; food and beverage ingredients; cosmetic and oral care ingredients; active pharmaceutical ingredients

Services: Sales and marketing; sourcing; custom manufacturing; packaging; blending; milling and granulations; R&D; regulatory services; market research; logistics; bulk and dry storage

Assets: Production facility and equipment; inventory held at public warehouses in over 20 locations worldwide

Trading Sales: 53%

37

NORDMANN, RASSMANN

2021 SALES: \$624.6M (€549M)

Hamburg, Germany

www.nordmann.global

Managing Directors: Gerd Bergmann, Felix Kruse

Products: Adhesives and sealants; composites; construction and coatings chemicals; contact lens materials; dental and medical materials; flame retardants; food additives; electronics materials; industrial chemicals and intermediates; lubricant additives; monomers; oleochemicals; personal care additives; pharmaceutical and nutraceutical ingredients; polyurethane chemicals; synthetic rubber and rubber chemicals; thermoplastics; polymer additives

Services: Laboratory services; studies and R&D; chemical synthesis and compounding; marketing and market intelligence; legislative and regulatory support; quality management and safety; global supply chain management; repacking and refilling; sample service

Assets: Warehouses located all over Europe, Asia and North America

Trading Sales: 5%

38

GADOT CHEMICAL TERMINALS

2021 SALES: \$553.4M

Netanya, Israel

www.gadot.com

Group CEO: Opher Linchevski

Products: Lubricants; solvents; electronics materials; printing inks and polymers; waxes

Services: Marine logistics; tank storage; land logistics; terminals; ecology services; R&D

39

QUIMICA ANASTACIO

2021 SALES: \$552.8M

Sao Paulo, Brazil

www.anastacio.com

CEO: Jan Krueder

Products: Beauty and personal care ingredients; pharmaceutical ingredients; food and feed Ingredients; flavours; agricultural chemicals; paints and coatings materials; rubbers; household and industrial cleaning chemicals; lubricants; polyurethanes; plastics

Services: Storage; blending; packaging; bulk distribution; trading; cargo consolidation; dedicated procurement

Assets: 9 warehouses - 4 in Sao Paulo, 1 in Santa Catarina, 1 in Rio Grande do Sul, 1 in Pernambuco, 1 in Goias (Brazil), and 1 in Buenos Aires (Argentina)

Trading Sales: 24%

40

QUADRA CHEMICALS

2021 SALES: \$545.6M

Vaudreuil-Dorion, Quebec, Canada

www.quadra.ca

CEO: Philip Infilise

Products: Performance adhesives; flexible packaging; household, industrial and institutional cleaning chemicals; water treatment chemicals; mining and smelting chemicals; soluble fertilizer; pulp and paper chemicals; metal treatment and galvanizing chemicals; construction chemicals; coatings, adhesives, sealants and elastomers (CASE); pool and spa chemicals; oilfield chemicals; food and beverage ingredients; sports nutrition ingredients; animal nutrition ingredients; health and wellness ingredients; pharmaceutical and nutraceutical ingredients; personal care ingredients

Services: Storage; packaging; blending

Assets: 7 locations (warehouses and tank farms)

41

KLJ RESOURCES

2021 SALES: \$526.7M

New Delhi, India

www.kljindia.com

Managing director: Hemant Jain

Products: Aromatics; amines; acids; acrylates; acetates/esters; alcohols/oxo alcohols; aliphatic solvents; anhydrides; base oils and LAB; chlorinated solvents; de-aromatised hydrocarbons; glycols/PG/PEG; ketones and monomers; paraffins/isoparaffins; polymers and polyols

Services: Dedicated storage tanks; wide product range and inventory management; supply chain operations; in-house quality testing lab

and certification; repacking; branding and labelling; value added products; blending and distillation; market information; index-based pricing and extended credit; documentation support for pharmaceutical industry

Assets: 9 branches in India; 3 offices in Singapore, Dubai and Qatar; 13 warehouses across India; dedicated workforce; leased storage tanks in Kandla, Mundra, Hazira, Pipavav, Jawaharlal Nehru Port Trust (JNPT), Mumbai, Ennore, Vizag, Kakinada and Budge Budge

Trading Sales: 31%

42

LBB SPECIALTIES

2021 SALES: \$526.2M

Norwalk, Connecticut, US

www.lbbspecialties.com

CEO: Darren J Birkelbach

Products: Personal care ingredients; nutritional ingredients; food and beverage ingredients; biotech and life sciences chemicals; aroma chemicals and flavors and fragrances; HI&I chemicals; CASE chemicals; imaging components; specialty chemicals; industrial products

Services: Warehousing; blending; packaging; custom/contract manufacturing; custom synthesis; product development

Assets: 36 stocking locations in North America

43

CG GROUP/CG CHEMIKALIEN

2021 SALES: \$523.3M (€460M)

Laatzen, Germany

www.cg-group.de

Managing Director: Philipp Klass

Products: Industrial and specialty chemicals; nutrition ingredients; pharmaceutical ingredients; coatings materials; water treatment chemicals

Services: Consulting; procurement; analytics; quality management; contract manufacturing; labelling and packaging; application technology; cleanroom production (grade C and D)

Assets: 7 subsidiaries; 7 locomotives; 100 trucks; 114 tank wagons and ISO containers; 14 certificates

44

WEGO CHEMICAL GROUP

2021 SALES: \$523M

Great Neck, New York, US

www.wegochem.com

President: Bert Eshaghpour

Products: Agricultural chemicals; animal nutrition and feed ingredients; antifreeze and coolants; CASE; corrosion inhibitors; lithium battery materials and electrolytes; lubricants and greases; pharmaceutical and fine chemicals; HI&I chemicals; flame retardants; food and beverage ingredients; metal working chemicals; finishing and flux chemicals; oil-field chemicals; plastics additives; resins and rubber chemicals; pulp and paper chemicals; water treatment and pool chemicals

Services: Supply chain solutions; logistics; warehousing; outsourcing

Assets: 100+ worldwide professionals; 14 international offices; global distribution network of 50+ warehouses

Trading Sales: 20%

45

MONTACHEM INTERNATIONAL

2021 SALES: \$521.2M

Fort Lauderdale, Florida, US

www.montachem.com

CEO: Jerry Murcia; **COO:** JC Avila; **CFO:** Bennett Schwartz; Partner/Director: Steve Liston

Products: Thermoplastic resins (polyethylene, polypropylene, polystyrene, PET, PVC)

Services: Global logistics; supply chain management; financing; market intelligence; polymer technical service; risk management

Assets: 14 third-party warehouses worldwide; 52,000 tonnes thermoplastic resins (stocks)

46

EIGENMANN & VERONELLI

2021 SALES: \$514.2M (€452M)

Rho, Milan, Italy

www.eigver.it

CEO: Gabriele Bonomi

Products: Specialty chemicals for adhesives and sealants, animal nutrition and health, construction, ecology and water treatment, food, home and industrial care, leather lubricants and industrial auxiliaries, organic synthesis, paper, personal care, pharmaceuticals, plastic additives, polyurethanes, rubber, surface coatings and textiles

Services: Sales and marketing; toll manufacturing; warehousing and logistics services; repackaging; bulk breaking

Assets: Production sites; warehouses; R&D labs; applications labs

Trading Sales: 15%

47

EMCO CHEMICAL DISTRIBUTORS

2021 SALES: \$512.5M

Pleasant Prairie, Wisconsin, U.S.

www.emcochem.com

President: Edward Polen

Products: Acids and alkalis; additives; aliphatic and aromatic hydrocarbons; amines; carbonates; chelating agents; ester and ether esters; ethanol and denatured ethanol; glycols; ketones; pigments; plasticizers; resins; silicones; surfactants

Services: Specialties and traditional commodities distribution; blending and packaging; waste services; CASE application laboratory services; hazardous goods warehousing; order fulfillment; USP and food grade packaging; private fleet delivery

Assets: 3 production facilities (US – North Chicago, Illinois; Columbia, Illinois; Pleasant Prairie, Wisconsin); 9 warehouses (US – Columbia, Illinois; North Chicago, Illinois; Elkhart, Indiana; Minneapolis, Minnesota; Cincinnati,



Ohio, Pleasant Prairie, Wisconsin)/Canada – Calgary, Alberta; Toronto, Ontario; Montreal, Quebec); 45 tractors and 125 trailers

48

CONTINENTAL INDUSTRIES GROUP

2021 SALES: \$500M

New York, New York, US

www.continental-industries.com

President and CEO: Omer T Karabey

Products: Polymers; specialty and commodity chemicals

Services: Sourcing; sales and marketing; trading; shipping; logistics; warehousing; blending; project development; inventory and risk management of chemicals and petrochemicals.

Assets: 10+ global offices; 70+ team members

Trading Sales: 40%

49

PON PURE CHEMICALS GROUP

2021 SALES: \$494.8M

Chennai, Tamilnadu, India

www.pure-chemical.com

Chairman and Managing Director: M Pon-nuswami

Products: Acids and derivatives; aromatics; ketones; esters; ethers; chlorinated solvents; alcohols; aliphatic solvents; hydrocarbons; monomers; coatings and inks; plastics and composites; textile chemicals; leather and paper chemicals; sugar chemicals; water treatment; lubricants; oilfield chemicals

Services: Small packing; underground storage; technical service; custom blending; just-in-time delivery; transportation

Assets: 28 branches in India; 5 branches in Dubai, Australia, Singapore, Bangladesh and Sri



Lanka; 23 warehouses across India (inclusive of 7 explosive repack warehouses; leased terminal facilities at Kandla, Mumbai, Ennore, Kakinada, Haldia and Hazira; manufacturing units in SIDCO, Alathur and SIPCOT, Thervoykandigai

50

LEHMANN & VOSS

2021 SALES: \$478.2M (€420.3M)

Hamburg, Germany

www.lehvoss.de

Managing Partner: Soenke Thomsen

Products: Customised polymer materials; composite materials; masterbatches; plastic additives; rubber chemicals; functional fluids; raw materials for coatings, cosmetics and nutraceuticals; magnesia; rare earths; diatomaceous earth

Services: Sourcing; manufacturing; customising; product development; logistics

Assets: Production sites in US, Europe, China; laboratories; warehouses

Trading Sales: 30%

51

INDUKERN

2021 SALES: \$463M (€407M)

El Prat de Llobregat, Spain

www.indukern.es

General Manager: Daniel Diaz-Varela

Products: APIs for human pharmaceuticals and

veterinary; nutraceuticals; amino acids; pigments; nutritional additives; essential oils; cosmetic ingredients; synthetic and natural aromatics; lactic and meat blends; vegan products

Services: Blending; storage; product development; reformulation

Assets: 22 warehouses (including 5 manufacturing); Reach registrations; IT systems and software

Trading Sales: 2%

52

TILLEY-PHOENIX GROUP

2021 SALES: \$445.3M

Baltimore, Maryland, US

www.tilleycompany.com

COO & President of Distribution: Sean Tilley

Products: Ingredients; specialty chemicals; CASE; lubricants

Services: Global distribution and sourcing; QC/QA laboratory services; custom blending and packaging; transloading

Assets: Warehousing; bulk storage; rail; blending tanks and packaging lines; company owned and operated delivery fleet; full service QA laboratories

53

POCHTECA MATERIAS PRIMAS

2021 SALES: \$442.3M

Mexico City, Mexico

www.pochteca.net

CEO: Armando Santacruz

Products: Inorganic chemicals; solvents and blends; food ingredients; chemical specialties; lubricants

Services: Blending; packaging; storage and logistics solutions; product application; product development; quality control; environmental solutions

Assets: More than 295,000 square metres of logistics capacity; capacity to store 17.4m litres of liquids; 49 distribution centers – 33 in Mexico, 3 in Central America and 12 in South America; fleet of more than 200 units; solvent recycling plant; 23 quality control and product application laboratories

54

SHRIEVE CHEMICAL

2021 SALES: \$422M

The Woodlands, Texas, US

www.shrieve.com

CEO: George Fuller

Products: Full line of organic and inorganic industrial chemicals and specialty ingredients for CASE, pulp and paper, personal care, food and beverage, chemical manufacturing, water treatment, pharmaceuticals, oil and gas, home care and industrial cleaning, agricultural, lubricants, mining

Asia Pacific chemical distribution leaders (2021 sales, \$m)

| Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) |
|------|-------------------------------------|-------------|------|-----------------------------------|-------------|------|--|-------------|
| 1 | NAGASE & CO | 5,909.3 | 35 | Aik Moh Paints & Chemicals | 60.6 | 67 | Nortex | 8.8 |
| 2 | Sinochem Plastics | 3,753 | 36 | Biesterfeld | 59.5 | 68 | Arkem Kimya | 8 |
| 3 | Tricon Energy | 3,141.4 | 37 | Montachem International | 53.4 | 69 | BDV Behrens | 7.5 |
| 4 | Sunrise Group | 2,532.8 | 38 | Nordmann, Rassmann | 48.9 | 70 | Metafrax Trading International | 6.8 |
| 5 | Brenntag | 2,053.5 | 39 | McKinn International | 46.3 | 71 | 2M Group | 6.1 |
| 6 | Mitsubishi Shoji Chemical | 1,171.7 | 40 | Lehmann & Voss | 45.8 | 72 | Equilex | 5.7 |
| 7 | DKSH Holding | 998 | 41 | NEO Chemical | 37.2 | 73 | TRiiSO | 5 |
| 8 | IMCD | 949 | 42 | Ankush Enterprise | 37 | 74 | Quimdis | 4.3 |
| 9 | Kolmar Group | 926.3 | 43 | RishiChem Distributors | 36.2 | 75 | Jobachem Group | 4.3 |
| 10 | HELM | 918.9 | 44 | Wego Chemical Group | 33.7 | 76 | Grup Barcelonesa | 4.1 |
| 11 | Stavian Chemical | 833.2 | 45 | Shrieve Chemical | 29.6 | 77 | Prakash Chemicals Pvt Ltd | 4.1 |
| 12 | Behn Meyer Group | 801.2 | 46 | S. Kushalchand International | 27.9 | 78 | Alliance-Energy | 3.5 |
| 13 | Redox | 657.7 | 47 | Taj Al Mulook General Trading | 26.7 | 79 | Penpet Petrochemical Trading | 3.4 |
| 14 | KLJ Resources | 507.7 | 48 | United Trading System (UTS/ETC) | 25 | 80 | Grolman Group | 3.3 |
| 15 | Azelis | 490.3 | 49 | Norkem Holdings | 24.7 | 81 | Cornelius Group | 3.1 |
| 16 | Pon Pure Chemicals Group | 463.9 | 50 | Bodo Moller Chemie | 22.1 | 82 | National Chemical | 2.7 |
| 17 | TOP Solvent | 410.5 | 51 | ECCEM European Chemical Marketing | 21.9 | 83 | Eigenmann & Veronelli | 2.3 |
| 18 | Omya | 340 | 52 | Saiper Chemicals | 20.9 | 84 | Coreflow Chemi | 2.2 |
| 19 | Petrochem Middle East | 315.2 | 53 | Telko | 20.7 | 85 | BassTech International | 2.1 |
| 20 | Jebsen & Jessen Group | 306 | 54 | PHT International | 19.7 | 86 | Solventis | 1.6 |
| 21 | KPL International | 232.2 | 55 | DYM Resources | 18.9 | 87 | George S. Coyne Chemical | 1.5 |
| 22 | Cellmark | 198.5 | 56 | Prakash Chemicals International | 18.2 | 88 | Lake | 1.4 |
| 23 | WWRC Holding | 179.3 | 57 | Novasol Chemicals Group | 18 | 89 | RE Carroll | 1.4 |
| 24 | ECHEMI Group | 166.5 | 58 | Arpadis Benelux | 17.1 | 90 | Faravelli | 1.3 |
| 25 | Manuchar | 122 | 59 | RAHN Group | 13 | 91 | VTAR | 1.3 |
| 26 | Guangzhou Lify Chemicals | 110 | 60 | Safic-Alcan | 13 | 92 | Hawkins | 1.2 |
| 27 | Shanghai Saifu Chemical Development | 98.8 | 61 | Gadot Chemical Terminals | 12.1 | 93 | Al Nahda International (Anichem Group) | 1.2 |
| 28 | Union Petrochemical | 95 | 62 | WISTEMA | 11.4 | 94 | The Chemical Company | 1.1 |
| 29 | Barentz | 92.1 | 63 | An Loc Phat International | 10 | 95 | Life Supplies | 1.1 |
| 30 | Rakha Al Khaleej International | 91.2 | 64 | Skystep Trading | 9.9 | 96 | Atlantic Chemicals Trading | 1.1 |
| 31 | Maha Chemicals | 90 | 65 | Aug. Hedinger | 9.3 | 97 | Hubbard-Hall | 1 |
| 32 | TER Group | 85.3 | 66 | Connect Chemicals Group | 9 | | | |
| 33 | Continental Industries Group | 80 | | | | | | |
| 34 | Transmare Chemie | 69.6 | | | | | | |

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above are included

Services: Custom blending; packaging; formulating; technical service; application development; R&D; global supply chain management; toll blending; warehousing; transportation; regulatory services; tank cleaning

Assets: Sales, administrative and laboratories in US, China, UK; pilot plant in The Woodlands, Texas; 29 stocking locations across US, China, UK; railcar fleet

55

TOP SOLVENT
2021 SALES: \$413.9M
Bangkok, Thailand

www.thaioilgroup.com

Managing Director: Anawat Chansaksoong

Products: Hydrocarbon solvents – hexane, pentane, SBP group (rubber solvent), toluene, xylene aromatic solvents (A100/A150), white spirits; chemical solvents – iso-propyl

alcohol (IPA), acetone, methyl ethyl ketone (MEK), ethyl acetate, butyl acetate; petroleum fuel; olefins (monomers and polymers); LAB; ethylene glycol (MEG/DEG); cleaning chemicals

Services: Manufacturing of hydrocarbon solvent products; storage; drum filling; transportation services; multi-delivery mode offerings – vessel, bulk lorry, iso-tank, drum; thinner blending

Assets: 1 manufacturing plant of hydrocarbon solvents with nameplate capacity of 141,000 tonnes/year via subsidiary SAK Chaisidhi; 5 tank terminals in Asia – 2 in Thailand, 2 in Vietnam, 1 in Indonesia; 86 chemical storage tanks with total capacity of over 58m litres; 9 warehouses with total capacity of 60,000 drums (200 litres); loading and unloading facilities with both trucks, isotanks

and vessels; drum filling station; laboratory; 60 bulk lorries (contracted); 45 pack trucks (contracted)

56

ECHEMI GROUP
2021 SALES: \$412.7M
Hong Kong, China

www.echemi.com

CEO: David Zhang

Products: Paints and coatings materials; fine chemicals; food and nutrition additives; pharmaceutical APIs and intermediates; more than 1,000 self-operated products and 100,000 products from suppliers

Services: Global chemical supply chain management; technical service; quality control; storage and logistics; full marketing support; digital solutions such as B2B ecommerce

Assets: 20 operating centers; 5 warehouses;



1 factory; 1 quality control laboratory
Trading Sales: 60%

57 MCASSAB
2021 SALES: \$400.9M
Sao Paulo, Brazil

www.mcassab.com.br

CEO: Victor Cutait Neto

Products: Performance and specialty chemicals for polyurethanes, paints, resins, construction and polymers sectors; solvents; additives; silicones; pigments; monomers; emulsifiers; polyols; isocyanates; biocides; APIs and pharmaceutical excipients; home and personal care ingredients; veterinary products; feed and food premixes and ingredients; vitamins; amino acids

Services: Blending; packaging; storage; inventory management; dilutions; technical applications laboratory services (polyurethanes, home and personal care, coatings, agribusiness, pharmaceuticals and food); full technical support; formulation; quality control laboratory services (physical, chemical and microbiology)

Assets: 4 warehouses in Brazil; 1 warehouse in Argentina; 4 premises facilities for animal nutrition; 1 premix facility for nutritional blends (human); 1 facility for polyurethanes systems; laboratories

Trading Sales: 100%

58 ARKEM KIMYA
2021 SALES: \$370M
Istanbul, Turkey

www.arkem.com

Chairman and CEO: Levend Kokuludag

Products: Monomers; hydrocarbon solvents; alcohols; ketones; esters; glycols; gly-

col ethers; chlorinated solvents; oleochemicals; specialty chemicals; cosmetics; pharmaceuticals; food ingredients; surfactants; plastics

Services: Sales and marketing; bulk storage; blending; formulating; drumming; packaging; labelling; other warehousing services

Assets: Deep sea tank terminal at Gebze, Turkey with capacity of 84,000 cubic metres; logistics company with 75 transport units and 600 isotank containers; 4 warehouses (2 in Istanbul; 1 in Izmir; 1 in Rotterdam)

Trading Sales: 3%

59 UNITED TRADING SYSTEM UTS / ETC
2021 SALES: \$365M

Astorp, Sweden/St Petersburg, Russia

www.utsrus.com

CEO, UTS: Lars Hjorth; **CEO ETC:** Andrey Shkola

Products: Paints and coatings chemicals; dry mixture and construction chemicals; plastics and polymer additives; rubber chemicals; resins and chemicals for composites; fibres; chemicals for detergents; cosmetics and household chemicals; oil and oilfield chemicals; lubricants and refinery additives and chemicals; food additives; specialties; pharmaceutical raw materials; agricultural chemistry; chemicals for mining; chemicals for road construction; polyurethanes

Services: Storage and logistics; mixing/blending; laboratory tech support; developing certification

Assets: 15 offices and 17 warehouses with 40,000 square metres; 14,000 square metres office space; 7 laboratories; 620 employees

60 SOLEVO
2021 SALES: \$359.3M
Switzerland

www.solevogroup.com

CEO: Joris Coppye

Products: Agrochemicals; animal feed additives; chemicals for food and beverage, house care and personal care, mining, paints and construction, polymers and packaging, and water treatment

Services: Warehousing; reconditioning; solid and liquid blending; tailor-made formulations; consignment; telemetry-managed stock management; application laboratory services; supply chain optimisation; liquid and solid bulk handling and distribution; full range of agro services – test fields, digitalisation projects

Assets: Unique asset base in 7 countries in West & Central Africa; warehouses; liquid storage tanks; solid bulk facilities; docking berths; bulk powder trailers; repacking installations; 2 laboratories (Ivory Coast and Cameroon)

Trading Sales: 7%

61 ECEM EUROPEAN CHEMICAL MARKETING
2021 SALES: \$357.7M

Amsterdam, Netherlands

www.ecem.com

CEO: Barend Barendse

Products: Acrylates; methacrylates; hydroxy monomers; isocyanates; anhydrides; phosphonates plus 150 other complementary products for coatings resins and polymers; adhesives and sealants; water treatment chemicals; pharmaceutical ingredients

Services: One-stop shopping and global supply chain through offices in EU, Brazil, US, Japan, UK; supply from bulk storage tanks and

packed materials from several warehouses in EU; drumming; blending; break bulk deliveries; full Reach registrations

Assets: Bulk storage and warehouses in several countries; drumming installations; 8 owned isotanks for dedicated bulk transport; over 100 returnable (custom tailored) stainless steel IBCs; over 70 professional staff in global sales and logistics managers; workers on several terminals and warehouse operations; sales offices in Brazil, Japan, China, US and EU
Trading Sales: 5%

62

FEBO

2021 SALES: \$352.7M (€310M)

Serravalle Pistoiese, Pistoia, Italy

www.febo.it

CEO: Giuseppe Carocchi

Products: Polyethylene; polypropylene; PVC; ABS; polystyrene; SAN; PA6; PA66; PC

Assets: Subsidiaries Febo 3r, Matras, CGT, Febo Hellas, Chi.fra

Trading Sales: 15%

63

RUSKIMSET

2021 SALES: \$350M

Moscow, Russia

www.rushimset.ru

General Manager: Alexander Cheryatov

Products: Polymers and additives; coating and adhesives; rubber; elastomer additives; food/feed and nutrition ingredients; cosmetics; all range of solvents; chemicals for composites; PVC additives

Services: All types of chemical transportation; handling and logistics; drumming; blending and mixing

Assets: Central distribution site and more than 25 locations; 44,000 pallets; i-market place; 20 ADR trucks

Trading Sales: 20%

64

K-SOLV GROUP

2021 SALES: \$346.1M

Houston, Texas, US

www.ksolvgroup.com

Owner and CEO: Russell Allen

Products: Aliphatic solvents; aromatic solvents; alcohols; glycols; glycol ethers; acetates; chlorinated solvents; ketones; base oils; white oils; acids

Services: Packaging; blending; distillation; fuel distillation; laboratory services; maritime services; emergency spill and hazmat response; critical incident response; recovery and logistics; industrial services; waste management; transportation; wireline pressure control; hydraulic latch assemblies

Assets: Tote and drum warehouse; tank farm; flare; nitrogen access; waterfront dock

65

RAKHA AL KHALEEJ INTERNATIONAL

2021 SALES: \$343.4M

Dubai, UAE

www.rai-uae.com

CEO: Eduardo Contreiras

Products: HDPE; LDPE; LLDPE; polypropylene; PVC; PET; polystyrene; masterbatches; vinyl chloride monomer; compounds; P-life biodegradable plastics

Services: Trading and distribution of plastic raw materials and chemicals

Assets: Building; inventory; motor vehicles

Trading Sales: 39%

66

SOLVENTIS

2021 SALES: \$342.4M (€301.0M)

Guildford, Surrey, UK

www.solventis.net

CEO: David Lubbock

Products: Alcohols; antifreeze; brake fluids; acetates; glycols; glycol ethers; hydrocarbons; ketones; monomers; propylene glycols; white oils; airplane de-icers

Services: Importing bulk chemicals; global bulk and drum distribution and blending of automotive products and de-icers

Assets: Antwerp storage terminal with drum and blending facilities; UK storage terminal and blending facilities

67

KRAHN CHEMIE

2021 SALES: \$341.3M (€300M)

Hamburg, Germany

www.krahn.eu

CEO: Rolf Kuropka

Products: Coatings ingredients (additives, rheology modifiers, pigments and colourants, resins, biocides, film consolidation agents); construction chemicals (additives, pigments, fillers, rheology modifiers); adhesives ingredients (resins, plasticizers, additives, bonding agents); cleaning and disinfection products; personal care ingredients; plastics ingredients (additives, plasticizers, flame retardants); rubber ingredients (synthetic rubber, additives, adhesion promoters, mould release agents); lubricant ingredients (base oils, additives and additive packages); heat transfer fluids

Services: Technical sales and marketing support; application development; laboratory analysis; colorimetry and colour matching service; formulation advice; warehousing and logistics solutions; mixing and blending; repackaging; sampling service; legislative and regulatory support

Assets: 5 technology centers

68

THE PLAZA GROUP

2021 SALES: \$332M

Houston, Texas, US

www.theplazagrp.com

President: Randy Velarde

Products: Acetone; benzene; methanol; fuels; toluene; MEK; aqua ammonia; sulphuric acid; lignosulfonates

69

TENNANTS DISTRIBUTION

2021 SALES: \$328.9M (€243M)

Manchester, UK

www.tennantsdistribution.com

Managing Director: Tim Griffiths

Products: Acids and alkalis; animal feed raw materials; fatty acids; alcohols and esters; food ingredients; flavours and fragrances; general chemicals; Greenox AdBlue; personal care ingredients; pharmaceutical products; resins; solvents; specialty products; surfactants; water treatment chemicals; white oils and petroleum jelly

Services: Warehousing and storage; repackaging; blending; formulating; relabelling

Assets: 20 sites (including warehousing and storage); own vehicles

Trading Sales: 2%

70

HSH CHEMIE

2021 SALES: \$327.6M (€288M)

Hamburg, Germany

www.hsh-chemie.com

Managing Directors: Stephan P Lohden, Frank Raabe, Stefan Rather

Products: Specialty chemicals for coatings, adhesives and building, personal and home care, food, feed and pharmaceuticals, plastics and rubber, and industrial performance applications

Services: Technical consultancy; formulation advice; storage and logistics; sampling; financing; full compliance support; full marketing support

Assets: 12 sales office locations in Central and Eastern Europe

Trading Sales: 10%

71

PROTEA CHEMICALS (DIVISION OF OMNIA GROUP)

2021 SALES: \$320.8M (ZAR5.1BN)

Johannesburg, South Africa

www.proteachemicals.co.za

Managing Director: Michael Smith

Products: Caustic soda; nitric acid; hydrochloric acid; styrene; soda ash dense; sodium bicarbonate; hydrogen peroxide; methyl methacrylate; glycols; flocculants; chlorine; chocolate; flavours; colours; acetic acid; lysine; urea; vitamins

Services: Specialty manufacturing; blending; hydration; repackaging; bulk tank installations; water management; quality control; outsourced supply chain; demand driven supply chain management; financing; sourcing

Assets: Multiple compliant hazardous installations; laboratories; delivery trucks; specialty manufacturing facilities

Trading Sales: 10%

72

NORTEX

2021 SALES: \$314.3M

Moscow, Russia

North American chemical distribution leaders (2021 sales, \$m)

| Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) |
|------|----------------------------------|-------------|------|-------------------------------|-------------|------|------------------------------|-------------|
| 1 | Univar Solutions | 6,954 | 26 | SMC Global | 224 | 53 | SolvChem | 80 |
| 2 | Brenntag | 5,832.7 | 27 | Omya | 175.5 | 54 | Continental Industries Group | 80 |
| 3 | HELM | 1,963.6 | 28 | Pride Chemical Solutions | 153 | 55 | TER Group | 79.6 |
| 4 | Kolmar Group | 1,697.7 | 29 | The Chemical Company | 146.7 | 56 | ALAC International | 79.3 |
| 5 | Tricon Energy | 1,580 | 30 | GreenChem Industries | 135 | 57 | Rierden Chemical | 76 |
| 6 | Azelis | 1,324.2 | 31 | Sea-Land Chemical | 123 | 58 | Walsh & Associates | 75.9 |
| 7 | IMCD | 1,055 | 32 | Tanner Industries | 121.5 | 59 | Buckley Oil | 75.8 |
| 8 | Barentz | 893.1 | 33 | Whitaker Oil | 117.6 | 60 | Coast Southwest | 73.4 |
| 9 | NAGASE & CO | 768.4 | 34 | Cellmark | 111.4 | 61 | Tennants Distribution | 71.7 |
| 10 | Hydrite Chemical | 752 | 35 | Saconix | 111 | 62 | Rowell Chemical | 69.5 |
| 11 | Hawkins | 698 | 36 | Webb Chemical Service | 106 | 63 | Skyhawk Chemicals | 68.6 |
| 12 | Quadra Chemicals | 545.6 | 37 | Mays Chemical | 105 | 64 | Silver Fern Chemical | 66.9 |
| 13 | LBB Specialties | 526.2 | 38 | Chemsolv | 105 | 65 | Brainerd Chemical | 64.8 |
| 14 | EMCO Chemical Distributors | 512.5 | 39 | ClearTech Industries | 104.3 | 66 | Chem One | 63.1 |
| 15 | Tilley-Phoenix Group | 385.4 | 40 | Harwick Standard Distribution | 100.2 | 67 | Tarr Acquisition | 63 |
| 16 | Shrieve Chemical | 370.4 | 41 | Astro Chemicals | 100 | 68 | Stavian Chemical | 60 |
| 17 | K-Solv Group | 346.1 | 42 | Miles Chemical | 98.6 | 69 | Hubbard-Hall | 55 |
| 18 | Wego Chemical Group | 322.8 | 43 | TRINTERNATIONAL | 98.5 | 70 | GJ Chemical | 55 |
| 19 | PVS Chemicals Distribution Group | 310 | 44 | Connection Chemical | 96 | 71 | Vivion | 53.3 |
| 20 | The Plaza Group | 297 | 45 | TCR Industries | 96 | 72 | Independent Chemical | 53 |
| 21 | Superior Industrial Solutions | 290 | 46 | H.M. Royal | 95.2 | 73 | TransChemical | 51.5 |
| 22 | Ravago Chemicals | 258.2 | 47 | Andino Chemical Group | 95 | 74 | KH Chemicals | 50.1 |
| 23 | Colonial Chemical Solutions | 250.4 | 48 | TRIISO | 92 | 75 | Veckridge Chemical | 50 |
| 24 | ChemGroup | 250 | 49 | George S. Coyne Chemical | 87.9 | 76 | McCullough & Associates | 50 |
| 25 | Barton Solvents | 234 | 50 | Chemisphere | 85.2 | 77 | Chemical Distributors Inc | 50 |
| | | | 51 | Petrochem Middle East | 82.4 | 78 | Research Solutions Group | 48.2 |
| | | | 52 | Safic-Alcan | 82 | 79 | Radchem Products | 46.4 |

www.nortex-chem.ru

CEO: Vladimir Yakushin

Products: Isocyanates; polyols; polyolefins; engineering plastics; rubber and latexes; phenolic resins; epoxy resins; hardeners; PVC resins; plasticizers; antioxidants and UV stabilisers; mineral fillers; synthetic fibre; lubricant additives; detergents; construction chemicals

Services: Warehousing; safety stocks; logistics; drumming; financing; technical support; product marketing and search

Assets: Central licensed storage hub; 16 regional warehouses

Trading Sales: 20%

73

GAMMA CHIMICA

2021 SALES: \$311.7M (€274M)

Milan, Italy

www.gammachimica.it

President: Giuseppe Mearini

Products: Glycols; ethanolamines; amines; fatty acids; intermediates; solvents; anti-freeze; glycerines; sequestering agents

Services: Storage; packaging; blending; anti-freeze production

Assets: Head offices; warehouse of 54,000 square metres (of which 15,000 covered)

74

PVS CHEMICALS DISTRIBUTION GROUP

2021 SALES: \$310M

Detroit, Michigan, US

www.pvschemicals.com

COO PVS Chemicals: Timothy F Nicholson

Products: Organic chemicals and inorganic chemicals

Services: Full line chemical distribution; mini bulk; warehousing; transportation

Assets: Company owned fleet; company owned warehouses; terminals

Trading Sales: 100%

75

GUANGZHOU LIFLY CHEMICALS

2021 SALES: \$308.5M

Tianhe, Guangzhou, China

www.liflychem.com

President and CEO: Lily Tian

Products: Solvents and monomers including MEK (methyl ethyl ketone), MMA (methyl methacrylate), acetone, IPA, ethanol, toluene, xylene, PTA, etac, butac, MIBK, BA, EA, VAM, MAA

Services: Petrochemicals trading and distribution; bonded product re-export; professional product knowledge; efficient logistics and delivery

Assets: Warehouses; trucks and tank trucks;

office building

Trading Sales: 33%

76

TELKO

2021 SALES: \$305.8M (€268.8M)

Espoo, Finland

www.telko.com

CEO: Mikko Pasanen

Products: Solvents; specialty chemicals; life science chemicals; thermoplastics; engineering plastics; plastics additives; masterbatch- es; bioplastics; plastics machinery; industrial lubricants; marine lubricants; car chemicals

Services: Warehousing; packaging; customer specific mixtures; bulk transport; technical support; technical service

Assets: 26 local offices in 15 countries; 50 warehouses; 300 professionals

77

RAMNIKAL S GOSALIA & CO

2021 SALES: \$305M

Mumbai, India

www.rsgchemicals.com

Director: Hiren Gosalia

Products: Chlor-alkali; aromatics; glycols; fibre intermediates; solvents; polymers; methanol; monomers; pigments and specialty chemicals (paints, coatings, inks,

North American chemical distribution leaders (2021 sales, \$m)

| Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) |
|------|--|-------------|------|---------------------------------|-------------|------|-------------------------------|-------------|
| 80 | Min-Chem/Lawrason's/CK Ingredients Group | 44.6 | 106 | Brisco do Brasil | 27 | 130 | Taj Al Mulook General Trading | 6.7 |
| 81 | Ideal Chemical & Supply | 43.6 | 107 | Guangzhou Lify Chemicals | 26 | 131 | Arkem Kimya | 6 |
| 82 | Comet Chemical | 43.2 | 108 | Novasol Chemicals Group | 25 | 132 | HARKE Group | 5.5 |
| 83 | JNS-Smithchem | 42.4 | 109 | Gadot Chemical Terminals | 23.4 | 133 | Behn Meyer Group | 4.8 |
| 84 | Acid Products | 42 | 110 | Jebsen & Jessen Group | 22.8 | 134 | Cornelius Group | 4.7 |
| 85 | PHT International | 40.7 | 111 | Seacole | 22.6 | 135 | Norkem Holdings | 4.3 |
| 86 | Industrial Chemicals Corp | 39.9 | 112 | ChemCeed | 22 | 136 | Bodo Moller Chemie | 3.3 |
| 87 | RAHN Group | 38 | 113 | Redox | 20.8 | 137 | BDV Behrens | 3.2 |
| 88 | Seeler Industries | 37 | 114 | Boehle Chemicals | 20.5 | 138 | DutCH2 | 3.1 |
| 89 | Atlantic Chemicals Trading | 36.4 | 115 | Gulf Coast Chemical | 19.1 | 139 | Same Chemicals | 2.8 |
| 90 | BassTech International | 36.3 | 116 | Schibley Solvents & Chemicals | 18 | 140 | Jobachem Group | 2.5 |
| 91 | Connect Chemicals Group | 36 | 117 | SMA Collaboratives | 17.9 | 141 | Penpet Petrochemical Trading | 2.3 |
| 92 | Eagle Alcohol | 36 | 118 | Custom Chemical Services | 15.6 | 142 | Quimidroga | 2.3 |
| 93 | Producers Chemical | 35.8 | 119 | Faravelli | 12.5 | 143 | Quimdis | 1.8 |
| 94 | Mitsubishi Shoji Chemical | 34.6 | 120 | ProChema | 12.3 | 144 | KPL International | 1.8 |
| 95 | TZ Group | 34.3 | 121 | Classic Distributing Company | 12 | 145 | Arpadis Benelux | 1.7 |
| 96 | Chemical Strategies | 32.5 | 122 | Manuchar | 11 | 146 | Aug. Hedinger | 1.6 |
| 97 | InterAtlas Chemical | 32.3 | 123 | Lehmann & Voss | 10.6 | 147 | Sinochem Plastics | 1.5 |
| 98 | RE Carroll | 31.9 | 124 | Snetor | 9 | 148 | Lake | 1.4 |
| 99 | ECHEMI European Chemical Marketing | 31.3 | 125 | Metafrax Trading International | 8 | 149 | Sunrise Group | 1.3 |
| 100 | ECHEMI Group | 31 | 126 | Biesterfeld | 7.2 | 150 | Nesstra Services | 1.1 |
| 101 | Montachem International | 30.3 | 127 | A. S. Paterson | 7 | 151 | Life Supplies | 1.1 |
| 102 | CJ Chemicals | 30 | 128 | Nordmann, Rassmann | 6.8 | 152 | Eigenmann & Veronelli | 1.1 |
| 103 | Verquímica | 30 | 129 | Prakash Chemicals International | 6.8 | 153 | Solventis | 1.1 |
| 104 | Gehring Montgomery | 29 | | | | | | |
| 105 | DKSH Holding | 28.5 | | | | | | |

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above are included

pharmaceuticals)

Services: Storage of bulk and drums; blending; packaging; tanks for leasing; logistics; marketing; customer centric ideology; technical sales; sampling; just-in-time delivery; inventory management and risk management for commodity price and foreign exchange

Assets: 8 offices across India; over 45,000 square feet of warehouse space; 2 drumming lines; highly qualified and trained sales force

Trading Sales: 40%

78

QUIMTIA

2021 SALES: \$303M

Peru and Argentina

www.quimtia.com

President: Diego Collard Bovy

Products: Mining chemical products; water treatment products; paper chemical blends; oil and gas chemical products; basic industrial chemicals; feed additives and specialties; poultry pigments; feed premixes; animal health products; food ingredients and blends; food flavours; plastic sacks and bags; human health and pharma products

Services: Packaging and storage; picking and bulk; blending and dilutions; feed pig-

ments production; animal vaccine production; food flavour production; feed premixes production; technical application support; total chemical management programmes; quality control

Assets: 13 warehouses in Latin America (Peru, Argentina, Brazil, Colombia, Chile, Mexico); 8 production facilities; 8 quality control labs; 5 application labs

Trading Sales: 2%

79

NORKEM HOLDINGS

2021 SALES: \$301.6M

Knutsford, Cheshire, UK

www.norkem.com

Group Managing Director: Alan Nicholson

Products: Zinc oxide and zinc salts; manganese compounds; copper salts; barium carbonate; citric acid; potassium carbonate and hydroxide; iodine salts; food chemicals; pharmaceutical intermediates; feed chemicals

Services: Blending; packaging; manufacturing; liquid suspensions; liquid solutions

Assets: 12 locations worldwide

80

COMERCIAL QUIMICA

MASSO

2021 SALES: \$295.9M (€260.1M)

Barcelona, Spain

www.cqmasso.com

President and CEO: Isidro Masso Torello

Products: Pharmaceutical ingredients; cosmetics and related products; agricultural chemicals; food ingredients; technical polymers; industrial colours; ceramics and construction materials; animal health ingredients; home chemicals; garden and allotment products; environmental hygiene products; transport and energy additives; glass and environment materials; electronic chemicals; textile chemicals; paper chemicals

Services: Manufacture, formulation and distribution of chemical specialties of represented brands and own production; application laboratory services for personal care, pigments, food and textiles; microbiological laboratory services

Assets: 5 in-house logistics, manufacturing, R&D and application centers; more than 115,000 square metres of surface; commercial network with presence in 16 countries

81

SUPERIOR INDUSTRIAL

SOLUTIONS

2021 SALES: \$290M

Indianapolis, Indiana, US

www.relyonsuperior.com

President: Kurt Hettinga

Products: Solvents; water-based cleaners; paint pre-treatment products; paint purge; thinners; heat transfer fluids; pressroom chemicals; fiberglass reinforcements; resins; catalysts; gel coats; corrosion inhibitors; surfactants; plasticizers

Services: Solvent recycling; blending; customer manufacturing; private labelling; waste disposal; acetone replacement systems; vendor managed inventory; regulatory consulting; bulk and package delivery

Assets: 10 operating locations; 55 trucks; 150 trailers; 250 bulk tanks; 55 blend tanks

82

DISAN LATINOAMERICA

2021 SALES: \$280.9M

Colombia

www.disanlatinoamerica.com/es

CEO: Mateo Leon

Products: Chemical specialties; enzymes; additives; silicones; soluble and foliar fertilizers; feed and food nutrition ingredients; chemical commodities; textile auxiliaries; vitamins; hydrocolloid systems; fragrances

Services: Long-term relationships; reliable supply; specialised advisory; logistics efficiency; one-stop shop portfolio

Assets: 16 warehouses; 14 R&D laboratories; 2 fertilizer premix plants; 1 natural gum systems plant

Trading Sales: 100%

83

KH CHEMICALS

2021 SALES: \$275.3M (€242M)

Zwijndrecht, Netherlands

www.khchemicals.com

Managing Director: Daan Doomen

Products: Acrylates; acetates; alcohols; anhydrides; aromatics; chlorinated solvents; glycols; glycol ethers; hydrocarbons; ketones; monomers; oxo alcohols; plasticizers; propylene glycol ethers; vegetable oils

Services: Trading; packaging; drumming; logistics services

Trading Sales: 3%

84

GRUPORN M

2021 SALES: \$273M (€240M)

Vila Nova de Famalicão, Portugal

www.grupornm.pt

General Manager: Ricardo Machado

Products: Caustic soda; hydrogen peroxide; sulphuric acid; hydrochloric acid; sodium hypochlorite; polymers (PE; PP; PVC; PS); solvents; surfactants; silicones; sulphonic acid; SLES; AdBlue

Services: Storage of liquid and packaged products; blending; tailor-made packaging; logistics and operations consulting

Assets: Logistics complex at Tarragona, Famalicão, Santo Tirso, Madrid, Valencia, Cartagena, Vigo, Lisboa with capacity of 50,000

tonnes for packed products and 8,000 cubic metres for liquids; 5 tank terminals for liquid bulk; own fleet with 60 trucks; 55 cisterns; 65 isotainers

Trading Sales: 10%

85

DONAUCHEM

2021 SALES: \$253.4M (€222.7M)

Vienna, Austria

www.donauchem.com

Member of the Board: Mathieu de Krassny

Products: Commodities and specialty chemicals used in food, pharmaceuticals, paints and construction, cosmetics and detergents, metal, printing, water treatment, customer specific compositions

Services: Mixing; blending; environmentally friendly consultancy and planning; technical consultancy; training sessions on safety and the law; waste disposal; consultancy on chemical law and Reach

Assets: 12 warehouses

Trading Sales: 40%

86

COLONIAL CHEMICAL SOLUTIONS

2021 SALES: \$250.4M

Savannah, Georgia, US

www.colonialchemicals.com

President: Rob Roberts IV

Products: Comprehensive line of organics, inorganics, aromatics, aliphatics, alcohols, acids, chlor-alkali, oleochemicals and specialty chemicals

Services: Bulk liquid transloading; AIB certified food grade warehousing; kosher repackaging facility; temperature controlled storage; on-site quality control and assurance laboratory services; repackaging of solvents and flammables; supply chain flexibility; on-time delivery; logistics warehousing; exceptional customer service

Assets: Warehouse space located in Savannah, Georgia; Atlanta, Georgia; Charlotte, North Carolina; and Richmond, Virginia; diverse truck fleet; multimodal distribution network; multiple bulk tanks; blend tanks

Trading Sales: 15%

87

CHEMGROUP

2021 SALES: \$250M

Cincinnati, Ohio, US

www.chemgroup.com

President and CEO: Marty Wehr

Products: Acids; alkalis; hydrogen peroxide; sodium hypochlorite; solvents and intermediates; glycols; glycol ethers; amines; surfactants; alcohols; water treatment chemicals; caustic; bleach; nitrogen products; white oils; borates; lime; specialty chemicals including gas-to-liquid (GTL) fluids and solvents

Services: Chemical and inventory management; blending; warehousing; technical and safety training; customised billing

Assets: 10 warehouses with over 500,000 square feet; Over 2,000,000 gal bulk storage; 28 tractors; 18 straight trucks; 38 trailers; 12 tankers

88

KTM

2021 SALES: \$243.6M

Istanbul, Turkey

www.ktm.com.tr/en

CEO: Keyan Zulfikari

Products: Polyolefins (PE, PP, PVC); oxo alcohols; plasticizers; monomers; polyurethane raw materials; solvents; TiO₂; organic and inorganic chemicals

Services: International marketing; logistics; packaging; storage; inventory management; VMI and JIT; blending; financing; risk management

Assets: Pan-European coverage and offices; shore tanks and bulk storage facilities; numerous warehouses covering Europe and Turkey; truck fleet and road tankers

Trading Sales: 30%

89

PROCHEMA

2021 SALES: \$242.1M

Vienna, Austria

www.prochema.com

CEO: Werner Figlhuber

Products: Additives and hardeners; acrylates and methacrylates; binders and resins; monomers; organic acids; polymers and biopolymers; polyurethane feedstocks; flame retardants; reactive diluents; UV curing monomers

Services: Pan-European sales network; market research; financing; storage; supply chain management; deliveries to multinational customers worldwide

Assets: 15 sites in Europe and Asia

Trading Sales: 25%

90

THOMMEN-FURLER

2021 SALES: \$241.2M (€212M)

Ruti bei Buren, Switzerland

www.thommen-furler.ch

CEO: Franz Christ

Products: Industrial chemicals (inorganics, organics, liquids and solids); ethanol; hygiene and surface cleaning products; activated carbon; intermediates; high purity solvents and reagents; electronic grade chemicals; industrial and automotive lubricants; marine and aviation lubricants; automotive fluids; carcare products; AdBlue; wastewater treatment chemicals; wastewater treatment installations; plating solutions

Services: Storage; blending; mixing; packaging; laboratory services; quality and control tests; waste management services; Optitank tank farm management by telemetry

Assets: 8 dedicated sites for chemicals and hazardous waste handling; tank farms and warehouses for chemicals and hazardous waste; blending; mixing and filling installations;



waste treatment installations; 57 road tankers and trucks for general cargo; 114 rail tank cars

91

BANG & BONSONER

2021 SALES: \$238.9M (€210M)

Helsinki, Finland

www.bangbonsomer.com

CEO: Mikko Teittinen

Products: Coatings; building materials; composites; adhesives and sealants; polyurethanes; beauty products; cleaning chemicals; food taste preparations; food functional preparations; food ingredients; packaging; performance polymers; environmental chemicals; oilfield chemicals

Services: Manufacturing; blending; R&D; application labs; warehousing

Assets: Factories; warehouses; laboratories

dustrial and specialty gases; engineering consumables; Darjeeling teas

Services: Development of markets for new products and applications; investment in value-added services such as repackaging facilities for greater market coverage; continuous market intelligence; technical and after-sales support; sourcing from India, China and Middle East; exports; procurement and auditing services; repackaging services; warehousing and logistics; facilitating technical support for quality control; testing and plant audits

Assets: 11 warehouses; 2 bottling facilities for refrigerant and industrial gases; 8 wind turbines with generation capacity of 15.35MW; tea garden

Trading Sales: 69.6%

cialty chemicals; USP/NF pharmaceutical ingredients; oils; lubricants

Services: Custom packaging; custom blending; delivery to customer job site; waste services; laboratory services

Assets: 7 stocking locations; 84 power units; 167 trailers

94

SMC GLOBAL

2021 SALES: \$224M

New York, New York, US

www.smc-global.com

CEO: Adam Feldman

Products: CASE; oil and gas chemicals; water treatment chemicals; electronic chemicals; agricultural chemicals; mining chemicals; textile chemicals

Services: Tolling; trucking; financing

Assets: Sites in San Angelo, Texas; Kershaw, South Carolina; Kansas City, Kansas; 50 trucks; 85 iso containers

Trading Sales: 10%

95

TAJ AL MULOOK

GENERAL TRADING

2021 SALES: \$222.5M

Dubai, UAE

92

KPL INTERNATIONAL

2021 SALES: \$238.8M (RS17.8BN)

New Delhi, India

www.kplintl.com

Managing Director: Surinder Kumar Kak

Products: Bulk and essential chemicals; polymers; paper and allied chemicals; specialty chemicals; paints and coatings chemicals; in-

93

BARTON SOLVENTS

2021 SALES: \$234M

Des Moines, Iowa, US

www.barsol.com

President: David Casten

Products: Aliphatics; aromatics; alcohols; glycol ethers; acetates; ketones; glycols; epoxy resins; surfactants; distilled spirits; spe-

Middle East and Africa chemical distribution leaders (2021 sales, \$m)

| Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) |
|------|--|-------------|------|-----------------------------------|-------------|------|--------------------------------|-------------|
| 1 | Petrochem Middle East | 1,318.7 | 26 | Kale Kimya | 50 | 54 | EMSA Technologia Quimica | 7.2 |
| 2 | Snetor | 1,292 | 27 | Biesterfeld | 47.3 | 55 | DYM Resources | 6.3 |
| 3 | Tricon Energy | 1,241 | 28 | KH Chemicals | 45.5 | 56 | RAHN Group | 6 |
| 4 | Manuchar | 437 | 29 | Montachem International | 43.3 | 57 | Unipex | 5.9 |
| 5 | Gadot Chemical Terminals | 405.5 | 30 | Stavian Chemical | 40.3 | 58 | Interallis Holdings | 5.9 |
| 6 | Solevo | 359.3 | 31 | Jebsen & Jessen Group | 36.4 | 59 | Arpadis Benelux | 5.7 |
| 7 | Protea Chemicals (division of Omnia) | 320.8 | 32 | Skystep Trading | 36.2 | 60 | Grolman Group | 3.5 |
| 8 | Kolmar Group | 292.1 | 33 | Bodo Moller Chemie | 32.7 | 61 | Life Supplies | 3.4 |
| 9 | Ravago Chemicals | 182 | 34 | Pon Pure Chemicals Group | 28.7 | 62 | TOP Solvent | 3.4 |
| 10 | Rakha Al Khaleej International | 182 | 35 | El Fil International SAL Offshore | 28 | 63 | NEO Chemical | 3.3 |
| 11 | Taj Al Mulook General Trading | 178 | 36 | BDV Behrens | 27 | 64 | 2M Group | 3 |
| 12 | Quimidroga | 154.7 | 37 | Solventis | 20.7 | 65 | Same Chemicals | 2.8 |
| 13 | Omya | 153.5 | 38 | KLJ Resources | 19 | 66 | WISTEMA | 2.4 |
| 14 | Nesstra Services | 131.3 | 39 | ECCEM European Chemical Marketing | 18.1 | 67 | Thommen-Furler | 2.3 |
| 15 | Al Nahda International (Anichem Group) | 131.2 | 40 | Safic-Alcan | 17 | 68 | Sunrise Group | 2.2 |
| 16 | Continental Industries Group | 130 | 41 | RishiChem Mideast | 15 | 69 | Lehmann & Voss | 1.8 |
| 17 | Transmare Chemie | 129.6 | 42 | Newtrac Trading | 15 | 70 | VTAR | 1.7 |
| 18 | Mitsubishi Shoji Chemical | 124.7 | 43 | Grupo RNM | 13.7 | 71 | BloomchemAG | 1.5 |
| 19 | Azelis | 124 | 44 | Audiche Trading | 13.1 | 72 | Hawkins | 1.2 |
| 20 | Cellmark | 109.8 | 45 | Arkem Kimya | 11 | 73 | Metafrax Trading International | 1.1 |
| 21 | Prakash Chemicals International | 87.7 | 46 | Norkem Holdings | 9.9 | 74 | PHT International | 1.1 |
| 22 | ECHEMI Group | 82.5 | 47 | Barentz | 9.7 | 75 | Lavollee | 1.1 |
| 23 | Guangzhou Lify Chemicals | 72 | 48 | Wego Chemical Group | 9.2 | 76 | Atlantic Chemicals Trading | 1.1 |
| 24 | Linkers Chemicals and Polymers | 57.9 | 49 | Penpet Petrochemical Trading | 9.1 | 77 | Will & Co | 1.1 |
| 25 | Venus Chemicals Group | 56.3 | 50 | DutCH2 | 8.9 | 78 | Kemat | 1.1 |
| | | | 51 | Sinochem Plastics | 8.5 | 79 | SolvChem | 1 |
| | | | 52 | Grup Barcelonesa | 8.5 | | | |
| | | | 53 | Quimdis | 7.8 | | | |

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above are included

www.tajchem.com

Chairman and CEO: Irfan Siddique Mulla

Products: Polyols; isocyanates; fabrics; PU hardeners; lubricant additives; synthetic base oils; plastics (polymers); epoxy resins and hardeners; titanium dioxide; inorganic pigments; zinc dust; emulsion binders; food additives; flavors; solvents; plasticizers; cellulose ethers; redispersible polymer powder

Services: Distribution in Middle East and Africa; customised technical solutions; infinite uptime; supply chain management

Assets: Head office (Dubai branch); warehouse in Umm al Quwain; TAM house (Saudi Arabia branch)

96

CHEMPARTNERS

2021 SALES: \$220.7M

Moscow, Russia

www.propartners.ru

CEOs: Gaurav Sood, Constantin Rzaev

Products: Polyolefins (thermoplastic polyolefins, polyolefin elastomers); recycled polymers; PVC and polymer processing additives; adhesives and bonding systems (epoxy, polyurethane); solvents; MCAA; water treatment chemicals; animal feed;

synthetic fibers; chemicals and blends for the oil and gas industry; disinfection chemicals; food ingredients; flexible packaging; paints and construction chemicals; mining chemicals

Services: Blending; packaging; vendor managed inventory; international logistics; local logistics; sourcing services; surveying services; market research; studying center

Assets: 24 warehouses (rented); 1 owned warehouse

Trading Sales: 15%

97

ANDINO CHEMICAL GROUP

2021 SALES: \$215M

Houston, Texas, US

www.andinochemical.com

CEO: Peter Staartjes

Products: Alcohols; acids and lyes; solvents; mining specialties; food and feed specialties; oil and gas chemicals

Services: Sourcing and procurement; bulk chemical marine transportation and storage; last mile delivery services

Assets: Bulk chemical marine terminal in Tuxpan, Mexico

Trading Sales: 21%

98

TRANSMARE CHEMIE

2021 SALES: \$212.6M (€186.8M)

Antwerp, Belgium

www.transmare.com

CEO: Patrick Van Ende

Products: Chemicals and blends for the oil and gas industry; fine chemicals for health, personal care and home care as well as food and feed applications; industrial and high purity solvents; chemicals and pigments for paints and adhesives; reference fuels; plastics additives

Services: Personalised blends and formulation support; drumming; packaging

Assets: Class 2 storage facilities; 11 warehouses (Antwerp, Hamburg, Singapore, Malaysia, Algeria, Angola, Ivory Coast, Nigeria, Kenya)

Trading Sales: 50%

99

HARKE GROUP

2021 SALES: \$209.9M (€184.5M)

Muelheim an der Ruhr, Germany

www.harke.com

President: Thorsten Harke

Products: Home care and I&I chemicals; coatings; electronics/high purity chemicals; food ingredients; health and functional food

ingredients; industrial chemicals; cosmetics/personal care ingredients; pharmaceutical excipients; plastics; rubber chemicals; specialty plastic films; specialty chemicals; polymers; water soluble films; water treatment chemicals

Services: Reformulation; development; regulatory advice; blending; mixing; contract encapsulation; contract packaging; refilling; sandblast gravure; pre-print

Assets: Warehouses in different European countries; 3 production sites (Germany, Hungary, UK); 10 packaging and encapsulation lines; filling stations

Trading Sales: 10%

100 REVADA GROUP

2021 SALES: \$204.8M (€180M)
Moscow, Russia

www.revada-group.com

CEO: Vasily Cherenkov

Products: Chemical raw materials

Services: Supply chain

Assets: 14,500 square metres total space; up to 30,000 EUR-pallets; 2 areas with mobile shelves; 12 multifunctional loading docks; 2x35 square metres low-temperature controlled area; 10-layers storage; 30% of total space could be used for ADR products; area for flammable materials; 2 offices in Moscow (total about 1,200 square metres)

Trading Sales: 10%

101 BANDEIRANTE QUIMICA

2021 SALES: \$204M
Maua, Sao Paulo, Brazil

www.bbquimica.com.br

CEO: Carlos Eduardo Marin

Products: Aromatics; aliphatic solvents; oxygenated solvents; ethanolamines; titanium dioxide (TiO₂); surfactants; specialty resins; carbon black; aromatics; tailor-made blends; UV monomers/oligomers; household and personal care chemicals; silicas; amines; agricultural chemicals; epoxy resins; glycols; mining chemicals

Services: Blending; formulation; technical assistance; storage; packaging

Assets: 5 branches; 102 tanks; 3 warehouses; truck fleet; 2 laboratories; 3,500 intermediate bulk containers (IBCs)

102 JULIUS HOESCH

2021 SALES: \$202.6M (€178.1M)
Duren, Germany

www.julius-hoesch.de

CEOs: Gisela Braun, Stephan Andreas

Products: Solvents; acids; leaches; surfactants; chelating agents; preservatives; plasticizers; defoamers; silicones; emulsifiers; polymers; cosmetic additives; solids; water treatment chemicals; special fuel

Services: Blending; toll production; application support; regulatory support; product de-

velopment; laboratory services; labelling; safety data sheets; formulation; customised packaging sizes

Assets: 86,000 square metres of production and warehouse space; laboratory; own logistics service provider

Trading Sales: 15.6%

103 SELECTCHEMIE

2021 SALES: \$201.8M (SWFR184M)
Zurich, Switzerland

www.selectchemie.com

CEO and Delegate of the Board of Directors: Oliver P Kuhn

Products: FDF (finished dosage forms, medicine); generics; pharmaceutical active substances (APIs) (narcotics, antibiotics, cancer, CNS, CVS); pharmaceutical excipients; nutritional ingredients

Services: Regulatory support; development of generic dossiers; storage; lab trials

Assets: 3 warehouses (Hamburg, Germany; Zurich and Eiken, Switzerland)

104 GROLMAN GROUP

2021 SALES: \$198M (€174M)
Neuss, Germany

www.grolman-group.com

Managing Directors: Dirk Grolman, Florian Grolman, Mike Dorsam

Products: Pigments and dyes; binders; additives; mineral fillers; performance materials; personal care raw materials; active ingredients

Services: Lab services

Assets: Laboratories; warehouses

105 ATLANTIC CHEMICALS TRADING

2021 SALES: \$193.4M (€170M)

Hamburg, Germany

www.act.de

CEO: Ramin Ghaffari

Products: Vitamins; amino acids; sweeteners; energy ingredients; sports nutrition ingredients; preservatives; acidifiers; flavours and fragrances; plant extracts; feed additives; food additives; natural products

Services: Customising; global supply chain; storage

Assets: 13 offices worldwide; several warehouses worldwide

Trading Sales: 10%

106 GRUP BARCELONESA

2021 SALES: \$182.7M (€160.6M)
Barcelona, Spain

www.grupbarcelonesa.com

CEOs: Albert Collell, Enric Collell

Products: Formulated and tailor-made blends for food and feed; food and feed additives; agrochemicals and micronutrients; specialty additives for oil drilling and completion; mining chemicals; resins; curing agents and

composites; metalworking formulations; specialties and commodities for detergents, disinfection, home care, personal care and pharmaceuticals; textiles and leather chemicals; materials for coatings, inks, adhesives, construction, lubricants and paper; pool chemicals; environmental services chemicals; polyols and polyurethanes; chlor-alkalis; acids and bases; metallic salts; solvents; amines; glycols; basic inorganic and organic chemicals

Services: Blending and formulating; custom and toll manufacturing; contract manufacturing; labelling; drumming; packaging development; technical assistance; environmental assistance; VMI (telemetry); agency services; bond warehousing for third parties; full service in logistics; specialised warehousing for dangerous goods and transportation

Assets: Warehouses with palletised storage capacity: 70,000 square metres, 56,000 pallets located in Southwest Europe and Northern Africa; distribution and sea tanks of 17,000 cubic metres; 3 trucks

Trading Sales: 20%

107 DOLDER GROUP

2021 SALES: \$182M (€160M)
Basel, Switzerland

www.dolder.com

CEO: Bruno Crippa

Products: Plastic granules; special compounds; masterbatches; resins and binders; additives; inorganic chemicals; pigments; elastomers; crosslinkers; fillers; filter media; filter systems

Services: Laboratory services and analysis; technical training; environmental services; business intelligence; market share analysis; digital marketing; logistics services

Assets: 80 employees; 7 subsidiaries

Trading Sales: 5%

108 KEYSER & MACKAY

2021 SALES: \$179.7M (€158M)
Amsterdam, Netherlands

www.keysermackay.com

Managing Partners: Gerard de Waal, Willem Augustinus

Products: Specialty chemicals and raw materials for coatings, inks, plastics, rubber, adhesives, sealants, construction, personal care, food, feed, pharmaceuticals and other applications

Services: Technical sales and marketing; local and central stockholding; sampling

Assets: Offices and warehouses in 9 European countries

Trading Sales: 10%

109 WWRC HOLDING

2021 SALES: \$179.3M
Singapore

www.wwrc.com

CEO: Teoh Weng Chai

Products: Resins/intermediates; additives/



catalysts; pigments/fillers/extenders; other chemicals/solvents; grinding media
Services: Technical service; storage; delivery
Assets: 8 warehouses

110

BODO MOLLER CHEMIE

2021 SALES: \$178.5M (€156.9M)

Offenbach am Main, Germany

www.bm-chemie.com

Chairman of the Board: Frank Haug

Products: Adhesives and bonding systems (epoxy, polyurethane, MMA, hotmelts); sealants; silicones; resins (basic, epoxy, alkyd, acrylic); casting and potting resins for electronics (polyurethane, epoxy and silicone based); hardeners and curing agents; composites (resins, gelcoats, reinforcements); mould-making (boards, pastes, casting resins); additives for coatings (pigments, light stabilisers, dispersing agents, thickeners); additives for plastics and rubber (pigments, stabilizers, masterbatches, stearates); additives for lubricants (corrosion protection, antioxidants, metal deactivators); chemicals and dyes for textiles; packaging and labelling adhesives; additive manufacturing

Services: Packaging; filling; testing; modification; blending and formulating; education and training; application labs for adhesives, coatings and textile chemistry

Assets: Headquarters in Germany; affiliates in Europe, Africa, Asia and US; local warehouses; adhesive competence center and laboratory facilities; production plant for polymer formulations

111

NEO CHEMICAL

2021 SALES: \$175M

Dzerzhinsk, Nizhny Novgorod,

Russia

www.neochemical.ru

General director/CEO: Vladimir Fedyushkin/Andrey Lipovetskiy

Products: Epoxy resins; titanium dioxide; peroxide compounds; oil additives; food ingredients; polyisobutylenes; silanes; hardeners; solvents; fuel additives; flame retardants; base oils; 1-hexene; PVC additives; raw materials for cosmetics and household chemicals

Services: Packaging; storage; shipping

Assets: Wholesale warehouses in Russia – Nizhegorodskiy region, Dzerzhinsk, Lermontov

Trading Sales: 62%

112

THE CHEMICAL COMPANY

2021 SALES: \$174.7M

Jamestown, Rhode Island, US

www.thechemco.com

President: Robb Roach

Products: Plasticizers; acids; alcohols; oxo-alcohols; agrochemicals; solvents; PVC/plastic additives

Services: Global chemical sales and procurement; import/export; global warehousing; railcar management; transloading (tankers, totes/drums)

113

2M GROUP

2021 SALES: \$173.2M

Runcorn, Cheshire, UK

www.2m-holdings.com

Chairman and CEO: Mottie Kessler

Products: Triklone and Perlclone; Samsol; chlorine gas (cylinders and drums) for water treatment and chemical synthesis; surfactants/rheology modifiers; AdBlue (emissions reduction); aerospace approved products; Pigmentan (anti-corrosive environment friendly pigments); oilfield chemicals; specialty personal care and cosmetics ingredients; hydrocarbons and oxygenated solvents; home care and I&I ingredients; pharmaceutical excipients and APIs; precision cleaning solutions; wide range of environment friendly solvents; phosphating chemicals (metal pre-treatment)

Services: Blending; packing; storage; formulation and technical support with laboratory facilities; sample management; technical, regulatory and legislative expertise; toll

Latin America chemical distribution leaders (2021 sales, \$m)

| Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) |
|------|---------------------------------|-------------|------|---------------------------------------|-------------|------|--------------------------------|-------------|
| 1 | Tricon Energy | 1,878.4 | 28 | Henry Hirschen | 53.2 | 55 | Grupo RNM | 5.5 |
| 2 | Brenntag | 1,075.1 | 29 | Wego Chemical Group | 52.4 | 56 | Equilex | 5.1 |
| 3 | Manuchar | 741 | 30 | Quelaris (now with IMCD) | 52 | 57 | Arkem Kimya | 5 |
| 4 | Snetor | 720 | 31 | ECHEMI Group | 51.6 | 58 | Safic-Alcan | 5 |
| 5 | Univar Solutions* | 610 | 32 | Carbono Quimica | 51.4 | 59 | Grup Barcelonesa | 4 |
| 6 | HELM | 594.4 | 33 | Biesterfeld | 47.8 | 60 | Same Chemicals | 4 |
| 7 | Quimica Anastacio | 552.8 | 34 | Moraes de Castro Produtos Quimicos | 41 | 61 | Metafrax Trading International | 3.4 |
| 8 | MCassab | 400 | 35 | The Plaza Group | 35 | 62 | Harwick Standard Distribution | 3.2 |
| 9 | IMCD | 318 | 36 | Guangzhou Lify Chemicals | 34.5 | 63 | WISTEMA | 3.1 |
| 10 | Montachem International | 305.5 | 37 | Sulatantica Importadora e Exportadora | 31 | 64 | SMA Collaboratives | 3 |
| 11 | Quimtia | 303 | 38 | Assuncao Distribuidora | 26.2 | 65 | Sunrise Group | 2.6 |
| 12 | Disan Latinoamerica | 280.9 | 39 | Brisco do Brasil | 24 | 66 | Lehmann & Voss | 2.5 |
| 13 | Jebsen & Jessen Group | 250.3 | 40 | ECCEM European Chemical Marketing | 21.6 | 67 | Hawkins | 2.5 |
| 14 | Bandeirante Quimica | 204 | 41 | The Chemical Company | 20.3 | 68 | Penpet Petrochemical Trading | 2.3 |
| 15 | Indukern | 200.2 | 42 | Mitsubishi Shoji Chemical | 18.4 | 69 | Taj Al Mulook General Trading | 2.2 |
| 16 | Kolmar Group | 164 | 43 | DYM Resources | 16.3 | 70 | Ketsin de Costa Rica | 1.8 |
| 17 | Stavian Chemical | 146 | 44 | SolvChem | 15 | 71 | Solventis | 1.7 |
| 18 | Continental Industries Group | 140 | 45 | Quimidroga | 13.7 | 72 | 2M Group | 1.7 |
| 19 | Petrochem Middle East | 140 | 46 | DutCH2 | 12.7 | 73 | TZ Group | 1.4 |
| 20 | Andino Chemical Group | 120 | 47 | Prakash Chemicals International | 11 | 74 | Atlantic Chemicals Trading | 1.1 |
| 21 | Omya | 109.7 | 48 | Sinochem Plastics | 10 | 75 | Arpadis Benelux | 1.1 |
| 22 | Metachem Industrial e Comercial | 96 | 49 | Transmare Chemie | 9.2 | 76 | Lavallee | 1.1 |
| 23 | Barentz | 81.9 | 50 | Tilley-Phoenix Group | 9 | 77 | Mays Chemical | 1 |
| 24 | Solven Solventes e Quimicos | 79.8 | 51 | Nesstra Services | 8.3 | 78 | RAHN Group | 1 |
| 25 | BDV Behrens | 67.8 | 52 | Norkem Holdings | 6.5 | | | |
| 26 | Skystep Trading | 65.5 | 53 | PHT International | 6.2 | | | |
| 27 | Cellmark | 63.6 | 54 | Ricardo Molina | 5.5 | | | |

*Latin America and Asia
Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above are included

blending; water treatment; pigment dispersion; development and formulation

Assets: Application laboratories; warehousing in UK, Poland, Brazil, Nordics, Benelux; blending and storage facilities; own trucks

114 CONNECT CHEMICALS GROUP 2021 SALES: \$173M

Ratingen, Germany

www.connectchemicals.com

CEOs: A Basar Karaca, Dirk Otmar

Products: Household and industrial care chemicals; cosmetics and personal care ingredients; water treatment chemicals; lubricants and metal working chemicals; paper chemicals; coatings, adhesives and sealants; plastics

Services: Custom manufacturing; production; storage; blending

115 ELTON GROUP 2021 SALES: \$172.4M (€151.5M)

Athens, Greece

www.elton-group.com

CEO: Nestor Papathanasiou

Products: Industrial raw materials and spe-

cialties for coatings, adhesives, construction, detergents, cosmetics, pharmaceuticals, food, feed, beverages, water treatment, metal treatment, PU systems, textiles, paper, agrochemicals, rubber, plastics, refrigerants

Services: Local warehousing; storage; full coverage of Greece, Bulgaria, Romania, Serbia, Turkey, Kosovo, Albania, North Macedonia, Cyprus and Ukraine; technical promotion and business development; inventory management

Assets: 9 warehouses (four privately owned); storage tanks; 2 laboratories; privately owned trucks and tank trucks

116 PENPET PETROCHEMICAL TRADING 2021 SALES: \$171M (€150.3M)

Hamburg, Germany

www.penpet.com

Managing Directors: Christoph Meister, Tim Meister

Products: Maleic anhydride; melamine; 2-ethylhexanol; DINP; n-butanol; isophthalic acid; isobutanol; butyl acetate; butyl acrylate; trimethylolpropane; HHPA; sebacic

acid; PMA; acetone; neopentylglycol
Services: Storing; blending; repacking; drumming
Trading Sales: 10%

117 RAINOLDI 2021 SALES: \$170.6M (€150M)

Bergamo, Italy

www.rainoldi.it

President: Claudio Bombardieri

Products: Industrial chemicals (acids; caustic; solvents; solids); specialty chemicals for industrial and home care, coatings, construction, cleaning products; peracetic acid; textile auxiliaries; AdBlue; water treatment chemicals

Services: Warehousing; blending; logistics
Assets: 2 existing warehouses and new plant (60,000 square metres, 4,000 tonnes liquid storage, 10,000 square metres covered)

118 ARPADIS BENELUX 2021 SALES: \$170.6M (€150M)

Antwerp, Belgium

www.arpadis.com



Shutterstock

CEO: Laurent Abergel

Products: Solvents; glycols; isocyanates; polyols; acrylates and monomers; adipic acid; HMD; HDO; BDO; specialty acrylates

Services: Drumming; blending

119

METAFRAX TRADING INTERNATIONAL

2021 SALES: \$170.6M (€150M)

Lugano, Switzerland

www.metafraxtrading.com

Executive Director: Marina Sivkova

Products: Methanol; hexamine; pentaerythritol and dipentaerythritol (including micronised grades); melamine; paraformaldehyde; phthalic anhydride

Services: Storage of liquid and solid chemicals; trans-shipment; blending; toll manufacturing; warehousing; packaging; deliveries by vessel, rail container, truck and silo-truck

Assets: Head office in Switzerland; branch office in Austria; 2 manufacturing/warehousing sites in Russia, 1 in Austria; third party warehouses in Netherlands, Poland, Russia,

Spain and US

Trading Sales: 10%

120

NOVASOL CHEMICALS GROUP

2021 SALES: \$165M

Brussels, Belgium

www.novasolchemicals.com

CEO: Francois-Xavier Coiffard

Products: Resins and coatings; pharmaceutical ingredients and agrochemicals; personal and hair care ingredients; construction chemicals; industrial chemicals

Services: Sourcing; tailor-made services; 98% OTIF delivery; local salesforce; flexible packaging capabilities; filling and repackaging

Trading Sales: 20%

121

FARAVELLI

2021 SALES: \$158.4M (€139.2M)

Milan, Italy

www.faravelligroup.com

CEO: Luca Benati

Products: Chemicals and raw materials for food, pharmaceuticals, cosmetics and industrial applications

Services: Logistics and storage; regulatory support; formulation support through our labs; blending and repackaging

Assets: 1 production plant; 2 application labs; 14 warehouses worldwide

Trading Sales: 25%

122

RAHN GROUP

2021 SALES: \$157M

Zurich, Switzerland

www.rahn-group.com

CEO: Marcel Gatti

Products: Raw materials for inks, coatings and adhesives; personal care ingredients; flavours and fragrances; food ingredients

Services: Application support; R&D/customised products; regulatory affairs; guide formulations; international logistics; analytics

Trading Sales: 50%

123

AEGEAN FIRST COMPANY (AFCO)

2021 SALES: \$156M (€137.1M)

Athens, Greece

www.afco.gr

Europe chemical distribution leaders (2021 sales, \$m)

| Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) |
|------|---------------------------------|-------------|------|---------------------------------|-------------|------|--|-------------|
| 1 | Brenntag* | 6,756.5 | 33 | Gamma Chimica | 311.7 | 63 | Tillmanns | 152.4 |
| 2 | HELM | 3,457.3 | 34 | Nortex | 305.5 | 64 | Metafrax Trading International | 151.3 |
| 3 | Tricon Energy | 2,161.8 | 35 | Telco | 285.1 | 65 | Haeflner | 147.9 |
| 4 | Univar Solutions* | 1,971 | 36 | Indukern | 273 | 66 | IMPAG Group | 147.9 |
| 5 | IMCD* | 1,897 | 37 | ECM European Chemical Marketing | 264.8 | 67 | Algol Chemicals | 147.9 |
| 6 | Stockmeier Holding | 1,803.2 | 38 | Tennants Distribution | 257.2 | 68 | Arpadis Benelux | 145.1 |
| 7 | OQEMA Group | 1,478.9 | 39 | Norkem Holdings | 256.2 | 69 | Faravelli | 144.1 |
| 8 | Biesterfeld | 1,460 | 40 | Grupo RNM | 253.9 | 70 | CSC Jaeklechemie | 136.9 |
| 9 | Kolmar Group | 1,312.9 | 41 | Donauchem | 253.4 | 71 | NEO Chemical | 134.5 |
| 10 | Azelis | 1,277.6 | 42 | Petrochem Middle East | 243.7 | 72 | STAUB & CO – SILBERMANN | 132 |
| 11 | Quimidroga | 1,104.7 | 43 | KTM | 243.6 | 73 | Life Supplies | 130.8 |
| 12 | Barentz | 1,068.3 | 44 | Thommen-Furler | 238.9 | 74 | Atalant | 129 |
| 13 | Omya | 877.4 | 45 | Bang & Bonsomer | 238.9 | 75 | Connect Chemicals Group | 128 |
| 14 | TER Group | 870.3 | 46 | ProChema | 229 | 76 | Ilario Ormezzano | 126.5 |
| 15 | Hromatka Group | 819.1 | 47 | ChemPartners | 220.7 | 77 | Novasol Chemicals Group | 122 |
| 16 | Solvadis Group | 770 | 48 | Revada Group | 204.8 | 78 | Bodo Moller Chemie | 120.1 |
| 17 | Safic-Alcan | 740 | 49 | HARKE Group | 203.6 | 79 | C.H. Erbsloeh Group | 120 |
| 18 | Nordmann, Rassmann | 568.8 | 50 | Julius Hoesch | 202.4 | 80 | URAI | 119.5 |
| 19 | Ravago Chemicals | 541.5 | 51 | Grolman Group | 191.1 | 81 | MOGOil | 114.9 |
| 20 | Eigenmann & Veronelli | 510.8 | 52 | Cellmark | 183.7 | 82 | Gadot Chemical Terminals | 112.4 |
| 21 | Snetor | 484 | 53 | Dolder Group | 182 | 83 | Will & Co | 112.1 |
| 22 | Lehmann & Voss | 417.4 | 54 | KH Chemicals | 180.9 | 84 | Quimdis | 109.1 |
| 23 | DKSH Holding | 399.2 | 55 | Keyser & Mackay | 179.7 | 85 | Unipex | 107.3 |
| 24 | NAGASE & CO | 371.7 | 56 | ELTON Group | 172.4 | 86 | CHIMPEX Industriale | 105 |
| 25 | Febo | 352.7 | 57 | Rainoldi | 170.6 | 87 | Wego Chemical Group | 104.8 |
| 26 | Ruskhimset | 350 | 58 | Grup Barcelonesa | 165.6 | 88 | Chem International (Chem Trading, Chem Distribution) | 103.4 |
| 27 | Jebsen & Jessen Group | 342.4 | 59 | 2M Group | 161.8 | 89 | RAHN Group | 99 |
| 28 | KRAHN Chemie | 341.3 | 60 | Aegean First Company (AFCO) | 156 | 90 | Same Chemicals | 93.9 |
| 29 | Arkem Kimya | 340 | 61 | Penpet Petrochemical Trading | 153.9 | 91 | Manuchar | 89 |
| 30 | United Trading System (UTS/ETC) | 340 | 62 | Atlantic Chemicals Trading | 153.6 | 92 | Montachem International | 88.7 |
| 31 | HSH Chemie | 327.6 | | | | 93 | POLYSTYLEX | 87.9 |
| 32 | Solventis | 317.2 | | | | | | |

President and CEO: Christos Spanos

Products: Polymers; specialty chemicals; organic and inorganic chemicals; pharmaceutical ingredients; agrochemicals; food ingredients

Services: Storage; technical support; technical sales

Trading Sales: 6%

124

NESSTRA SERVICES

2021 SALES: \$154.6M

Slough, Berkshire, UK

www.nesstra.com

CEO: Alwan Hitti

Products: Polyurethane chemicals (polyols; TDI; MDI; additives); basic chemicals (calcium carbonate, caustic soda, glycerine, hexane, hydrogen peroxide, methylene chloride, MPG, sulphuric acid, titanium dioxide (TiO₂), toluene, xylene); polyurethane foam plants; cutting machines and spare parts; construction, mining and electrical equipment and consumables

Services: Storage and drumming of bulk chemicals; blending; technical support; supply chain management; maintenance

Assets: Tanks and warehouse space for storage of bulk and packaged chemicals in Rotterdam, Netherlands

terdam, Netherlands

Trading Sales: 15%

125

PRIDE CHEMICAL SOLUTIONS

2021 SALES: \$153M

Holtville, New York, US

www.pridesol.com

President: Art Dhoni Jr

Products: Alcohols; amines; esters; glycols; glycol ethers; hydrocarbon solvents; ketones; mineral oil; oleochemicals; petrotatum; plasticizers; silicones; sorbitol; surfactants; vegetable oils

Services: NF USP kosher; repackaging; solvent blending; DSP ethanol denaturing; flammable packaging

Assets: 3 warehouses; 500,000 gal bulk tank farm; multiple tank trucks; tractor trailers and box trucks

126

TILLMANNS

2021 SALES: \$152.4M (€134M)

Milan, Italy

www.tillmanns.it

CEO: Stefano Vollmer

Products: Organic and inorganic pigments; binders; resins; waxes; preservatives; spe-

cialty chemicals and additives for coatings, plastics, adhesives and construction chemicals; specialty chemicals for water treatment; functional additives and ingredients for food and feed; specialty casings and packaging for food applications

Services: Technical expertise and field service; marketing; product formulation and blending; custom packaging; product development and testing in own laboratory; green chemistry product solutions; warehousing and supply chain management; vendor managed inventory; fire class 4.1 category certification for storage of highly flammable products

127

HAEFFNER

2021 SALES: \$147.9M (€130M)

Asperg, Germany

www.hugohaeffner.com

CEOs: Jurgen Martin, Thomas Dassler

Products: Water treatment chemicals; paints, ink, coatings, adhesive and resin additives; paint, textile and leather auxiliaries; food additives; feed additives; metal treatment chemicals; household and personal care ingredients; lubricant additives

Europe chemical distribution leaders (2021 sales, \$m)

| Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) | Rank | Company | Sales (\$m) |
|------|--------------------------------|-------------|------|---------------------------------|-------------|------|-------------------------------|-------------|
| 94 | Opes International | 86.5 | 124 | Kadion | 38.7 | 154 | Biachem | 17 |
| 95 | Newport Industries | 85.4 | 125 | MY-CHEM | 37.5 | 155 | Tecnosintesi | 16.9 |
| 96 | Meade-King, Robinson & Co | 83.7 | 126 | Barrettine Holdings | 35.8 | 156 | DutCH2 | 16.8 |
| 97 | Lavollee | 83 | 127 | Monarch Chemicals | 35.2 | 157 | BloomchemAG | 16.1 |
| 98 | ECHEMI Group | 80.3 | 128 | SIP Speciality Oils and Fluids | 35 | 158 | Nesstra Services | 13.4 |
| 99 | Kale Kimya | 80 | 129 | ANTALA | 34.9 | 159 | Chemcom | 12.6 |
| 100 | Aug. Hedinger | 79.6 | 130 | Attilio Carmagnani | 34 | 160 | A-Gas Electronic Materials | 11 |
| 101 | Behn Meyer Group | 77.7 | 131 | GB-Chemie | 32.7 | 161 | Abbey Chemicals | 9.3 |
| 102 | EMSA Technologia Quimica | 73.6 | 132 | CB Chemie | 31.7 | 162 | BDV Behrens | 9 |
| 103 | Airedale Group | 72.4 | 133 | Jaber | 31.4 | 163 | Quimica Mer | 8.9 |
| 104 | Continental Industries Group | 70 | 134 | Lake | 31.1 | 164 | Taj Al Mulook General Trading | 8.9 |
| 105 | Rakha Al Khaleej International | 69.6 | 135 | Lumar Quimica | 30.7 | 165 | Skystep Trading | 7.1 |
| 106 | Guangzhou Lify Chemicals | 66 | 136 | WhitChem | 27.5 | 166 | NIMAC | 7 |
| 107 | National Chemical | 65.6 | 137 | Resource Chemical | 27.1 | 167 | The Chemical Company | 6.6 |
| 108 | PHT International | 65 | 138 | Kemat | 25.8 | 168 | Keiron | 5.7 |
| 109 | Interallis Holdings | 59.3 | 139 | Mitsubishi Shoji Chemical | 25.7 | 169 | BassTech International | 5.3 |
| 110 | Jobachem Group | 55.4 | 140 | Cor Quimica | 25.7 | 170 | Crismachem | 4.4 |
| 111 | Ricardo Molina | 54.5 | 141 | Polyhimkomplekt-M | 24.7 | 171 | Transmare Chemie | 4.2 |
| 112 | Stera Chemicals | 51.2 | 142 | Alliance-Energy | 23.9 | 172 | KPL International | 4.1 |
| 113 | Tilley-Phoenix Group | 50.9 | 143 | Prime Surfactants | 23.6 | 173 | Sunrise Group | 3.7 |
| 114 | WISTEMA | 50.3 | 144 | Comercial Godo | 22.8 | 174 | Saconix | 3 |
| 115 | Solvachem | 48.2 | 145 | Stort Chemicals | 22.5 | 175 | UAB (RIM LOGISTIKA) | 2.7 |
| 116 | Drogas Vigo Group | 47.7 | 146 | CFI World | 22.3 | 176 | Hawkins | 2.5 |
| 117 | Milano Colori | 47 | 147 | Comindex | 22.2 | 177 | Rierden Chemical | 2.5 |
| 118 | Sinpro | 45.5 | 148 | Shrieve Chemical | 22 | 178 | Sea-Land Chemical | 2.5 |
| 119 | Cornelius Group | 44.6 | 149 | The White Sea & Baltic Co | 20.1 | 180 | SolvChem | 1.5 |
| 120 | Equilex | 44.5 | 150 | DYM Resources | 20 | 181 | SMA Collaboratives | 1.4 |
| 121 | A.+ E. Fischer-Chemie | 42.1 | 151 | Klaus F. Meyer | 19.3 | 182 | Pon Pure Chemicals Group | 1.1 |
| 122 | Eurosyn | 41.9 | 152 | Sinochem Plastics | 18 | 183 | Independent Chemical | 1 |
| 123 | Stavian Chemical | 40.5 | 153 | Prakash Chemicals International | 17 | | | |

*EMEA = Europe, Middle East & Africa
Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above are included

Services: Mixing; blending and formulating; repackaging; contract packaging; warehousing of hazardous goods; just-in-time-delivery and application advice by highly skilled technical sales team; single sourcing

Assets: 6 facilities across Europe with tank farm for acids, lyes, solvents and hazard analysis and critical control points (HACCP); filling and blending area; 1 laboratory; 30 trucks

Trading Sales: 10%

128 IMPAG GROUP 2021 SALES: \$147.9M (€130M) Zurich, Switzerland

www.impag.com/www.impag.ch

CEO: Remo Bernardi

Products: Coatings additives; anhydrides; acrylates; polyols; flame retardants; polyurethanes; green solvents; detergents; base chemicals; cosmetic functionals and active ingredients; food ingredients; pharmaceutical/APIs; oleochemicals

Services: Global logistics; global sourcing; storage; technical support; regulatory support; financing; packaging

Assets: 6 sales offices across Europe; 1 tank

farm for liquid goods; filling line for chemicals; own applications lab

Trading Sales: 20%

129 ALGOL CHEMICALS 2021 SALES: \$147.9M (€130M) Espoo, Finland

www.algolchemicals.com

CEO: Kalle Kettunen

Products: Chemicals for life sciences, food, feed, coatings, construction, roads, rubber, plastics, adhesives, metal treatment, water treatment, environmental

Services: Packaging; toll manufacturing; bulk breaking; tailor-made products; mixing; HSEQ

Assets: Warehouses; production plants

130 PRAKASH CHEMICALS INTERNATIONAL 2021 SALES: \$140.6M

Vadodara, Gujarat, India.

www.pciplindia.com

Managing Director: Manish K Shah

Products: Caustic soda flakes; TDI; benzyl alcohol; ethyl acetate; sodium sulphate anhydrous; cinnamic aldehyde; SLES; chlorinated

paraffin wax; benzyl chloride; liquid glucose; DEP; dextrose monohydrate; hydrochloric acid; white oil; hydrogen peroxide; color speckles; liquid chlorine

Services: Blending; packaging; storage; labelling; logistics and supply chain service, ex-works to DDP; quality assurance; inspection; country specific documents compliance; Reach registration; FAMI-QS certification; ISO 9001:2015; ISO 14001:2015

Assets: 2 manufacturing plants; 1 R&D lab; 3 warehouses; 4 fully owned subsidiaries outside India

Trading Sales: 100%

131 CSC JAEKLECHEMIE 2021 SALES: \$138.8M (€122M) Nuremberg, Germany

www.csc-jaekle.de

President/CEO: Robert Spaeth/Michael Spehr

Products: Acids; alkaline solutions; solids; specialties; coatings, adhesives and sealants raw materials; high quality industrial parts cleaning chemicals; life science chemicals; water and environment chemicals

Services: Technical expertise and field ser-



vice; warehouse distribution; direct distribution; inventory management; blending and repackaging; proper disposal of chemical wastes; worldwide shipment; trucking

Assets: Storing, filling and trans-shipment site; 2 warehouse laboratories for quality assurance; 6 tank wagons for chemicals; 5 trucks; 26 company vehicles

132 LIFE SUPPLIES

2021 SALES: \$136.5M (€120M)
Olen, Belgium

www.life-supplies.com

Managing Director: Chantal Voets

Products: Additives for animal nutrition and human food

133 GREENCHEM INDUSTRIES

2021 SALES: \$135M
West Palm Beach, Florida, US

www.greenchemindustries.com

CEO: John Lagae

Products: Acetates; acids; acrylates; alcohols; amines; aromatics; chlorinated solvents; glycols; glycol ethers; ketones; nonyl phenols; plasticizers; voc exempt solvents

Services: Logistics/transportation; warehousing; import/export; re-packaging; small packaging; ecommerce

Assets: 35 public warehouses

134 PHT INTERNATIONAL

2021 SALES: \$132.7M
Charlotte, North Carolina, US

www.phtinternational.com

CEO: Andreas Winterfeldt

Products: Pharmaceutical ingredients; agrochemicals; electronic chemicals; consumable/personal care chemicals; textile chemicals; construction chemicals

Services: CDMO, CRO; quality control and regulatory support; green chemistry; flow chemistry; procurement; logistics

Assets: PHT pharmaceutical – CDMO; PHT technology – CRO; samples lab; import/export offices in China; procurement team in China; global administrative offices and sales representatives

135 AL NAHDA INTERNATIONAL (ANICHEM GROUP)

2021 SALES: \$132.3M
Dubai, United Arab Emirates

www.alnahda.group

Group Managing Director: TR Vijayan

Products: Solvents; acetates; acrylates; alcohols; aromatics; cellulose ethers; coating additives; glycols; pigments; polymer emulsions; thinners; ethanol; IPA; LABSA

Services: Terminal storage for bulk liquid chemicals; drumming facility; 3PL warehousing; custom blending

Assets: 25,000 cubic metre tank terminal with dedicated berth access (<500m away) at the Jebel Ali port; 12 warehouses; 4 production facilities (including a 15,000 tonne sulphonation plant); 3 laboratories

136 STAUB & CO – SILBERMANN

2021 SALES: \$132M (€116M)
Nuremberg, Germany

www.staub-silbermann.de

Managing Directors: Andreas Frank, Peter Stockmeier

Products: Industrial and specialty chemicals; acids and lyes; solvents; solid chemicals; cleaning agents; products for food/feed/pharma/cosmetics; water treatment chemicals; thermal transfer agents; ammonium; AdBlue

Services: Storage; mixing; blending; filling; packaging; polymerisation

Assets: 2 warehouses; 20 trucks

Trading Sales: 30%

137 KALE KIMYA

2021 SALES: \$130M
Istanbul, Turkey

www.kalekimya.com

President: Birgen Kaleagasi

Products: Detergent additives; disinfectant and protection chemicals; emulsifiers; polymers; surfactants; pool chemicals; actives

and antioxidants; paints; oils and esters; conditioners; protectives; perfume; silicones; UV filters; fatty alcohols; adhesives

Services: Storage; transport; production; blending; packaging

Assets: Warehouses; trucks; production facility; laboratories; packaging facility; bulk storage facility

Trading Sales: 30%

138 ATALANT EUROPE 2021 SALES: \$129.0M (€113.4M) San Vicente del Raspeig,

Alicante, Spain

www.atalant.com

CEO: Efrén Carbonell Sirvent

Products: Polyethylene; polypropylene; PVC; PS; PA

Services: Logistics; financing; market information; polymers supply by contract

Assets: Warehouses; trucks; silo trucks; containers

Trading Sales: 15%

139 ILARIO ORMEZZANO 2021 SALES: \$126.5M (€111.2M) Gaglianico, Biella, Italy

www.ilarioormezzano.it

President and CEO: Giancarlo Ormezzano

Products: Solvents; phenol; acrylates; base chemicals; pharmaceutical intermediates; hydrocarbons; cosmetic ingredients; acids

Services: Storage of liquid and solid products; storage for third parties; blending; customised handling (packaging, mixing, filling and labelling); quality control; technical after sales support; Reach support

Assets: 2 owned warehouses with a total of 85,000 square metres and a storage capacity for liquid products of more than 7,000 cubic metres; 1 warehouse for rent; 3 offices; 2 laboratories; 5 trucks

140 SEA-LAND CHEMICAL 2021 SALES: \$125.5M Westlake, Ohio, US

www.sealandchem.com

President and CEO: Jennifer Altstadt

Products: Specialty amines; biocides/preservatives; corrosion inhibitors; esters; fatty acids; surfactants; extreme pressure additives; chelating agents; lubricity aids; antioxidants; sodium sulfonates; poly alpha olefins; normal alpha olefins; rheology modifiers; industrial and transportation lubricants and additives

Services: Warehousing; repackaging; product sourcing; market development; technical expertise; laboratory testing; domestic and international logistics; small package to bulk deliveries; consolidation of orders; regulatory support

Assets: 9 warehouse locations in North

America and Europe; 6 repackaging facilities; 1 testing laboratory

141 QUIMDIS 2021 SALES: \$123.7M (€108.7M) Levallois-Perret, France

www.quimdis.com

President and Managing Director: Benoit Fritz

Products: Raw materials for food and feed, nutraceuticals, pharmaceuticals and veterinary, flavours and fragrances, and cosmetics industries; full range of ingredients of chemical or natural origin

Services: Sourcing; specific regulatory and documentation departments

Assets: 35 years of experience; expert teams; logistics and quality departments

Trading Sales: 57%

142 TANNER INDUSTRIES 2021 SALES: \$121.5M Southampton, Pennsylvania, US

www.tannerind.com

President and CEO: Brad Tanner

Products: Anhydrous ammonia; aqua ammonia; urea solutions

Services: Storage; pump out services; tank maintenance; safety training

Assets: 13 distribution locations; full fleet of tractors and trailers; highly trained drivers

143 C.H. ERBSLOEH GROUP 2021 SALES: \$120.9M (€106.3M) Krefeld, Germany

www.cherbsloeh.com

CEO: Christopher Erbsloeh

Products: Specialty chemicals for coatings, adhesives, construction, lubricants, pharmaceutical, cosmetics, personal and home care, rubber, plastics, electronics, water treatment, food and beverage

Services: Technical sales and marketing; application development; analytical testing and quality control; warehousing; regulatory services; supply chain management; after sales services

Assets: 11 office locations; application and quality control laboratories; fully owned and operated warehousing and tank farm

144 URAI 2021 SALES: \$119.5M (€105M) Assago, Milan, Italy

www.urai.it

President and CEO: Roberto Giuliani

Products: Specialty chemicals; pigments; additives; resins; paints and coatings chemicals; plastic and rubber chemicals; lubricant chemicals; personal care and cosmetics ingredients; food ingredients; laboratory equipment

Services: Technical sales and marketing; application development; quality assurance; warehousing; regulatory services; formulation

support; supply chain management; after sales services; repackaging; blending

Assets: Office building; application and quality control laboratories; warehouse

145 SKYSTEP TRADING 2021 SALES: \$119.3M Limassol, Cyprus

www.skystep.eu

Director: Oksana Spyrou

Products: Acrylates; oxo-alcohols; sulphur; sodium triphosphosphate; soda ash; sodium sulphate; caustic soda; potassium hydroxide; potassium carbonate; potassium sulphate; sodium lignosulphonates; chromium compounds; acetone; methylene chloride; rubbers; phenol; isopropyl alcohol

Services: Sales and marketing; financing; extensive technical and customer support; logistics and documentation; transportation and forwarding of dry and tank containers; bulk shipping; handling; storage and inventory management

Assets: 2 offices in Limassol, Cyprus

Trading Sales: 80%

146 WHITAKER OIL 2021 SALES: \$117.6M Atlanta, Georgia, US

www.whitakeroil.com

Chairman and CEO: Bart Whitaker

Products: Solvents; resins; process oils; alcohols and ketones

Services: Packaging; trucking; blending; warehousing

Assets: Large 3m gal facilities in Atlanta, Georgia; facility in Ocoee, Florida (Orlando); 150,000 square foot warehouse in Spartanburg, South Carolina

147 MOGOIL 2021 SALES: \$114.9M (€101M) Berlin, Germany

www.mogoil.com

Managing Director: Miroslav Pribyl

Products: Base oils; process oils; low-vis oils; slackwaxes; white oils; rubber processing oils

Services: Storage; customs clearance; logistics; financing

Trading Sales: 35%

148 BDV BEHRENS 2021 SALES: \$114.5M (€100.6M) Hamburg, Germany

www.bdv-behrens.de

Managing Partner: Raul Valente

Products: Industrial chemicals; pharmaceutical ingredients; food and feed chemicals; paper and packaging chemicals

Services: International trade; supply chain solutions; global sourcing; financing; quality management

Assets: Sales offices in Brazil, Mexico and US

Trading Sales: 100%



Shutterstock

149 UNIPEX
2021 SALES: \$114.3M (€100.5M)
France

www.unipex.com

President and CEO: Patrice Barthelmes

Products: Active and functional personal care ingredients; active pharmaceutical ingredients (APIs) and excipients; enzymes; amino acids; lactose; sweeteners; sugar; starch; fibers; plasticizers; surfactants; additives; silicones; titanium dioxide (TiO₂); dyes and pigments; sports grounds polymers and resins

Services: Tailored services; technical expertise; formulation assistance; repackaging; storage; CSR; regulatory monitoring; quality control; ISO, analytical reference standards

Assets: 2 warehouses

Trading Sales: 5%

150 SACONIX
2021 SALES: \$114M
Roswell, Georgia, US

www.saconix.com

CEO: Wes Martin

Products: Sulphuric acid; hydrochloric acid; caustic soda

Services: Marketing; logistics; procurement;

supply chain; storage; transloading

Assets: Sites in Dunphy and Carlin, Nevada; Etter and Beaumont, Texas; Sucarnoochee, Mississippi; and Brake, Germany

151 WILL & CO
2021 SALES: \$113.2M (€99.5M)
Badhoevedorp, Netherlands

www.will-co.eu

Managing Director: Jacques van Lindonk

Products: 1,4-butanediol and derivatives (THF; GBL); bio-succinic acid; plasticizers and flame retardants; pigments; proteins; cosmetic and personal care ingredients; coatings resins and additives; bio-based solvents and binders; impact modifiers for plastics; foaming agents for plastics; additive masterbatches; sulfamic acid; ferric chloride; engineering plastics and compounds

Services: Storage management; logistics management; sales and marketing

Trading Sales: 10%

152 MAYS CHEMICAL
2021 SALES: \$107M
Indianapolis, Indiana, US

www.mayschem.com

President: Kristin Mays-Corbitt

Products: Acidulents; alkalis; citrates; humectants; flavours; gums; salts; glycerine; glycols; phosphates; solvents; stearates; surfactants; sorbates;

Services: Shipping; warehousing; liquid and dry blending; repackaging; reformulation

Assets: 2 warehouses; 1 warehouse/blending facility; 5 liquid tank trucks; 2 liquid tank trailers; 14 forklifts/related equipment

153 WEBB CHEMICAL SERVICE
2021 SALES: \$106M
Muskegon Heights, Michigan, US

www.webbchemical.com

CEO: Brad Hilleary

Products: Organic solvents; inorganics; chlor-alkali; acids; surfactants; aromatics; aliphatics; ethanolamines; alcohols

Services: Blending; inventory management; on-time delivery

Assets: 40 tankers; 6 warehouses; 25 bulk tanks; 100 customer focused employees; company owned fleet and drivers

154 CHEMSOLV
2021 SALES: \$105M
Roanoke, Virginia, US



www.chemsolv.com

President: Jamison G Austin

Products: Organic and inorganic solvents and chemical products; food and pharmaceutical ingredients; surfactants; silicones; metal working fluids; chloro-alkali; oils; lubricants; plasticizers; fine chemicals

Services: Blending; packaging; transportation; solvent distillation and purification; technical support; safety and environmental consulting

Assets: Multiple locations; large bulk storage facilities; large fleet of trucks and trailers; chemsolv.com and chemisphere.com websites

155

CHIMPEX INDUSTRIALE

2021 SALES: \$105M (€92.3M)

Pascarola, Caivano, Italy

www.chimpex.it

President: Salvatore Romano;

CEO: Rossella Romano

Products: Resins; gelcoats; base chemicals; water treatment; solvents; composite materials; detergents and cosmetics ingredients; food additives; AdBlue

Services: Infusion systems; re-packaging; dilutions; mixing; laboratory services; kit for infusion systems; personalised gelcoats; product development

Assets: 3 warehouses in Italy – Naples, Bari, Parma

Trading Sales: 40%

156

CLEARTECH INDUSTRIES

2021 SALES: \$104.3M

Saskatoon, Saskatchewan,

Canada

www.cleartech.ca

President: Randy Bracewell

Products: Water treatment chemicals; caustic soda; hydrochloric acid; chlorine; sodium hypochlorite; coagulants; flocculants; acids; alkalis; sulfites; defoamers; activated carbon; phosphates; surfactants; chemical feed systems

Services: Blending; packaging; transloading; storage

Assets: 10 buildings in 7 cities across Canada

157

HARWICK STANDARD

DISTRIBUTION

2021 SALES: \$103.9M

Akron, Ohio, US

www.harwick.com

President and CEO: Ernie Pouttu

Products: Polymers; rubber chemicals; plasticizers; process oils; flame retardants; activators; chemical and colour dispersions; processing aids; organic peroxides; resins;

vulcanising agents; colourants; adhesives; stabilizers; dry liquid concentrates

Services: Warehousing; bulk break; logistics; storage; import; export; technical support; regulatory support

Assets: 2 company owned warehouses; 7 public warehouses.

Trading Sales: 5%

158

SAME CHEMICALS

2021 SALES: \$103.5M (€91M)

Barendrecht, Netherlands

www.samechemicals.com

Managing Director: Cees-Jan Crezee

Products: Styrene; acrylates; glycols; aromatics; de-aromatised solvents; glycol ethers; ketones; alcohols; plasticizers; DCPD

Services: Trading; salvage trading; inventory stock management; warehousing; blending

Assets: Offices in the Netherlands, Denmark and Poland

Trading Sales: 10%

159

CHEM INTERNATIONAL

2021 SALES: \$103.4M

Warsaw, Poland

www.chem.international

CEO: Cezary Mielczarek; Board Member: Pawel Tomaszewicz

Products: VAM; styrene monomer; IPA; BA;

phenol; glycols; solvents; anhydrides; polymers; EPS; caustic soda

Services: Logistics support; intermodal solutions; warehousing; storage; customised services and solutions; technical support

160

ASTRO CHEMICALS

2021 SALES: \$100M

Springfield, Massachusetts, US

www.astrochemicals.com

President: Chris Diamond

Products: Solvents; chlor-alkali; pharmaceutical-grade chemicals; food-grade chemicals; adhesives; activated carbon; water treatment chemicals; wastewater treatment chemicals; mineral oils and petrolatums; acetates; heat transfer fluids; alcohols; citrates; phosphates; silicates

Services: Blending; packaging; storage; logistics

Assets: 2 warehouses; 15 trucks; 5 tankers; 13 storage tanks of 12,500 gal; 10 positions for rail unloading

161

TRINTERNATIONAL

2021 SALES: \$99M

Edmonds, Washington, US

www.trichemicals.com

CEO and Owner: Megan E Gluth-Bohan

Products: Industrial, specialty and fine chemicals for paints, coatings, adhesives, sealants, inks and dyes, polymers, composites, construction, metalworking, textiles, lubricants, household cleaning, industrial cleaning, water treatment, oil and gas, food and beverage, feed, agriculture, pharmaceuticals, cosmetics and personal care products

Services: Marketing; logistics; technical services; custom manufacturing; blending; contract packaging

Assets: 1 office building; 3 company vehicles
Trading Sales: 32%

162

SHANGHAI SAIFU CHEMICAL DEVELOPMENT

2021 SALES: \$98.8M (CNY628M)

Shanghai, China

www.saifu.cn

President/CEO: Feng Yimin

Products: Home and personal care chemicals; emulsions for polymerisation; paint and ink materials; industrial and household cleaning chemicals

Services: Raw material purchasing and supply; distribution; logistics; marketing and sales; technical services

Assets: 1 technical application centre; 4 sizeable storage bases

163

MILES CHEMICAL COMPANY

2021 SALES: \$98.6M

California, US

www.mileschemical.com

CEO: Michael Miles

Products: Acids; esters; lubricants; adhesives & sealants; fatty chemicals; pigments; alcohols; flavours & fragrances; plasticizers; aldehydes; food additives; polyglycols; amines; glycol ethers; resins; catalysts; hydrogen peroxide; solvents; chelating agents; industrial gases; specialty quats; chlor-alkali; inorganics; surfactants; chlorinated solvents; institutional maintenance; thickening agents; ketones

Services: Manufacturing; blending; contract packaging; solvent reclamation; technical training; safety training; hazardous waste removal; customer product research; 3PL (third party logistics) warehousing

Assets: Total estimated bulk storage capacity 1,390,000 gal; total estimated warehouse space 470,000 square feet; total size of delivery fleet (vehicles that transport chemicals) – 32 trucks, 33 trailers, 26 vans, 21 tankers, six Bobtails

164

OPES INTERNATIONAL

2021 SALES: \$97.7M

Caddington, Bedfordshire, UK

www.opeslimited.com

CEO: Neil Dudman

Products: Monomers specialising in acrylates, methacrylates, hydroxy monomers, acetyls, styrene and oxo alcohols

Services: Global market knowledge of acrylate and methacrylate monomers with complimentary products to support strategic shore tank storage; sustainable, EcoVadis Gold certified and EU Reach registered sourcing and importing of stock with heating and repacking facilities

Assets: Head office in UK; 1 office in the Netherlands; chemical storage shore tank facilities

165

TRIISO

2021 SALES: \$97M

Del Mar, California, US

www.tri-iso.com

President: Jason Scott

Products: Polyurethanes; paints and coatings; metalworking fluids and lubricants; greases and oils; adhesives and sealants; epoxies; composites and advanced materials

Services: Logistics; warehousing; importing and exporting

166

CONNECTION CHEMICAL

2021 SALES: \$96M

Newtown, Pennsylvania, US

www.connectionchemical.com

President: Frank Farish

Products: Caustic soda (liquid and dry); caustic potash (liquid and dry); industrial and institutional chemicals; compounding chemicals; agricultural products; water treatment chemicals; food and beverage ingredients; feed ingredients; pulp and paper chemicals; oil and gas chemicals; metal finishing and

flux chemicals; phosphates; mineral acids

Services: Logistics; importing; inventory management; supply chain solutions; repackaging; dilutions; blending; outsourcing

Assets: 12 stocking locations nationwide; strategic deep draft storage

167

TCR INDUSTRIES

2021 SALES: \$96M

La Palma, California, US

www.tcrindustries.com

President and CEO: Gary Glaviano

Products: Chemicals for paints, coatings, plastics, inks, composites, building materials, food, personal care, nutritional, nutraceuticals, wine and beverage

168

METACHEM INDUSTRIAL E COMERCIAL

2021 SALES: \$96M

Sao Paulo, Brazil

www.metachem.com.br

President: Ricardo do Rego Freitas

Products: Coatings additives; food ingredients; lubricant additives; lubricant base oils; chemicals for feed formulations; flame retardants; acids; salts; fat oil derivatives

Services: Distribution and agency

Assets: Offices; warehouses

Trading Sales: 64%

169

H.M. ROYAL

2021 SALES: \$95.2M

Trenton, New Jersey, US

www.hmroyal.com

President: Joseph Royal

Products: Rubber polymers; resins and diluents; curing agents; processing aids; plasticizers; rubber to substrate bonding adhesives; flame retardants; smoke suppressants; films; wrapping tapes; performance additives; functional fillers; reinforcing fillers

Services: Market development; sales; order fulfilment

Assets: New Jersey based distribution site; California based distribution site; 18 regionally deployed salespeople

Trading Sales: 40%

170

SOLVCHEM

2021 SALES: \$95M

Pearland, Texas, US

www.solvchem.com

CEO: Jean-Pierre Baizan

Products: Solvents; organic and inorganic chemicals; epoxies; silicones; silicone emulsions; hydrocarbon resins; hydroxyl ethyl cellulose; titanium dioxide; acrylates

Services: Custom packaging; custom blending; toll manufacturing; container management programs; export services; technical support; green chemistry product solutions; small container filling

Assets: 9 trucks; 24 trailers; 15 tankers

171 UNION PETROCHEMICAL

2021 SALES: \$95M

Bangkok, Thailand

[unionpetrochemical.com](https://www.unionpetrochemical.com)

Managing Director: Perapol Suwannapasri

Products: Alcohols; aromatics; esters; glycols; glycol ethers; hydrocarbon solvents; ketones; monomers; PP and PE

Services: Blending; packaging; repackaging; storage; delivery; inventory management

Assets: 7 warehouses; 35 trucks

172 AUG. HEDINGER

2021 SALES: \$91.7M (€80.6M)

Stuttgart, Germany

www.hedinger.de

CEO: Johann-Ludwig Raiser

Products: Raw materials for technical industries such as coatings/paints, lubricants, cleaning, adhesives, construction, life sciences

Services: Sampling; analytical testing (pharmacopoeia standards and customised test methods); batch certification; labelling; repackaging and mixing (aqueous solutions)

Assets: 2 GMP laboratories; 8 cleanrooms class 100,000; 16 trucks; dedicated tank farms; warehouses

173 GEORGE S. COYNE CHEMICAL

2021 SALES: \$90.4M

Croydon, Pennsylvania, US

www.coynechemical.com

President CEO: Thomas H Coyne

Products: Acids; alcohols; amines; chelating agents; chlor-alkali; chlorinated solvents; food additives; glycol ethers; hydrogen peroxide; inorganics; ketones; polymers; specialty quats; surfactants; potable and waste water chemicals

Services: Blending; technical training; contract packaging; terminal rail to truck transloading

Assets: Over 300,000 square feet of storage in 5 warehouses; 28 trucks and over 50 trailers or tankers; Over 275,000 gal bulk storage

174 MAHA CHEMICALS

2021 SALES: \$90M

Singapore

www.mahachem.com

Managing Director: Chew Chin Seong;

Executive Chair: Tan Seow Hoon

Products: Additives; pigments and colorants; resins and polymers; functional fillers; biocides; surfactants; plant extracts and cosmetic ingredients; additive printing machines and laboratory equipment

Services: Sales and marketing; stocking and distribution; packaging; laboratory set-up and equipment maintenance

Assets: Warehouses; offices and trucks

Trading Sales: 1%

175 POLYSTYLEX

2021 SALES: \$87.9M (€77.3M)

Riga, Latvia

www.polystylex.com

CEO: Antons Viderkers

Products: Polyethylenes (LDPE, LLDPE, MPE, HDPE, EBA, EVA); polypropylenes (HPP, ICP, RCP); polycarbonates; ABS; SAN; PA; masterbatches (colours, additives); PVC additives; PU; industrial and speciality chemicals

Services: Customer service; technical support; product development; logistic solutions; storing; financing

Assets: Warehouses in Baltics, Russia, Ukraine, Uzbekistan, Poland and Serbia

Trading Sales: 8%

176 NEWPORT INDUSTRIES

2021 SALES: \$86.1M (£63.6M)

Richmond, Surrey, UK

www.newport-industries.com

Managing Director: Raj Patel

Products: Soda ash; sodium bicarbonate; hydrocarbon resin; calcined bauxite; L-carnitine; resins; mineral animal feed materials

Services: Supply chain management; distribution and sourcing

Assets: Industrial chemicals

Trading Sales: 100%

177 LAVOLLEE

2021 SALES: \$85.3M (€75M)

Paris, France

www.lavallee.com

President: Herve Ory-Lavallee

Products: IFL; coatings; polymers; industrial chemicals; pharma, food and cosmetic ingredients; F&F; agrochemicals

Services: Outsourcing; repackaging; VMI; sourcing

Assets: 2 labs

Trading Sales: 5%

178 CHEMISPHERE

2021 SALES: \$85.2M

St Louis, Missouri, US

www.chemispherecorp.com

President: Matthew Schwent

Products: USP food and beverage grade ethanol; alcohols; aliphatics; aromatics; ketones

Services: Toll manufacturing; custom blending; packaging; USP packaging; storage; rail-car transloading

Assets: 1.4m gal tank farm storage; 14 car rail spur; 60,000 square feet warehouse space; bulk tanker fleet

179 MEADE-KING, ROBINSON & CO

2021 SALES: \$84.5M (£62.4M)

Liverpool, UK

www.mkr.co.uk

Managing Director: Philip Tarleton

Products: Oleochemicals; glycerine; epoxy

resins; castor oil; malic acid; waxes; base oils; process oils; ethanol; solvents; esters and food ingredients

Services: Logistics; blending; formulating; repackaging; warehousing and bulk storage

Assets: Warehouse; blending and bulk storage facilities

Trading Sales: 21%

180 UCG (UNITED CHEMICAL GROUP)

2021 SALES: \$82.2M

Moscow, Russia

www.ucgrus.com

Chairman of the Board: Gennady Tolstobrov

Products: ABS; ASA; SAN; HIPS; PC/ABS; PBT; PMMA; PC; POM; SBS; SEBS; SIS; POE; EVA; HDPE; PPCOPO; PA and AIM; road construction materials; oil additives and modifiers; base oils; fertilizers; liquid chemicals; alcohols

Services: Logistics; packaging; storage; technical support

Assets: 9 offices; 11 warehouses; 3 international offices

Trading Sales: 5%

181 EMSA TECNOLOGIA QUIMICA

2021 SALES: \$82.1M (€72.2M)

Barcelona, Spain

www.emsaquimica.com

CEO: Jorge Grima

Products: Melamine; chromium oxide; titanium dioxide; caustic soda; sodium triphosphate; carbon black; ammonium chloride; expandable polystyrene; sodium thiocyanate; copper sulphate pentahydrate; aromatic and aliphatic isocyanates; sodium nitrite functional kaolins (dorkafil); surfactants and naphthenic acid

Services: Technical advice; mixtures; compaction; re-packing; formulation; uncaking; dispersions; dissolutions and granulate

Trading Sales: 30%

182 SOLVEN SOLVENTES E QUIMICOS

2021 SALES: \$79.8M

Hortolandia, Brazil

www.solven.com.br

CEO: Paulo Sergio Moreira

Products: Aliphatic solvents; aromatic solvents; hydrogenated solvents; thinners; lubricants; oils; waxes

Services: Mixing and blending; formulation; packing; storage; bulk distribution; chemical analysis

Assets: 4 warehouses – 2 in Sao Paulo, 1 in Rio de Janeiro, 1 in Bahia; laboratory for product development and quality control

183 ALAC INTERNATIONAL

2021 SALES: \$79.3M

New York, US

www.alacinternational.com



CEO: Lily Frishman

Assets: 6 warehouse locations; 1 tractor trailer

laboratory

184

RIERDEN CHEMICAL

2021 SALES: \$78.5M

Libertyville, Illinois, US

www.rierdenchemical.com

Vice President: Jonathan Rierden

Products: Glycerine; fatty acids; potassium hydroxide; potassium carbonate; maleic anhydride; acrylic acid; diglyme

Services: Import; export; domestic warehousing; rail logistics

Trading Sales: 20%

185

WALSH & ASSOCIATES

2021 SALES: \$75.9M

St Louis, Missouri, US

www.walsh-assoc.com

President and CEO: Ellen M Murphy

Products: Raw materials for CASE, HI&I, inks, personal care, oil and gas, agriculture, food and beverage, metal working, pharmaceuticals, plastics, green chemistry

Services: Manufacturing; blending; formulation assistance; technical assistance and EHS

186

BUCKLEY OIL

2021 SALES: \$75.8M

Midlothian, Texas, US

www.buckleyoil.com

President: Robert Rice

Products: Solvents; alcohols; aliphatics; aromatics; glycols; glycol ethers; ketones; base oils; finished lubricants

Services: Blending; packaging; toll blending; storage; delivery; custom packaging; transloading

Assets: 4 warehouses; 20 trucks

187

COAST SOUTHWEST

2021 SALES: \$73.4M

Arlington, Texas, US

www.coastsouthwest.com

President: Joseph C Cimo

Products: Surfactants; silicones; personal care specialties; anti-aging ingredients; preservatives; oleochemicals; lubricants

Services: Liquid blending; liquid bulk; storage; packaging; transportation; formulation

Assets: 10 locations; 11 trucks; applications

188

AIREDALE GROUP

2021 SALES: \$73.1M (£54M)

Keighley, North Yorkshire, UK

www.airedale-group.com

Group CEO: Chris Chadwick

Products: Industrial chemicals; phosphates; surfactants; disinfectants; phosphonates; antifoams; polymers; ingredients; metal surface treatment chemicals

Services: Chemical contract manufacturing; small pack chemical filling; chemical waste management

Assets: 5 acre chemical manufacturing facility; fully owned transport fleet; extensive on-site R&D lab facilities; 15 mixing and reactor vessels; chemical storage across both bulk and temperature controlled packed goods

Trading Sales: 50%

189

ROWELL CHEMICAL

2021 SALES: \$69.5M

Hinsdale, Illinois, US

www.rowellchemical.com

President: Tom Harris

Products: Industrial and water treatment chemicals

Assets: 3 plants; 20 trucks; 30 trailers

190

SKYHAWK CHEMICALS

2021 SALES: \$68.6M

Houston, Texas, US

www.skyhawkchemicals.com

President: Jill Knickerbocker

Products: Caustic soda; methanol; calcium chloride; sulphuric acid; anhydrous/aqua ammonia; KOH; propylene glycol; hydrochloric acid; xylene; bleach; polyphosphoric acid; benzoic acid; ethylene glycol

Services: Blending; packaging; storing

Assets: Totes

191

NATIONAL CHEMICAL

2021 SALES: \$68.5M (€60.2M)

Dublin, Ireland

www.ncc.ie; www.nccingredients.com;

www.ipcpolymers.ie

CEO: Alan Looney

Products: Specialty chemicals; food ingredients; technical polymers and compounds

Services: Full supply chain solutions including risk assessment, sourcing, accreditation, regulatory support, logistics and supply

Assets: ISO 13485 medical polymer compounding plant with JV Innovative Polymer compounds (IPC)

Trading Sales: 70%

192

INMATRADE

2021 SALES: \$68.3M

Lucerne, Switzerland

www.inmatrade.com

Vice-President: Sandro Amrein

Products: Non-ferrous mining and metallurgy; petrochemicals; feed additives; chemicals; base and minor metals; copper sulphate pentahydrate; grinding balls; ammonium nitrate; zinc sulfate monohydrate; aluminium alloys; sodium cyanide; xanthates; activated carbon

Services: Shipments to worldwide destinations on CIF, CFR, FO/LO, DDP, CIP/CPT, FOB; mono- and multi-modal transportation with and without trans-shipment by sea, rail, truck and air; cargos in bulk and packed, hazardous (IMO) and non-hazardous, full and part loads

Assets: Owner of Chemiola Kimya San, a modern disposal efficient production facility in Turkey with sales in over 100 countries; qualified sales, trading and logistics team

Trading Sales: 100%

193

WISTEMA

2021 SALES: \$67.2M (€59.1M)

Dielheim, Germany

www.wistema.de

General Manager: Winfried Friedel

Products: Catalysts; chemical intermediates; contract and toll manufactured products;

cosmetics and personal care ingredients; food ingredients; industrial chemicals; pharma ingredients; plastic additives; polymers; reprographic chemicals/ink chemicals; solvents/distilled solvents; water treatment chemicals; waxes

Services: Storage; waste management (waste disposal certified); salvage recovery and re-sale; Reach consultation; import and export administration

Assets: Warehouse; laboratory

Trading Sales: 60%

194

SILVER FERN CHEMICAL

2021 SALES: \$66.9M

Seattle, Washington, US

www.silverfernchemical.com

President: Sam King

Products: Specialties; metallic stearates; fatty acid esters; glycol ethers; specialty solvents (ACAC, EEP, TBAC, PC, PCBTF); glycols; amines; surfactants; plasticizers

Services: Manufacturer representation; sourcing hard-to-find materials; importation; 8 US stocking locations; tailored logistics and storage options

Assets: 2 US offices

Trading Sales: 18%

195

INTERALLIS HOLDINGS

2021 SALES: \$65.2M (€57.3M)

Nicosia, Cyprus

www.interallis.com

President: Nikos Kazantzis

Products: Raw materials for food, feed, HPCI, lubricants and tyres, coatings and construction industry, polymers, agro supplies

Services: Logistics; repacking; blending

Trading Sales: 40%

196

SOLTEX

2021 SALES: \$65M

Houston, Texas, US

www.soltexinc.com

President: Glenn Bohny

Products: Polybutene; lubricant additive packages and components; dielectric fluids; transformer fluids; acetylene black; alkylate; cable/telecom; paints and coatings (CASE); fumed silica; PAO; refrigeration fluids; metal carboxylates; and tackifiers

Services: In-house custom blending; packaging; toll manufacturing; logistics solutions; technical support; global and domestic supply and distribution

Assets: 2 plants and 4 warehouses in US and Canada with rail and steaming capabilities

197

BRAINERD CHEMICAL

2021 SALES: \$64.8M

Tulsa, Oklahoma, US

www.brainerdchemical.com

President: Brian Miller

Products: Peracetic acid; hydrofluoric acid;

sulphuric acid; nitric acid; high hazard acids; formaldehyde; hydrogen peroxide; fluorine derivatives; refrigerants; aromatics; aliphatics; glycols; color-alkali; alcohols; food processing sanitation chemicals; water treatment chemicals

Services: Packaging; blending; manufacturing/engineering services; contract packaging; toll manufacturing; logistic services; warehousing; translating

Assets: Five production locations in Oklahoma, Illinois, North Carolina and Mississippi; tank farms; rail terminals; extensive company-owned truck, trailer, tanker fleet

198

CHEM ONE

2021 SALES: \$63.1M

Houston, Texas, US

www.chemone.com

CEO and President: Terry Podlogar

Products: Fertilizer ingredients; water treatment chemicals; food additives; feed additives; industrial

Services: JIT inventory; pallet quantities; truckloads

Assets: Houston, Texas headquarters and warehouse; independent facilities in Laredo, Texas and Tampa, Florida

199

TARR ACQUISITION

2021 SALES: \$63M

Portland, Oregon, US

www.tarrllc.com

President: Skip Tarr

Products: Alcohols; ketones; transformer oils; racing fuels; glycols specialty blends

Services: Chemical distribution and blending

Assets: Truck fleet; tank farms; production and warehousing facilities

200

JOBACHEM GROUP

2021 SALES: \$62M

Dassel, Germany

www.jobachem.com

CEO: Julian Kahl

Products: UV-curing; special chemicals; plasticizers; heat transfer fluids

Services: Refilling; melting; mixing

Assets: 10,000 square metre warehouse; truck/container fleet; branch office in US and China; mixing facilities

Trading Sales: 90%

201

DYM RESOURCES

2021 SALES: \$61.6M (€54.2M)

Berlin, Germany

www.dymresources.com

Managing Director: Denis Varaksin

Products: Base oils; lubes; petroleum coke; waxes; bitumen; biofuel feedstocks

Services: Trading; logistics; financing; consulting; market research

Trading Sales: 60%

202 AIK MOH PAINTS & CHEMICALS

2021 SALES: \$60.6M (\$81.8M)

Singapore

www.aikmoh.com.sg

Chairman: Tan Kah Moh

Products: Solvents; surfactants; amines; glycols; glycol ethers; ketones; alcohols; aromatics; other specialty chemicals

Services: Toll blending; warehousing; drumming; transport

Assets: 3 sites in Singapore

203 RICARDO MOLINA

2021 SALES: \$60M (€52.7M)

Barcelona, Spain

www.ricardomolina.com

CEO and President: Gemma Molina;

Managing Director: Remedios Marcos

Products: Specialty chemicals for coatings, building, adhesives, construction, lubricants, pharmaceuticals, cosmetics, personal and home care, rubber, plastics, water treatment, food and beverage, agro chemicals

Services: Technical sales and marketing; application development; quality control; warehousing; regulatory services; supply chain management; after sales services; repacking

Assets: 3 labs; 1 warehouse

204 VAN HORN, METZ & CO

2021 SALES: \$58M

Conshohocken, Pennsylvania, US

www.vanhornmetz.com

President: Barry Fisher

Products: Resins; additives; pigments; dyes; fillers; chemical intermediates

Services: Consultative selling; global sourcing

205 LINKERS CHEMICALS AND POLYMERS

2021 SALES: \$57.9M

Dubai, UAE

www.lcp.ae

Managing Director: Malik Pervez Zaman

Products: Synthetic rubber; PVC; engineering plastics; plasticizers; latex; monomers; construction chemicals; animal nutrition; coatings chemicals

Services: Market expansion; technical; financial

Trading Sales: 100%

206 VENUS CHEMICALS GROUP

2021 SALES: \$56.3M

Cairo, Egypt

www.venuskim.com

CEO: Ahmed Alghoul

Products: Fragrance oil – Takasago brands; surfactants – Oxiteno brands; maleic resin; gum rosin derivatives – Grupo Resinas Brasil; aluminium paste – Carlfor Bruk; glycerine; cellulose thickeners

Services: Fragrances filling; technical support; formulation for detergents

Assets: 20 jumbo cars; 8 warehouses; 5 offices.

Trading Sales: 45%

207 EQUILEX

2021 SALES: \$56.1M (€49.3M)

Schiedam, Netherlands

www.equilex.com

Managing Director: Cees Verdel

Products: Higher olefins; alkylphenols; alkylbenzenes; ethanolamines; ethylene glycols; solvents (MEK, MIBK, hexane, MIBC, IPA, acetone, cyclohexanone); performance intermediates (AMS, maleic and phthalic anhydrides, DCPD); phenol; aromatics; tackifying resins; isophorone; diacetone alcohol

Services: Marketing and distribution; storage; packaging; sea, rail and road transportation; custom formalities, Reach regulation

Trading Sales: 5%

208 HUBBARD-HALL

2021 SALES: \$56M

Waterbury, Connecticut, US

www.hubbardhall.com

President and CEO: Molly Kellogg

Products: Specialties for surface finishing; solvents; solvent alternatives; caustic soda; hydrogen peroxide; heat transfer fluids; waste treatment specialties; rust preventatives; cleaning compounds

Services: Custom blending; plating analysis; warehousing; bulk delivery; liquid blending; dry blending; specialised storage

Assets: Tank farm

209 HENRY HIRSCHEN

2021 SALES: \$55.2M

Buenos Aires, Argentina

www.hirschen.com.ar

CEO: Miguel A Hirschen

Products: Solvents; surfactants; oleochemicals; glycols; ethoxylates; amines; biocides; food ingredients; specialties

Services: Storage; packaging; drumming; blending; trading; same day deliveries; financing; tailor made solutions

Assets: Central warehouse in Buenos Aires industrial area fit for liquids and solids with pharma/food secluded area

Trading Sales: 3%

210 GJ CHEMICAL

2021 SALES: \$55M

Somerset, New Jersey, US

www.gjchemical.com

President: Diana Colonna

Products: Acrylates and monomers; high purity solvents; reagent chemicals; ketone monomers; plasticizers; acids and anhydrides; aromatic solvents; chlorinated solvents; cosmetic preservatives; esters; glycol ethers; glycols; heat transfer fluids

Services: Testing; bulk storage; repackaging; liquid bulk handling; custom blending; purify-

ing; stabilising

Assets: 3 locations in New Jersey; 8 trucks; 25 tankers; 15 dry vans

Trading Sales: 50%

211 INDEPENDENT CHEMICAL

2021 SALES: \$54.2M

Glendale, New York, US

www.independentchemical.com

President: Jonathan Spielman

Products: Cosmetics ingredients; food ingredients; pharmaceutical ingredients; seafood processing ingredients; industrial cleaning chemicals; nutritional; environmental remediation chemicals

Services: Dry blending and bagging of food products; liquid filling and liquid blending

Assets: 5 power units; 4 tankers; 1 warehouse

Trading Sales: 5%

212 VIVION

2021 SALES: \$53.3M

San Carlos, California, US

www.vivioninc.com

President: Michael Poleselli

Products: Humectants; sweeteners; minerals; vitamins; tableting aids; personal care ingredients; industrial ingredients; fertilizers agricultural chemicals; food ingredients; preservatives; acids

213 CORNELIUS GROUP

2021 SALES: \$53.2M (£39.31M)

Bishop's Stortford, UK

www.cornelius.co.uk

CEO: Phillip Gibbons

Products: Specialty chemicals; monomers; food ingredients; personal care ingredients; pigments; additives; resins; surfactants; minerals; adhesive materials; natural products; biomaterials; optical monomers; coatings ingredients

Services: Global supply chain management; laboratory services; R&D; formulation; warehousing; regulatory and SHEQ; chemical manufacturing

Assets: 9 warehouses with temperature regulated storage; 5 laboratories; 2 manufacturing sites; 7 offices; clean rooms

214 QUELARIS (PART OF IMCD)

2021 SALES: \$52M

Panama

www.quelaris.com

CEO: Paul Vanhauw

Products: Polyurethanes; rubber; coatings; personal and home care chemicals; adhesives

Services: Technical sales and service; local warehousing; immediate dispatch; repacking

Assets: Network in 14 countries: Bolivia, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Guatemala, Honduras, Nicaragua, Panama, Peru and Caribbean Islands

Trading Sales: 18%



tors; 3 boxes
Trading Sales: 5%

216 CARBONO QUIMICA
2021 SALES: \$51.4M
Sao Bernardo do Campo, Brazil
www.carbono.com.br

President: Vera Maria Miraglia Gabriel
Products: Hydrocarbonated solvents; oxygenated solvents; epoxy resins; alkyd resins; paint dryers; coatings additives; glycols; titanium dioxide; ketones; catalyzers
Services: Bulk storage; repackaging; diluents formulation; paint dryers blends tailored; laboratory analysis
Assets: Self-owned trucks

217 STERA CHEMICALS
2021 SALES: \$51.2M (€45M)
Jilava, Romania
www.sterachemicals.ro

CEO: Alecsandru Rasidescu
Products: Additives; biocides; solvents and glycols; resins; pigments; surfactants; food ingredients; masterbatches
Services: Production; mixing; drumming
Assets: 5 warehouses in Romania
Trading Sales: 10%

218 BRISCO DO BRASIL
2021 SALES: \$51M
Sao Paulo, Brazil
www.brisco.com.br

CEO: Guillermo Castillo
Products: Styrene; polystyrene; ABS; EPS; acrylates; plasticizers
Services: Drumming; blending; agency; import and export
Assets: Tank storage; filling drum facility; 4,000 square metres of warehouse space; own crew and 8 trucks
Trading Sales: 40%

219 CHEMICAL DISTRIBUTORS INC
2021 SALES: \$50.1M
Buffalo, New York, US
www.cdibuffalo.com

President: Mark Russell
Products: Acids; alkalis; solvents; inorganic and organic chemicals; reagents, dry and liquid
Services: LTL, TL, bulk deliveries; custom blending; laboratory services; process equipment sales
Assets: Trucks; tankers; trailers; warehouses; chemical process equipment

220 VECKRIDGE CHEMICAL
2021 SALES: \$50M
Kearny, New Jersey, US
www.veckridge.com

President: Mark Veca
Products: Acids; alkali amines
Services: Filling; dilutions; kosher
Assets: Trucks; warehouse; rail

215 TRANSCHEMICAL
2021 SALES: \$51.5M
St Louis, Missouri, US
www.transchemical.com

President: Marilyn Stovall FitzGerald
Products: Beverage grade ethanol; organic ethanol; denatured ethanol; alcohols; amines; aromatics; glycols; hydrocarbons; ketones; mineral acids and bases; food ingredients; fragrances; food grade oils; phos-

phates; silicones and surfactants
Services: Food grade and industrial blending; packaging and storage; white room packaging; custom blending and denaturing
Assets: White room for USP, NF, FCC; organic and kosher packaging; 125,000 square feet warehouse space including food grade warehouse; 1.2m gal tank farm; rail spur to accommodate 4 railcars; 20 tankers; 7 trac-

SPECIAL REPORT

TOP 100 CHEMICAL DISTRIBUTORS



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221 MCCULLOUGH & ASSOCIATES

2021 SALES: \$50M

Atlanta, Georgia, US

www.mccanda.com

President: George L McCullough

Products: Polyurethane resins and polyols; silicas; micronized waxes; organic pigments; inorganic pigments; effect pigments; defoamers; hydrocarbon resins; polyester polyols; dispersants; mineral fillers

Services: Engineering design and process consulting

222 RESEARCH SOLUTIONS GROUP

2021 SALES: \$48.2M

Pelham, Alabama, US

www.researchsolutionsgroup.com

CEO: Jeff Miller

Products: Full line solvents; solvent blends; specialty chemicals; inorganics; cleaners; metalworking lubricants

Services: Contract blending; toll blending and packaging; lab services; waste disposal; rail trans-loading

Assets: 4 bulk terminals and warehouses; 14 power units; 14 van trailers; 50 tank trailers

223 SOLVACHEM

2021 SALES: \$48.2M (ZL194.6M)

Wroclaw, Poland

www.solvachem.pl

CEO: Elisabeth Luerenbaum

Products: Methanol; used cooking oil (UCO) and vegetable oils; alcohols and other solvents; regenerated solvents; polymers; base oils; aerosols; inorganic chemicals; washing agents and disinfectants; fillers and additives; colourants; oils and greases

Services: Logistics

Assets: 1 methanol tank; 5 warehouses; 2 customs warehouses; production facilities (washing agents and disinfectants)

Trading Sales: 10%

224 DROGAS VIGO GROUP

2021 SALES: \$47.7M

Porrino, Pontevedra, Spain

www.drovi.com

CEO: Enrique Casal Lareo

Products: Solvents; thinners and green solvents; organic and inorganic chemicals; paints, adhesives and sealants raw materials; pharmaceutical, cosmetics and agrochemicals raw materials; automotive chemicals; detergents raw materials; fillers and pigments;

water treatment chemicals; food ingredients; lubricants and waxes; ink raw materials; paper chemicals; mining chemicals

Services: Storage and marine logs – vessel reception; solvents recycling and reformulation; blending; packaging and bulk deliveries; logistics and outsourcing; quality/lab analytical services to 3rd parties; JIT and telemetric stock control; e-invoicing and e.B2B with customers' platforms

Assets: 4 warehouses (bulk and pack); sea terminal; solvents recycling unit; bulk tank and packed trucks

225 AKTOPA

2021 SALES: \$47M

Houston, Texas, US

www.aktopa.com

President: Jose S Rodriguez

Products: CASE; agricultural chemicals; lubricants; HI&I chemicals; automotive chemicals; chemical formulations

Services: Chemical products in bulk and LTL

226 MILANO COLORI

2021 SALES: \$47M (€41.3M)

Cusano Milanino, Italy

www.milano-colori.com



Celebrating **100** Years



www.BuckleyOil.com

President: Antonio Cavazzana

Products: Pigments; resins and intermediates; solvents; cosmetics and personal care ingredients; food and feed ingredients; construction chemicals; plastic polymers and plasticizers; leather and textile chemicals; natural and bio ingredients

Services: Technical support; R&D; formulation and tailor-made products; storage (liquid and solid); quality control

Assets: Laboratories; warehouses for solid and liquid products

227

RADCHEM PRODUCTS

2021 SALES: \$46.4M

Orland Park, Illinois, US

www.radcheminc.com

President: Will Radostits

Products: Chemicals and solvents; alcohols; aliphatic and aromatic hydrocarbons; glycol ethers; process and base oils; reuse solvents; resins and ketones

Services: Transport via rail, tanker, drums and totes; blending; storage

Assets: Dedicated OTR compartment trailers and railcars

228

MCKINN INTERNATIONAL

2021 SALES: \$46.3M

Singapore

www.mckinn.com.sg

CEO: Chau Tak Vui

Products: Raw materials for lubricant additives, adhesives, coatings, UPR, PU and TPU; plastics additives; flame retardants; rubber additives; acids and anhydrides; plasticizers

Services: Sourcing

Assets: Office

Trading Sales: 90%

229

SINPRO

2021 SALES: \$45.5M (€40M)

Lausanne, Switzerland

www.sinprosa.ch

Director: Alfred Frankel

Products: Industrial chemicals; resins; polyesters; pharmaceutical ingredients; construction chemicals; paints; inks; food ingredients and additives

Services: Associated with a forwarding agent

230

MIN-CHEM/LAWRASON'S/ CK INGREDIENTS GROUP

2021 SALES: \$45M

Oakville, Ontario, Canada

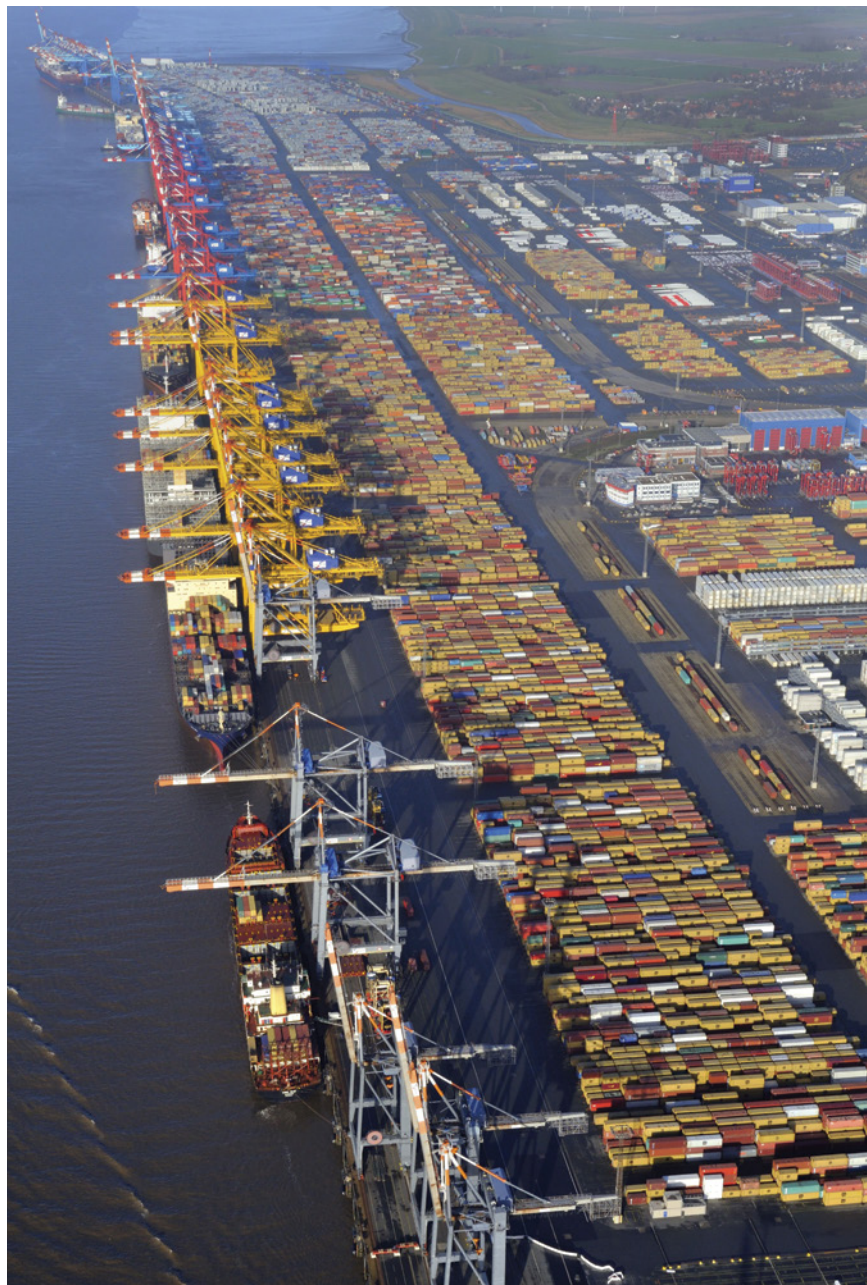
www.min-chem.com

www.lawrasons.com

www.ckingredients.com

President: David A Luciani

Products: Composites – thermoset (roving, resin and peroxides); composites – thermoplastic; rubber additives; adhesives; waxes; flame retardants; Health Canada approved infectious control disinfectants; hand sanitiz-



ers and other anti-bacterial solutions; pharmaceutical ingredients; nutraceutical ingredients; food ingredients; mineral and industrial acids; water treatment chemicals; pool and spa chemicals; janitorial and sanitation chemicals; industrial specialty chemicals; winter ice melting products

Services: Manufacturing; blending and compounding; logistics

Assets: 3 warehouses in Ontario, Quebec and British Columbia, Canada

231

BASSTECH INTERNATIONAL

2021 SALES: \$44.2M

Fort Lee, New Jersey, US

www.BassTechintl.com

CEO: Ben Gutmann

Products: Inorganic chemicals; elastomers; adhesives; polymers; metals and other industrial raw materials

Services: Technical support; vendor managed inventory

Assets: Offices in the US, China, India and Europe; strategically located warehouses in the US, Canada and Europe

Trading Sales: 5%

232

A. + E. FISCHER-CHEMIE

2021 SALES: \$43.8M (€38.5M)

Wiesbaden, Germany

www.fischer-chemie.de

CEO: Manuel Fischer-Bothof

Products: Caustic soda; solvents; hydrochloric acid; citric acid; urea; phosphoric acid; matting agents; pyrogenic silicon dioxide; precipitated silica; silicone oil; glycerine; caustic potash; sodium bicarbonate; hydrogen peroxide; activated carbon; sodium persulfate

Services: Storage; packaging; mixing; exporting

Assets: 4 warehouses for solid and liquid products; 16 trucks

Trading Sales: 10%

233

IDEAL CHEMICAL & SUPPLY

2021 SALES: \$43.6M

Memphis, Tennessee, US

www.idealchemical.com

CEO: Sam Block

Products: Acids; alcohols; amines; chelating agents; chlor-alkali; food ingredients; glycol ethers; hydrogen peroxide; inorganics; ketones; personal care ingredients; polyglycols; solvents; textile care ingredients; water treatment chemicals

Services: Wholesale custom blending and packaging (dry and liquid); in-house QC and R&D labs; LTL and truckload quantities; single- and multi-compartment tanker deliveries; local warehousing and logistics; returnable and one-way containers; remote tank monitoring

Assets: 3 locations with a combined 150,000+ square feet of warehouse space; fleet of 14 tractors, 22 trailers and 6 tankers; 1m gal liquid bulk storage; multiple sizes and styles of blend tanks; distilled spirits plant

234

COMET CHEMICAL

2021 SALES: \$43.2M

Innisfil, Ontario, Canada

www.cometchemical.com

President: Jeff Stewart

Products: Industrial solvents; aromatic hydrocarbons; aliphatics; alcohols; acetates; ketones; glycols; glycol ethers; ethanolamines

Services: Warehousing; regional distribution and logistics; product blending and private label packaging; lab services

Assets: 6 stainless steel bulk tankers; 5 van trailers; 6 power units; 50+ bulk storage tanks; 40,000 square foot warehouse and rail siding

235

JNS-SMITHCHEM

2021 SALES: \$42.4M

Paterson, New Jersey, US

www.jns-smithchem.com

Co-President: Michael Smith

Products: Resins; additives; minerals; fillers; colour pigments; chemical specialties

Trading Sales: 10%

236

ACID PRODUCTS

2021 SALES: \$42M

Chicago, Illinois, US

www.acidproducts.com

President: Jann Fisher

Products: Acids; caustics; dry chemicals; surfactants; white oils; solvents; cleaning chemicals

Services: Contract packaging (all bottle sizes); toll blending liquids (cases, pails, drums, totes, bulk); powder blending (bags, fiber drums, supersacks); LTL chemical distribution

Assets: 2 locations; rail; 10 delivery trucks; 2 tankers; large contract packaging facility; homogenizer

237

EUROSYN

2021 SALES: \$41.9M (€36.9M)

Milan, Italy

www.eurosyn.it

Chairman: Flavio Campana

Products: Surfactants; dispersing and chelating agents; biocides; rheology modifiers; fragrances; actives; silicones; dyes and pigments; resins and dispersions; photoinitiators; UV absorbers; antioxidants

Services: Technical and regulatory support; application lab services; logistics service provider

Assets: Logistics assets; application lab

238

DUTCH2

2021 SALES: \$41.6M (€36.6M)

Purmerend, Netherlands

www.dutch2.com

Managing Director: Steven Willekes

Products: Acetates; acids; acrylates; alcohols; amines; aromatics; chlorinated solvents; glycol ethers; glycols; hydrocarbons; ketones; monomers; vegetable oils; propylene glycol ethers; plasticizers

Services: Trading; export; drumming; warehousing; logistics; blending; packaging; storage

Trading Sales: 20%

239

MORAIS DE CASTRO

PRODUTOS QUIMICOS

2021 SALES: \$41M

Salvador, Bahia, Brazil

www.moraisdecastro.com.br

CEO: Andre Guimaraes de Castro

Products: Surfactants; glycols (EO/PO); mineral oils; caustic soda; sulfonic acid (LAB-S); inorganic acids (H₂SO₄; HCl; HNO₃); sodium hypochlorite; personal care additives; food ingredients and flavours; rheology modifiers; oxygenated solvents; chlorinated solvents; biocides; sulfates (Al, Na, Cu, NH₃); silicones

Services: Packaging and repackaging; storage; dilutions; imports (under contract); transportation

Assets: 2 warehouses (Bahia and Pernambuco); trucks; bulk storage facilities; laboratories (quality control and food application); packaging/repackaging facility (with white room)

Trading Sales: 100%

240

INDUSTRIAL CHEMICALS CORP

2021 SALES: \$39.9M

Arvada, Colorado, US

www.industrialchemcorp.com

President: Jason Wilson

Products: Acetates; acids; alcohols; chlor-alkali; aliphatic and aromatic solvents; amines; biofuel chemicals; CBD extraction; chelating agents; glycols and glycol ethers; heat transfer fluids; hydrogen peroxide; ketones; metal finishing chemicals; phosphates; silicates; surfactants

Services: Custom, proprietary and toll blending

Assets: 27 tankers; 10 tractors; 5 vans; over 800,000 gal bulk storage; 3 warehouses representing around 60,000 square feet of storage; rail siding to accommodate 16 railcars

241

KADION

2021 SALES: \$39M (€34.3M)

Barcelona, Spain

www.kadion.com

CEO: Raul Florit

Products: Resins; additives; pigments; extenders

Services: Trading

Trading Sales: 3.1%

242

MY-CHEM

2021 SALES: \$37.7M (€33.1M)

Buchholz, Germany

www.my-chem.de

Owner: Ralf Meinecke

Products: Phthalic anhydride; maleic anhydride; styrene; mono-/di-pentaerythritol; paraformaldehyde; purified isophthalic acid; purified terephthalic acid; tall oil fatty acid; tall oil distilled; trimellitic anhydride; fumaric acid; heat transfer fluids

Services: Trading; storage; transport

243

ANKUSH ENTERPRISE

2021 SALES: \$37M

Mumbai, India

www.ankushenterprise.com

President, Sales & Marketing: Mukund Bhure

Products: Chemicals; food ingredients; personal care ingredients

Trading Sales: 2%

244

SEELER INDUSTRIES

2021 SALES: \$37M

Joliet, Illinois, US

www.seeler.com

CEO: Steve Steeler

Products: Hydrogen peroxide; peracetic acid; glacial acetic acid; propylene glycol; sodium gluconate; caustic soda; hydrochloric acid; soda ash; DDBSA; sodium chlorate; phosphoric acid; quaternary compounds; other specialty chemicals

Services: Tank storage; railcar unloading; blending; liquid packaging; bagging; transloading; warehouse storage; property rental; trucking services; laboratory services

Assets: 275,000+ square feet warehousing; 5 tractors; 10+ liquid and box trailers; 27 above ground storage tanks; 7 rail spurs of 2.5 miles



of track for transloading; overhead rail trestle

245

BARRETTINE HOLDINGS

2021 SALES: \$36.5M (£27M)

Bristol, UK

www.barrettine.co.uk

Group Managing Director: Steven Bailey

Products: Woodcare chemicals; construction chemicals; DIY chemicals; industrial solvents; environmental health ingredients; pest control and crop protection chemicals; ag chemicals

Services: Manufacturing; bespoke formulations and blending; contract manufacturing

Assets: Chemical expertise, flexibility and diversity

Trading Sales: 85%

246

RISHICHEM DISTRIBUTORS

2021 SALES: \$36.2M (RS2.7BN)

Mumbai, India

www.rishichem.com

Director: Arvind Mahendra Kapoor

Products: Acrylic based flow modifiers, matting agents and degassing agents; actives for personal care; anionic, nonionic, amphoteric surfactants; aromatic polyisocyanates; alkali water soluble resins; hydrocarbon resins; natural oils and extracts; fluoro surfactants; high boiling alcohols; MDI and polyols; microcrystalline waxes; bees wax and specialty blends; n-butyl chloride; specialty polyester resins; poly mercaptan fast cure epoxy hardeners; rheological

modifiers; rosins and rosin esters; silanes; silicone-based additives, resins and intermediates

Services: Technical application laboratory services; blending; packaging; labelling; warehousing and inventory management

Assets: Company premises

247

SIP SPECIALITY OILS AND FLUIDS

2021 SALES: \$36M

London, UK

www.sip.com

Managing Director: Tobias Tasche

Products: White oils and pharmaceutical oils; drilling fluids; process oils; specialty fluids for automotive and industrial use; sustainable and renewable base oils; lubricant additives

Services: Storage; logistics; blending; packaging; formulation; technical support

Assets: Warehousing, blending and storage facilities in UK and EU (Belgium)

248

EAGLE ALCOHOL

2021 SALES: \$36M

Pekin, Illinois, US

VP and General Manager: Daniel Croghan

Products: Alcohols, pure and denatured; IPA; glycols; glycol ethers

Services: Packaging; transportation; warehousing; transloading

Assets: 80,000 square foot warehouse; segregated bulk storage tanks; 4 tractors; 18 tankers

249

PRODUCERS CHEMICAL

2021 SALES: \$35.8M

Sugar Grove, Illinois, US

www.producerschemical.com

President: Jeff Szklarek

Products: Acids; alcohols; aliphatics; amines; aromatics; chlor-alkali; esters; glycerine; glycols; glycol ethers; ketones; phosphates; plasticizers; printing solutions; surfactants; VOC exempt solvents

Services: Custom blending; contract packaging; bulk and mini bulk delivery; import sourcing; USP packaging; waste disposal

Assets: 2 warehouses; 58,000 square feet storage; 174,000 gal bulk storage; 10 trucks

Trading Sales: 3%

250

T.Z. GROUP

2021 SALES: \$35.7M

Houston, Texas, US

www.treza.com.mx

www.tzgroupusa.com

www.tauchemicals.com

President: Fernando J Zavala

Products: Acetic acid; HCl; sodium hypochlorite; sulphuric acid; soda ash; sodium bicarbonate; sodium chloride; sodium sulphate; phosphoric acid; organic phosphonates; chlorine; sodium hexametaphosphate

Services: Drumming dilution; packaging delivery in any quantity; hazard experts

Assets: 43 tank trucks; 4 warehouses; 2 office buildings

Trading Sales: 18.3%

251 MONARCH CHEMICALS
2021 SALES: \$35.2M (€26M)
Sittingbourne, Kent, UK

www.monarchchemicals.co.uk

Managing Director: Jon Hill

Products: Acetic acid; antifoams; caustic soda; citric acid; formic acid; feed additives; formates; glycerine; glycols; grain preservation chemicals; hydrochloric acid; nitric acid; propionic acid; sodium hypochlorite; sodium sulphide

Services: Warehousing; liquid and powder blending; dilutions; toll manufacturing; packed and bulk UK distribution; inventory management; supplier reduction; just-in-time delivery; global sourcing

Assets: 2 UK distribution locations with bulk and packed storage; offices; 4 purpose built trucks

Trading Sales: 16%

252 ANTALA
2021 SALES: \$34.9M (€30.7M)
Barcelona, Spain

www.antala.com

Director: Alberto Argudo

Products: Adhesives and sealants (epoxies, methacrylates, polyurethanes, silicones, SMP; anaerobics and cyanoacrylates); lubricants (greases, oils, AFC, compounds, pastes); electronic protection materials; coatings

253 RECARROLL
2021 SALES: \$34.3M
Ewing, New Jersey, US

www.recarroll.com

President: Robert E Carroll III

Products: Calcium carbonate; clays; blowing agents; alumina trihydrate; zinc oxides; plasticizers; foaming agents; barium sulfate; petroleum products (aromatic oils, naphthenic oils); magnesium oxide; stearates; soybean oils; lubricants; ASTM reference oils

Services: Repackaging; storage; capacity to efficiently repackage 6,000-12,000 gal/week at several locations for aromatic, naphthenic, paraffinic base and process oils

Assets: Corporate offices; 3 warehouse facilities; distribution equipment; company cars

254 ATTILIO CARMAGNANI
2021 SALES: \$34M (€29.9M)
Genoa, Italy

www.carmagnani.com

General Manager: Emilio Carmagnani

Products: Aromatic solvents (SN100, SN150, SN150ND, SN200ND, xylene, toluene); aliphatic solvents (hexane, heptane); alcohols (methanol, IPA); acetates (ethyl acetate, butyl acetate), PMA; MEK; DINP

Services: Trading chemicals; storage of bulk chemicals; providing tanks for leasing; labora-

tory analysis

Assets: Coastal terminal in Genoa, Italy with dedicated berth access; 38 storage tanks with total capacity of 32,000 cubic metres

255 LAKE
2021 SALES: \$33.8M (€25M)
Redditch, UK

www.lakecm.co.uk

CEO: Steven Cartledge

Products: IFL; coatings; polymers; industrial chemicals; pharmaceutical ingredients; food ingredients; cosmetics ingredients; agrochemicals

Services: R&D; manufacturing; repacking; sourcing

Assets: Manufacturing facility

256 GB-CHEMIE
2021 SALES: \$32.7M (€28.7M)
Messel, Germany

www.gb-chemie.com

Managing Director: Dirk Forler

Products: Amines; oxo alcohols; inorganic and organic compounds; bromine derivatives; solvents; complexing agents; phosphorus compounds; starch/starch derivatives

Services: Technical service; sourcing; storage; downsizing; refilling; packaging; logistics

Assets: Several local warehouses; branch office

Trading Sales: 20%

257 CHEMICAL STRATEGIES
2021 SALES: \$32.5M
Phoenix, Arizona, US

www.chemicalstrategies.com

President: Chris Meagher

Products: Industrial and specialty chemicals; solvents; semiconductor and aerospace chemistry; MRO supplies; production consumables

Services: Supply chain management; marketing; storage; logistics; transportation; on-site services; cleanroom packaging; container fleet management

Assets: 2 company owned warehouses; 9 public warehouses; cleanrooms; company-owned fleet of trucks and trailers; high-purity packaging equipment; QA lab with particle counter

258 INTERATLAS CHEMICAL
2021 SALES: \$32.3M
St Catharines, Ontario, Canada

interatlaschemical.com

CEO: Alex van Zijl

Products: Paraformaldehyde; hexamethylene; phthalic anhydride; pentaerythritol; nonylphenol; para-tertiary butyl phenol; ethylbenzyl chloride; cresylic acid; 2-ethylhexanol; maleic anhydride; bisphenol A; melamine

Services: Sales and marketing; logistics; security of supply; partnerships; risk management

Assets: 14 trucks; 50 chassis; 7 forklifts

Trading Sales: 80%

259 CB CHEMIE
2021 SALES: \$31.7M (€27.9M)
Siegendorf, Austria

www.cbchemie.at

CEO: Christian Braunschier

Products: Specialty chemicals for coatings and construction; thickeners; binders; pigments; additives

Services: Blending; development of formulations; consulting; packaging; storage; stock control; vendor management

Assets: Warehouse; R&D lab; offices

Trading Sales: 5%

260 JABER
2021 SALES: \$31.4M (€27.6M)
Mostoles, Madrid, Spain

www.jabersa.com

CEOs: Javier Jimenez, Joaquin Jimenez

Products: Solvents and thinners; hydrocarbons; acetates; ketones; ethers; glycol ethers; alcohols; mixtures with ethanol; chlorinated solvents; inorganics; resins; silicones; surfactants; white oils; flavours and fragrances

Services: Custom blending; custom packaging; food grade packaging; transportation (bulk and package); waste management; analysis and laboratory services

Assets: Warehouses in Mostoles (Madrid) and Almansa (Albacete) – 14,000 square metres for packaged products and manufacturing; 65 storage tanks with capacity of 1,800 cubic metres; 2 solvent recycling units; quality control laboratory

261 SULATLANTICA IMPORTADORA E EXPORTADORA
2021 SALES: \$31M

Rio de Janeiro, Brazil

www.sulatlantica.com.br

President: Mario Grumach

Products: Chemicals for oil and gas, mining, glass, agriculture, food and feed industries; organic chemicals; inorganic chemicals; solvents; emulsifiers; viscosifiers

Services: Importing; exporting; packaging; blending; transportation; storage

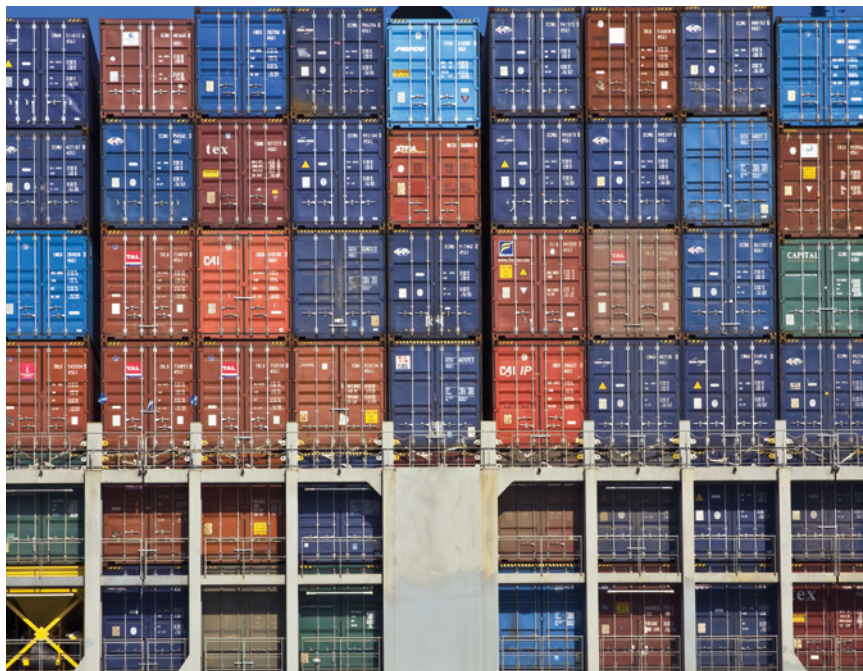
Assets: 4 warehouses; 25 tanks; 1 office building

262 LUMAR QUIMICA
2021 SALES: \$30.7M (€27M)
Barcelona, Catalonia, Spain

www.lumarquimica.com

CEO: Lluís Ribera

Products: Synthetic lube bases (PAO, PIB, PAG, esters, silicone); lubricant additives and packages (AW-EP, antioxidants, corrosion inhibitors, metal deactivators, friction modifiers, anti-foams, tackifiers); fatty acids; fatty alcohols; surfactants; viscosity index improvers; pour point depressants; amines; solid lubricants; wetting agents; food ingredients; bio-additives and bases; antifreezes packages



Services: R&D; storage; logistics ; repackaging; analysis; technical training
Trading Sales: 5%

263 CJ CHEMICALS
2021 SALES: \$30M
Howell, Michigan, US
www.cjchemicals.net

President: Cathy Lee
Products: Specialty chemicals; monomers; solvents; organics; inorganics; base oils; acids
Services: Warehousing and storage; shipping; import/export; lab capabilities; packaging; supply chain; chemical blending

264 VERQUIMICA
2021 SALES: \$30M
Sao Paulo, Brazil
www.verquimica.com.br

CEO: Patricia Caracyoli de Souza
Products: Solvents

265 GEHRING MONTGOMERY
2021 SALES: \$29M
Warminster, Pennsylvania, US
www.gehring-montgomery.com

President and Managing Director: Mark S Bitting
Products: Additives; waxes; coatings; inorganics; surfactants; defoamers; hydrocarbon resins; metal working additives; food ingredients
Services: Warehousing; inventory management; repackaging; private fleet; technical support
Assets: Warehouse facility – 60,000 square feet; private fleet of trucks; food room; white room

266 KEMAT
2021 SALES: \$28.5M (€25.0M)
Brussels, Belgium
www.kematbelgium.com

Managing Director: Simon Mason
Products: Low molecular weight conventional polybutenes; low molecular weight high reactive polyisobutenes; proprietary PIB emulsions; polyisobutene succinic anhydride; medium and high molecular weight polyisobutenes; low and high viscosity poly alpha olefins (PAO); high viscosity metallocene poly alpha olefins (MPAO); lubricant auxiliaries – natural oils, castor oil and linseed/flaxseed oil; molybdenum disulphide; 12-hydroxy stearic acid; rubber auxiliaries; titanium dioxide; carbon black; fuel additives
Services: Blending; bulk storage; drumming; outsourcing; packing; repacking; sourcing; transport fleet; warehousing
Assets: 180 iso containers; warehouses with drumming; blending and repacking capability; 7 offices globally; internal laboratory
Trading Sales: 7%

267 EL FIL INTERNATIONAL
2021 SALES: \$28M
Beirut, Lebanon
www.elfilinternational.com

Owner and CEO: Hassan Elfil
Products: Soda ash dense and light; sodium bicarbonate; sodium sulphate; caustic soda; sodium metabisulphite; LABSA; SLES; sodium silicate; aluminum sulphate; corn starch; container glass; chromium sulphate; sodium feldspar; dolomite
Assets: Offices and warehouses
Trading Sales: 95%

268 S. KUSHALCHAND INTERNATIONAL
2021 SALES: \$27.9M (RS2.08BN)

Mumbai, India
www.skushalchand.com
Executive Director: Prasad Pawar
Products: Food and beverage ingredients; flavours and fragrances specialties; personal care ingredients; nutraceuticals; coatings and adhesives; pharmaceutical ingredients; cleaning solutions and green solvents
Services: Processing of orders; standard packaging and transportation; customs and import services; inventory management; tracking; planning of logistics and reverse logistics
Assets: 100 years of distribution experience; 24 principals; 1,100+ customers in 175 cities; 575+ products on shelf; 350 tonnes+ average stocks; 675+ products offered; 60,000+ square feet of in-house warehousing space; imports from 4 continents and 15+ countries
Trading Sales: 2%

269 WHICHEM
2021 SALES: \$27.5M (€20.3M)
Staffordshire, UK
www.whicheM.couk

Managing Director: Charles Hawley
Products: Resins/polymers, pigments, additives, mineral fillers/filter aids, textile processing/finishing/coating products supplied for adhesives, sealants, construction/building materials, coatings, inks, plastics, rubbers, liquid/solid separation, agricultural formulations, feeds, horticulture, metallurgy, engineering materials and refractories
Services: Local storage and supply of chemicals and minerals for customers across the UK and Ireland; industrially trained personnel; specialist technical support; project development; formulation advice
Assets: Sales office and warehouses located in the heart of the UK
Trading Sales: 100%

270 ALLIANCE-ENERGY
2021 SALES: \$27.4M
Moscow, Russia
www.alliance777.com

CEO and Founder: Sergei Baranov
Products: Sodium hydroxide; citric acid; soda ash; sodium tripolyphosphate; home care and I&I chemicals; composites; mining chemicals; oil and gas chemicals; power generation chemicals; water treatment chemicals; ceramics materials; food and feed ingredients
Services: Warehousing; custom clearance; financing; logistics; dangerous goods transportation; technical support
Assets: 16 warehouses within Russia; 5 sales offices; own logistics company (17 trucks and 3 road tankers designed for the transportation of dangerous goods)
Trading Sales: 50%

271 RESOURCE CHEMICAL
2021 SALES: \$27.1M (£20M)
Brackley, Northamptonshire, UK

www.resourcechemical.com

Managing Director: Nicola Bradley

Products: Chlor-alkali; chromic acid; water treatment and industrial chemicals

Services: Delivery in drums, bags, tankers and iso containers; dosing in the water treatment sector

272 ASSUNCAO DISTRIBUIDORA
2021 SALES: \$26.2M
Alhandra, Paraiba, Brazil

www.assuncaodistribuidora.com.br

CEO: Mauricio Assuncao

Products: TDI; polyether polyols; hydrogen peroxide; caustic soda flakes; sodium metabisulphite; titanium dioxide; soda ash light; methylene chloride; potassium permanganate; sulphonic acid; calcium hypochlorite 10% granulated; phosphoric acid; sodium nitrite; potassium hydroxide; sodium lauryl ether sulphate

Services: Sales representation

273 COR QUIMICA
2021 SALES: \$25.7M (£22.6M)
Valdemoro, Madrid, Spain

www.cor.es

Administrator: Luis Javier Sanchez Cabrera

Products: Solvents and chemical products

274 ROYALE GROUP (AWSM INDUSTRIES, ROYALE PIGMENTS & CHEMICALS, SHORECHEM)

2021 SALES: \$25M

Bear, Delaware, US

www.royalepigments-chem.com

www.awsmsolutions.com

CEO: John Logue

Products: Alkali; fluoroborates; fluorides; metal fluoroborates; nitrates/nitrites; borates; ACS grades; specialty organics and inorganics

Services: Manufacturing; supply chain management; consulting; contract manufacturing and formulating liquids; blending; break bulk wet and dry

Assets: Manufacturing plant; 5 warehouse locations

275 POLYHIMKOMPLEKT-M
2021 SALES: \$24.7M
Moscow, Russia

www.phkomp-m.ru

Managing Director: Stanislav Zhilich

Products: Binders; latexes; dispersions; resins; fillers; pigments; coalescents; rheological additives; biocides; antifoams; dispersants; thickeners; PVC; functional additives for plastics; textile additives; unsaturated PE resins

Services: Warehousing; logistics; transportation; customs clearance; marketing; advertisement; microbiological lab services

Assets: 7 outsourced warehouses; 2 trucks.

276 PRIME SURFACTANTS
2021 SALES: \$23.6M (£17.4M)
Leeds, UK

www.primesurfactants.com

Managing Director: Nichole Hay

Products: Alcohol ethoxylates; anionics; amine ethoxylates; biocides and preservatives; blends and mixtures; cationics; chelating agents; fatty acids and alcohols (palm free); rheology modifiers; RSPO MB; silicones; specialties; sulphonic acid and their salts; sulphosuccinates and sarcosinates

277 COMERCIAL GODO
2021 SALES: \$22.8M (£20M)
Barcelona, Spain

www.comercialgodo.com

CEO: Xavier Bustos Ruiz

Products: AdBlue; ferric sulfate 43-45; liquid casutic soda; aluminum polychloride 18%; phosphoric acid 75%; hydrochloric acid 33%; ferric chloride 40%; sodium hypochlorite 15%; ammonia; urea; sodium bicarbonate; sulphuric acid; nitric acid

Services: Solid repackaging; liquid repackaging; solid mixtures; liquid mixtures

Trading Sales: 90%

278 COMINDEX
2021 SALES: \$22.8M (£20M)
Barcelona, Spain

www.comindex.es

General Manager: Ana-Cristina Arp

Products: Additives; acrylic dispersions; alkyl emulsions; castor and linseed oil and derivatives; corrosion inhibitors; epoxy resins; functional fillers; matting agents; molecular sieves; pigments; polyols; probiotics; PU dispersions; reactive diluents; solvent-borne resins

Services: Technical assessment; technical visits with our principals; free customer training; free samples shipment; local warehousing

Assets: 1 headquarters; 1 warehouse

279 SEACOLE
2021 SALES: \$22.7M
Plymouth, Minnesota, US

www.seacole.com

President, CEO: Gregg Elliott

Products: Electronic processing chemicals (printed and integrated circuit); agricultural fungicides and nutrients; surface finishing/plating chemicals; industrial cleaning detergents; odour control chemicals; transportation cleaning and maintenance; laboratory reagents; fine chemical ingredients

Services: Custom and contract blending and packaging (dry and liquid); private label blending and packaging; chemical distribution and logistics

Assets: 100,000 square foot warehouse/manufacturing/headquarters; delivery trucks

280 STORT CHEMICALS
2021 SALES: \$22.5M (£16.6M)
Bishop's Stortford, UK

www.stortchemicals.co.uk

Managing Director: Richard Gilkes

Products: Resins; pigments and additives for coatings; colourants for paint and thermosets; fluorosurfactants; synthetic and natural raw materials for flavours and fragrances

Services: Technical sales; sampling; storage and distribution

Assets: Incorporating Zanos LTD and Zanos Europe BV

Trading Sales: 10%

281 CFI WORLD
2021 SALES: \$22.3M (€19.6M)
Poznan, Poland

www.cfiworld.pl

CEO: Klaudiusz Dominiak

Products: Cellulose ethers; RDP; tartaric acid; SBS; TIO₂; NBR; EPDM

Services: Laboratory tests; formulation

Assets: Laboratory; warehouse; office

282 CHEMCEED
2021 SALES: \$22M
Chippewa Falls, Wisconsin, US

www.chemceed.com

President: Marimel Enderes

Products: Plasticizers; corrosion inhibitors; additives; solvents; fatty acids; alcohols; specialty chemicals; industrial chemicals; food additives

Services: Blending; packaging; labelling; storage; consignment; just-in-time delivery

Assets: 1 warehouse

Trading Sales: 10%

283 SMA COLLABORATIVES
2021 SALES: \$21.3M
Cincinnati, Ohio, US

www.smacollaboratives.com

President: Saad Ashoor

Products: Clean beauty and microbiome products; vitamins and peptides; aroma chemicals; arrowroot powder; pentyleneglycol; polyhydroxy acids; nordic mushroom complexes; natural preservatives; texture emulsifiers; water soluble CBD; natural glitters; Nordic berry oils and extracts

Services: Formulations lab and technical support; in-house manufacturing; short lead-time inventory in three warehouses and sales coverage for North America

Assets: 30,000 square foot manufacturing facility; 3 inventory warehouses around the US; applications formulations lab run by top graduates from the University of Toledo cosmetic science programme; sales office and operation in Ohio and Florida; office in Bogota, Colombia

284 SAIPER CHEMICALS
2021 SALES: \$20.9M
Mumbai, Maharashtra, India



www.saipei.com

Director: IBV Raghavan

Products: Additives (amine neutralizer, adipates, propionates); amines (ethanolamine, ethyleneamines, isopropanolamines); C4 chemicals (BDO, NMP, THF, MPDiol glycol; TBAC); glycol ethers (e-series and p-series); polyethylene glycols (PEGs); propylene glycols; pine oil based derivatives: TOR; TOFA; DTO; rosin esters and rosin ester emulsions; surfactants: Dowfax series; Tergitol series; Triton series; NPEs; LAEs; EO-PO copolymers

Services: Registered with the FSSAI (for supply of chemicals to the F&B industries) and the FDA (for supply of chemicals and intermediates to the pharmaceutical industry); custom blending and repacking; formulations; drumming

Assets: Two offices; three warehouses (one owned); blending/formulation unit

Trading Sales: 2%

285

THE WHITE SEA & BALTIC CO

2021 SALES: \$20.5M (£15.14M)

Horsforth, Leeds, UK

www.whitesea.co.uk

Managing Director: Alan Carradice

Products: Surfactants – nonionics, anionics, cationics, hydrotopes and green surfactants; fatty acids; oleochemicals; UV absorbers; pine tar; biocides and preservatives; personal care ingredients; lactates; phenol blends

and crystals

Services: Storage; blending; sourcing

Assets: Head office

Trading Sales: 20%

286

BOEHLE CHEMICALS

2021 SALES: \$20.5M

Troy, Michigan, US

www.boehlechem.com

President: Tedd Strobehn

Products: Surfactants; biocides; epoxy resins and diluents; epoxy curing agents; acrylic resins; colour dispersions; coatings additives; lubricant additives; phenolic resins; hydrocarbon resins; TiO₂; fumed silica; defoamers; PEGs; emulsifiers

Assets: 5 warehouses

Trading Sales: 15%

287

KLAUS F. MEYER

2021 SALES: \$20M (£17.6M)

Fussgoenheim, Germany

www.klausfmeier.de

Managing Directors: Martina Magnie, Frank Meyer

Products: Hydroxylamine sulfate; hydroxylamine hydrochloride; triflic acid; MEKO; nitromethane; isocyanuric acid; BHT; p-toluenesulfonic acid; n-isopropylhydroxylamine; anthranilic acid; agrochemicals; pharmaceuticals; specialty chemicals; catalysts

Services: Door-to-door-service; refilling of triflic acid; handling of dangerous goods; stockholding; isotanks

288

GULF COAST CHEMICAL

2021 SALES: \$19.1M

Abbeville, Louisiana, US

www.gulfcoastchemical.com

CEO: Jim Fusilier

Products: Glycols; methanol; coolants; lubricants; antifreeze; production chemicals; heat transfer fluids and wireline lubes

Services: Blending; storage; laboratory services; chemical treatment monitoring programs

Assets: Six company operated facilities; bulk methanol boat terminal; warehouse storage; 560,000 gal of bulk liquid storage; laboratory facility; 22 delivery trucks; three tankers; four service trucks

Trading Sales: 10%

289

SCHIBLEY SOLVENTS & CHEMICALS

2021 SALES: \$19M

Elyria, Ohio, US

www.schibley.com

President: Reed Schibley

Products: Organic peroxides; chelates; fatty acids; surfactants; UPR resins; fibreglass reinforcements; FRP application equipment; solvents; persulfates and mercaptans

Services: Freight transportation; refrigerated transportation; packaging; warehousing; chemical distribution; blending and training

Assets: Trucking fleet; 4 warehouses; 2 temperature controlled warehouses; hazardous material storage; deluge; back-up and fire suppression systems

290

BLOOMCHEMAG

2021 SALES: \$17.9M (€15.7M)

Mol, Belgium

www.bloomchemag.com

CEO: Rajesh Sethi

Products: Ethyl acetate; butac; PMA; PM; EP; butyl acrylate; acrylates as MMA; acrylic acid; 2-EHA; 2-HEMA; propylene carbonate; triacetin; MEK; IPA; benzyl alcohol; benzyl benzoate; benzoic acid; 1,4-butanediol; caustic soda; acetic acid; methylene chloride; calcium hypochlorite; VAM; triethylamine (TEA); ethanolamines; low-aromatic white spirit (LAWS); propylene glycol (MPG)

Services: Global trading; imports into Antwerp; storage and warehousing; drumming in Antwerp; distribution to EU customers

Assets: 4,400 square feet fully owned corporate office in Noida, India; leased/rented warehousing; shared workspace in Mol and UK

Trading Sales: 15%

291

TECNOSINTESI

2021 SALES: \$17.1M (€15M)

Bergamo, Italy

www.tecnosintesi.com

COO: Michele Angius

Products: Ammonium polyphosphate (APP); acetyl tributyl citrate (ATBC); cyclohexane-

dimethanol (CHDM); diallyl phthalate (DAP); epoxy resins; hexanediol (HDO); isophthalic acid (PIA); melamine; monobutyltin oxide (MBTO); monopropylene glycol (MPG); polyetheramine; p-tert butyl phenol (PTBP); tartaric acid; tin catalysts; trimethylolpropane (TMP)

Services: Trading; sourcing of specialties; storage; blending and repacking; full service from sourcing to DDP delivery, including handling of emergencies

Trading Sales: 65%

292 BIACHEM

2021 SALES: \$17M
London, UK

www.biachem.com

CEO: Bob Beaumont

Products: Caustic soda; sodium sulphate; surfactants; chelates; magnesium chloride; salt; phosphates; percarbonates; potassium chloride; sodium hydrosulphite; chlorine; sulphamic acid

Services: Repacking; blending; dilution

Trading Sales: 10%

293 CUSTOM CHEMICAL SERVICES

2021 SALES: \$15.6M
Hitchcock, Texas, US

www.cchemicals.com

President: Margaret Roff

Products: Ketones; glycols; alcohols; aromatics; hydrocarbons; aliphatics; acids; surfactants; amines

Services: Toll blending; packaging; neutralisation; warehousing; import/export; transloading

Assets: Qualified and skilled employees; warehouse; blending equipment; packaging equipment; bulk storage tanks

294 RISHICHEM MIDEAST

2021 SALES: \$15M
Dubai, UAE

www.rishichem.ae

Director: Arvind Mahendra Kapoor

Products: Silicone polymer; synthetic rubber; styrene block co-polymer; glycerine; silicone fluid; carbon black; epoxy resin; cetrimonium chloride; sodium benzoate; calcium stearate

Services: Storage; warehousing; technical support

Assets: 1 rented office and 1 owned office in Dubai; 2 third party rented warehouses in Dubai

295 NEWTRAC TRADING

2021 SALES: \$15M
Cairo, Egypt

www.newtrac.com

Managing Director: Patrick Ashba

Products: Textile dyes; pigments; binders and auxiliaries; epoxy resins and hardeners; opacity pigments for paints and plastics; aliphatic and aromatic isocyanates; IPDA; paints additives; PVC process aids; heat stabilisers; waxes; compatibilisers; silicones; amines and

stannous octoate for the foam industry; PCE dispersing agents for the cement industry

Services: Technical consultancy; technical sales; formulation support; trading; blending; storage

Assets: 3 warehouses; 2 offices; 1 application laboratory; 3 trucks

Trading Sales: 49%

296 AUDICHE TRADING

2021 SALES: \$13.1M
Alexandria, Egypt

www.facebook.com/Audiche-Trading-Co-411445818957021

President: Alain Audiche

Products: Titanium dioxide; polyvinyl alcohol; micaceous iron oxide; glass flakes; hydrocarbon resin; methyl ethyl ketoxime; compound ferro titanium; zinc phosphates; iron oxides; Denka CSA (calcium sulfo aluminate)

Services: Trading

Assets: 1 office; 2 warehouses; 2 trucks

Trading Sales: 25%

297 CHEMCOM

2021 SALES: \$12.6M (€11.1M)
Croatia

www.chemcom.hr

CEO: Filip Rosandic

Products: Food additives; feed additives; pharmaceutical additives; coating/construction chemicals; lubricant additives

Trading Sales: 50%

298 CLASSIC DISTRIBUTING COMPANY

2021 SALES: \$12M

Pacoima, California, US

www.classicdistib.com

President: Larry Helscher

Products: Personal care ingredients; industrial cleaners; preservatives; esters; surfactants; specialty chemicals

Services: Liquid blending; warehousing; product development; technical sales

Assets: Owned facility; truck fleet

Trading Sales: 5%

299 A-GAS ELECTRONIC MATERIALS

2021 SALES: \$11M (€8.2M)
Rugby, UK

www.agasem.com

Managing Director: Jonathan Sellars

Products: Microfluidics; photonics; semiconductor materials; microelectronics materials; lab on chip; sensors; conductive inks; PCBs; metal finishing chemicals; electronics chemicals

Services: Laboratory services; chemical warehousing; technical sales support

Assets: 20,000 square foot warehouse with non-temperature controlled racking, temperature and humidity controlled racking, cold storage and refrigerated storage

Trading Sales: 100%

300 AN LOC PHAT INTERNATIONAL

2021 SALES: \$10M
Ho Chi Minh City, Vietnam

www.anlocphat.com.vn

CEO: Harry Nguyen

Products: Synthetic rubber; rubber chemicals; chemicals and additives for adhesives, construction and oil; plastics

Services: Import and export

Assets: Office; warehouse

Trading Sales: 30%

301 ABBEY CHEMICALS

2021 SALES: \$9.3M (€6.9M)
Great Yarmouth, Norfolk, UK

www.abbeychemicals.co.uk

Director: Tyson Bonham

Products: Monoethylene glycol; monopropylene glycol; butyl diglycol; monoethanolamine; acetic acid; ferric chloride; caustic soda liquor and pearl; copper sulphate; magnesium sulphate; potassium nitrate; calcium nitrate; boric acid; zinc sulphate; manganese sulphate; phosphates

Services: Storage; ISO 9001 and 14001 and UFAS (Universal Feed Assurance Scheme) certification

Assets: 5 warehouses; 6 trucks and 7 trailers; 6 ADR drivers; offshore marine base facility; 12 offshore tanks

Trading Sales: 10%

302 QUIMICA MER

2021 SALES: \$9M (€7.9M)
Toledo, Spain

www.quimicamer.es

President and CEO: Javier Huerta Gonzalez

Products: Solvents, thinners and green solvents; paints and coatings raw materials; adhesives and sealants raw materials; aroma/perfumes and cosmetics raw materials; softeners and detergents raw materials; emulsions and copolymers; antifreezing formulated products; epoxy resins; pharmaceutical, cosmetics and agro chemicals raw materials; organic and inorganic chemicals; aeronautic and automotive raw materials; water treatment chemicals; inks and printing chemicals raw materials; food chemicals

Services: Bulk storage; blending and formulations; packaging and bulk deliveries; logistics and outsourcing; lab analytical services to third parties; e-invoicing

Assets: 1 warehouse (bulk and packed storage); blending facility; 1 bulk tank car; 2 packed trucks

303 ASCANIO QUIMICA

2021 SALES: \$8.1M (€7.1M)
Candelaria, Santa Cruz De Tenerife, Canary Islands, Spain

www.ascanioquimica.com

CEO: Luz Maria Ascanio Plasencia

SPECIAL REPORT

TOP 100 CHEMICAL DISTRIBUTORS



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Products: Sodium hypochlorite; caustic soda; sulphuric acid; hydrochloric acid; nitric acid for water treatment; AdBlue; AUS 40

Services: Blending and dilutions; packaging; storage; manufacturing of AdBlue and AUS 40; consultancy service in facilities

Assets: 5 distribution and warehouses centers with presence in all the Canary Islands

304 CLARIQUIMICA
2021 SALES: \$8M
Sao Paulo, Brazil

www.clariquimica.com

CEO: Valne Lucas Vieira

Products: Pigments and additives; paper and textiles chemicals; iron oxide; dyes for paper textiles; pigment dispersions; carbon black; polyurethane resins

Services: Blending; packing

Assets: Warehouse

Trading Sales: 75%

305 A. S. PATERSON
2021 SALES: \$7M
Concord, Ontario, Canada

www.aspaterson.com

President: Rod Paterson

Products: Pigments; pigment dispersions; dyes; micronised waxes; wax emulsions; acrylic emulsions; polyurethane dispersions; amino acids; alkyd and polyester resins; de-foamers; UV stabilisers

Assets: Sales office

306 NIMAC
2021 SALES: \$7M
Birmingham, UK

www.nimac Ltd.co.uk

Managing Director: Nigel McDonald

Products: Lubricant additives; rust protectives; antioxidants; specialty oleochemicals; specialty petrochemicals and packages

Services: Industry specific personnel; specialist technical support; multi-location warehouses

Assets: Warehouses in the UK and Germany

307 KEIRON CHEMICALS
2021 SALES: \$6.3M (€5.5M)
Barcelona, Spain

www.keironchemicals.com

President: Javier Pique Punet

Products: Fibres; phenolic and CNSL resins; carbon products; rubber; inorganic-metallics; lubricants; other raw materials

Services: Storage; logistics; repackaging; agency distributors

Assets: Headquarters and warehouse in Barcelona; other warehouse in Spain; sales office and warehouse in Mexico

Trading Sales: 30%

308 CRISMACHEM
2021 SALES: \$4.9M (€4.3M)
Madrid, Spain

www.crismachem.com

Founder and Managing Director: Marcelo Montoro

Products: Specialty chemicals for construction and CASE (coatings, adhesives, sealants and elastomers); resins; cellulose ethers; additives; minerals; pigments

Services: Storage; custom blending and repackaging; sieving; formulation; drumming; training; project development

Assets: Headquarters; 2 warehouses; 1 laboratory

309 DAKRAM MATERIALS
2021 SALES: \$4.5M (€3.3M)
Biggleswade, Bedfordshire, UK

www.dakram.com

Managing Director: Kate Mingay

Products: Manganese sulphate; potassium bicarbonate; sulphur; vitamins; trace elements

310 PRAKASH CHEMICALS PVT LTD
2021 SALES: \$4.1M (RS306.1M)
India

www.prakashchemicals.co.in

Managing Director: Chirag Shah

Products: Titanium dioxide; coatings additives; construction additives; paper chemicals; plastic additives; colour chemicals; coatings binders; waxes; home and personal care chemicals; adhesives; zinc derivatives; fatty acids; fatty alcohols; functional additives

Services: Sales and marketing; technical support; storage and warehousing; logistics; supply chain; sampling; just-in-time delivery; sourcing; market development; transportation

Assets: 2 offices; 5 warehouses; 3 tankers; 1 laboratory

Trading Sales: 14%

311 PEARL CHEMICALS
2021 SALES: \$4.1M (€3M)
Stone, Staffordshire, UK

www.pearlchem.co.uk

Managing Director: Ritchie Dee

Products: Acetic acid; ammonium chloride; benzotriazole; citric acid; di ammonium phosphate; hydrochloric acid; peracetic acid; sodium acetate trihydrate/anhydrous; sodium bromate; sodium hexametaphosphate; sodium tri polyphosphate; sulphuric acid 96%; tolyltriazole; tri sodium phosphate

Services: Supply and distribution of chemicals

312 VTAR
2021 SALES: \$3.5M
Vadodra, India

www.vtar.in

Partners: Vivek Singh and Tarang Patel

Products: Sodium sulphate anhydrous; hydrochloric acid; sulphuric acid; nitric acid; choline chloride; manganese sulphate; zinc sulphate; copper sulphate; ferrous sulphate; aluminium sulphate; sodium lauryl ether sulphate; formal-

dehyde; stearic acid; paraffin wax; micro wax

Services: Export/import consulting; repackaging; storage and warehousing

Assets: Headquarters; 1 branch office; 2 warehouses

Trading Sales: 65%

313 UAB (RIM LOGISTIKA)
2021 SALES: \$2.8M (€2.45M)
Vilnius, Lithuania

www.rimlogistika.lt

CEO: Redzinaldas Mickus

Products: Brake fluids; PEG; urea

Services: Logistics; fiscal agency; representation; certification

Assets: Storage warehouse

Trading Sales: 80%

314 COREFLOW CHEMI
2021 SALES: \$2.2M (RS163.3M)
Vadodra, India

www.coreflowchemi.com

Director: Burhan Bazi

Products: CASE range- titanium dioxide, HEC, MHEC, HPMC, sodium ligno sulfonates, ethyl acetate; CARE range - SLES; SLS needles, phenoxy ethanol, benzyl derivatives

Services: Warehouse and distribution in western India; solid repackaging; liquid repackaging; liquid blending

Assets: Office; warehouse; delivery vehicle

Trading Sales: 32%

315 KETSIN DE COSTA RICA
2021 SALES: \$1.8M
Costa Rica

www.ketsincr.com

CEO: Cesar Marin

Products: Polymers; masterbatches; adhesives; solvents; acrylic resins; emulsions; sanitizers; specialties; household chemicals; personal care ingredients; food additives

Services: Storage and packaging

Assets: 2 warehouses (Costa Rica and Guatemala); fiscal warehouses in Panama, Nicaragua and El Salvador; transportation fleet

Trading Sales: 2%

316 ENVIROTECH EUROPE
2021 SALES: \$1.6M (€1.2M)
London, UK

www.envirotech-europe.com

Owner: Larry Clark

Products: Prosolv 5408E; Ensolv CC-A; Supercorr A; Prosolv; Aquus CL-ONE; vapour degreasing chemicals; solvent cleaning chemicals; corrosion protection chemicals

Services: Manufacturing

Note: Local currency sales converted to US dollars based on 31 December 2021 exchange rates